





NSW Business Services Directory

AUSTRALIA CHINA BUSINESS COUNCIL / NEW SOUTH WALES SEPTEMBER 2022









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Not yet a Member?

To become a member or learn more about ACBC, please contact Alison Airey via email, or visit the Australia China Business Council website:

www.acbc.com.au

Welcome

The Australia China Business Council is a membership-based, non-profit, non-government organisation that provides members with knowledge and connections to support their Australia-China business.

Doing business across both Australia and China is highly rewarding, but also challenging. Obtaining advice from experts that understand the two markets is critically important.

Our membership represents deep expertise on all aspects of doing business within the Australia and China, whether it be find business partners, raising capital, hiring staff, setting up the right legal structures, utilising e-commerce and social media platforms, or with many other aspects of business operation.

This directory provides details of experts within our membership that can support your business objectives in both Australia and China. I hope you find this a useful resource.



What ACBC Offers



Gain insights on China through our events program.



Access ACBC's online member-exclusive information and resources.



Build customer base through listing on ACBC's online membership directory and this business services directory.



Build a network with Australian and Chinese businesses and professionals.



events, initiatives, and offers through our newsletter (with a 4000+ audience)

Directory

Accounting and Auditing

Name	About	Contact
Accru Felsers $Accru^+$	Accru Felsers is an award-winning accounting firm based in Sydney. We help businesses thrive and generate wealth while managing financial risk and compliance. We are professional advisers to a wide range of international clients and we deliver prompt service, accurate advice and positive financial outcomes.	Steven Zabeti szabeti@accrusyd.com.au (02) 8226 1655
	Whether you are expanding into China, entering the Australian market or growing rapidly in Australia, you could benefit from our services tailored to your specific needs, including Audit & Assurance, Business & Corporate Advisory, Business Process Outsourcing, Taxation Consulting & International Tax Arrangements.	
	www.accru.com	
centor Associates	Accentor is the leading accounting firm Sydney locals	Bing Zhang:
Accentor.	and businesses from all walks of life have come to trust. We specialise in offering a deep level of service, and unlike most larger firms, we are equally available to all of	kathy.zhang@accentor.com.au (+61) 400 579 056

Ac

unlike most larger firms, we are equally available to all of our clients, from innovative start-ups through to the larger companies - we don't prioritise the big end of town.

Each partner at Accentor has 20 years' worth of crossborder professional services experience. We've worked for global consulting firms across America, Asia, Europe and Oceania, and that veterancy is something that we provide to every client that walks through our doors.

General Enquiries:

info@accentor.com.au (02) 8066 9099

www.accentor.com.au





BDO is a trusted adviser to clients seeking Audit, Tax and Advisory services. As one of the world's leading Audit and Accounting organisations, BDO has clients of all types and sizes from large corporate organisations to private businesses, entrepreneurs and individuals across an array of industry sectors.

Today, BDO extends across 164 countries and territories, and is one of Australia's largest associations of independently owned accounting practices with offices in Adelaide, Brisbane, Cairns, Darwin, Hobart, Melbourne, Perth, Sydney and the Sunshine Coast.

Kani Zhang

kani.zhang@bdo.com.au +61 2 8264 6636

Accounting and Auditing

Name **About Contact** KPMG is a global network of professional services firms **KPMG General Enquiries:** providing Audit, Tax, and Advisory services. We operate Office Numbers: in 146 countries and territories and in FY20 had close to home.kpmg/au/en/home/about/offi 227,000 people working in member firms around the ces.html world. Each KPMG firm is a legally distinct and separate entity and describes itself as such. Online Contact Form: home.kpmg/content/kpmgpublic/au In Australia, KPMG has a long tradition of /en/home/misc/contact.html? professionalism and integrity, combined with our form=contact dynamic approach to advising clients in a digital-driven world. We have approximately 6,700 people, including over 400 partners, with offices around the country. www.home.kpmg/au/en/home.html

Nufire



Nufire is a professional services tax consulting firm that integrates and leverages technology and innovation to help transform the tax and finance functions of our clients.

At our core, we provide tax advisory and consulting services to our clients, and we tailor solutions using any type of product, software, tool or platform to digitise tax processes and provide deeper insight into the tax data of our clients.

www.nuwaru.com

General Enquiries:

enquiries@nuwaru.com

Russell Reynolds Associates



Russell Reynolds Associates is a leading global leadership advisory firm. It advises boards and leaders of organisations around the globe, on corporate governance, board effectiveness, succession planning, executive development, and leadership search and transformation.

With Offices in Beijing, Shanghai, Shenzhen and Hong Kong, Russell Reynolds Associates is the leading advisor to Chinese leaders in both SOE and POE environments. In Australia it has offices in Sydney and Melbourne, with its Asia Pacific region being led by Peter L. O'Brien as Managing Director.

www.russellreynolds.com

General Enquiries:

Phone:

(02) 9258 3100

Online Contact Form: https://www.russellreynolds.com/en/locations/australia/sydney

Accounting and Auditing

Name	About	Contact
SW Australia SW Accountants & Advisors	ShineWing (SW) Australia is an independent, Australianowned accounting and advisory firm with an 85+ year history. With over 300 people, ShineWing operates nationally from offices in Brisbane, Melbourne, Perth and Sydney. Of all national practices in Australia, we are ranked 10th.	Chris Lim clim@shinewing.com.au (+61) 3 8635 1800
	ShineWing is a full-service advisory and accounting firm that offers expertise in assurance, business advisory, corporate finance, tax, private clients, and wealth management. The firm supports industries that are important for bilateral trade, investment, and economic prosperity for both Australia and Asia.	
	https://www.sw-au.com	
Talk5	WH&S is lost in translation when members of your team have difficulty understanding English, or have poor literacy levels when it comes to filling in documents.	General Enquiries support@talk5.app
Talk	Talk5 is changing the game for digital auditing, inspections, surveys and checklists, by allowing your field workers to complete them in their preferred language, and via voice & audio features.	
	https://www.talk5.app/	
		C 15 11
William Buck	William Buck is a leading firm of accountants & advisors with offices across Australia & New Zealand and has provided exceptional accounting and advisory services	General Enquiries: https://williambuck.com /contact/
: William Buck	for over 125 years.	
	As an integrated firm that works collaboratively across technical and industry specialisations, you have access to the best advice and a team of advisors tailored to your specific needs.	
	https://williambuck.com/	

Advertising & Marketing

Name About Contact

Blue Planet Public Relations



Blue Planet PR is an award-winning, multi-disciplinary boutique communications agency based in Balmain, Sydney founded in 2010 by Sophie Blue. Blue Planet PR's suite of services includes strategy development, publicity, crisis and issues management, events, influencer outreach, Chinese language digital marketing, creative services, and social media management.

Blue Planet PR also understands the true value of partnerships, and we always look upon the client's business as our own. Chinese language marketing communications, events, media relations, and social media (including WeChat) are a speciality; as is strategic planning and issues management.

www.blueplanetpr.com.au

Sophie Blue

sophie.blue@blueplanetpr.com.au +61 416 006 821

EternityX



For global marketers, Eternity X offers a transparent and open AI intelligent marketing management platform. The platform can be freely connected to major media sources, third-party platforms, and quality and reliable third-party data, and it can analyse online and offline data in multiple dimensions to precisely target customers. Meanwhile, data analysis allows the platform to automatically optimise campaign performance.

www.eternityx.com

General Enquiries: marketing@eternityx.com

MultiConnexions



MultiConnexions Group is Australia's leading independent multicultural and diversity marketing and communications agency. An award winning, full service and integrated marketing and communications agency, MultiConnexions (MCX) provides customisable services to target and communicate to multicultural and diverse audiences.

The Australia China Business Council community is encouraged to contact MultiConnexions Group, especially:

- Chinese companies expanding and entering new markets such as Australia
- Australian companies wanting to connect and sell to Australian Chinese
- Cross cultural and marketing workshops for Chinese companies entering Australia.

General Enquiries:

iinfo@multiconnexions.com.au (02) 8705 5600

Advertising & Marketing

Name	About	Contact
PowerfulPoints PowerfulPoints	PowerfulPoints was established in 2003 in response to an obvious need for better presentations in Australian business. Since then, we have been involved with an extensive range of presentations in a variety of formats including traditional slide shows and full-scale video productions, and are now a well-known presentation design agency around the world. https://powerfulpoints.com.au/	General Enquiries: Email: info@powerfulpoints.com.au Online Contact Form: https://powerfulpoints.com.au/contact/
	Tittps://powerruipoints.com.au/	

Name	About	Contact
AuGrants .:. AUGR*ANTS	AuGrants is a leading consultancy providing a wide range of grants consulting and application services for Australian companies. These grants include the Export Market Development Grant, the R&D Tax Incentive, the Accelerating Commercialisation Grant, the New & Existing Incubator Support Grant, as well as many other grants by Australian State Governments.	General Enquiries: info@augrants.com.au (02) 8006 1080
	The core staff of AuGrants are QIP-accredited experts who have served hundreds of companies, and are also QIP licensed consultants accredited by Austrade who would be happy to answer your grant-related questions. www.augrants.com.au	
Altios International	Altios International is a Global Business Development Firm focused on helping businesses grow through international expansion and cross-border investments into the worlds' leading markets.	General Enquiries: https://altios.com/contact/
ALTIOS	We have successfully combined a full range of market entry services and a powerful global and well positioned network of 28 offices in the most attractive markets. With 100 additional partners in 50 countries, we have operations in the world's major economic centers, in key regional locations and emerging market hubs.	
	www.altios.com	
AOYE GROUP	At AOYE group, our mission is to work closely with the Federal Government and the corporate world to maintain strong relations between Australia and China. AOYE was founded over twenty years ago and has successfully migrated exceptional Chinese Business and Industry leaders to this country to help Australia innovate, evolve and grow.	Peter Dymond peter@gtsau.com +61 447 260 187
	The AOYE leadership team is forged from years of experience in understanding Australia's current and future opportunities within the wider Asian region. Our	

www.aoye.com.au

evolve and grow.

network stretches across borders enabling robust engagement and our road map for the next ten to twenty years is to help position our clients to innovate,

Name	About	Contact
China and Beyond CHINA and beyond	China And Beyond is a team of highly experienced and well-connected China and Asia business specialists who have worked with hundreds of Australian businesses including some iconic brands to trade with Asia, especially in China.	General Enquiries: service@cnbeyond.com.au (02) 9481 9417
	We are headquartered in Sydney, have our own import and distribution company in Beijing, China. We also have our own B2B distribution platform for distribution to the local Australian market, and work with manufacturers, brand owners, and imports and exporters alike. www.cnbeyond.com.au	
	www.chbeyoria.com.ad	
China Westbridge Advisory Services	China Westbridge Advisory Services specialises in many areas, such as cross-border mergers and acquisitions, investments between China and Australia, and also (industry agnostic) high level representation and negotiation services.	General Enquiries: Email: james@chinawestbridge.com
China Westbridge	With offices maintained in Beijing, Shanghai and Sydney, China Westbridge Advisory Services has a team able to handle most challenges.	
	www.chinacorporate.biz	
Eficaz Recruitment Eficaz Eficaz Recruitment	Founded in 2017 by best seller author Helen Li, Eficaz aims to bridge the big cultural gap in understanding the needs of Chinese businesses and Chinese business owners operating in Australia, and the huge demand for Human Resources (HR) expertise to assist those businesses.	General Enquiries: Online Contact Form: https://www.eficaz.com.au/contact
	Eficaz offes full-service HR solutions to serve SME (Small to Medium Enterprises) Chinese and Australian businesses, answering huge demand in HR expertise from Chinese businesses entering the Australian market.	
	www.eficaz.com.au	
In2Asia	With offices located in Sydney, Shanghai, New Delhi and Hanoi, In2Asia works with export focused companies to access key markets in China, SE Asia and India.	General Enquiries: Phone: +61 418 684 343
In2Asia	In2Asia has expertise in key export sectors such as Food & Beverage, Health & Wellness, FMCG, Agribusiness and Education. As a result the team at In2Asia is perfectly	Online Contact Form: https://in2asia.global

placed to provide the right advice and in-country support to exporters operating in the most exciting and

dynamic markets on the planet.

www.in2asia.global 9

Name	About	Contact
John Connolly 9	John Connolly & Partners is a world leader in	Coperal Enquiries:
John Connolly &	successfully handling difficult and sensitive issues for	General Enquiries:
Partners	corporations, boards, chairmen and chief executives.	sydney@jcp.com.au (02) 9232 1033
OHN CONNOLLY & PARTNERS UBLIC RELATIONS AND GOVERNMENT AFFAIRS COUNSEL	Over 30 years we have built an international reputation for successfully guiding large corporations through challenging and critical issues, and are considered one of the world's most experienced communications consultancies.	
	www.jcp.com.au	

MBeauté



M.M.Beauté is a distributor of leading Australia and International brands with it's owned E-Commerce platform dedicated to offer a range of products across: beauty and skincare, haircare, health supplements, mother and baby, pet care & supplements, and a touch of home.

Our vision is to support all brands or entrepreneurs to translate their core values to customers and to provide tailor-made strategies and services for an international expansion.

The leadership team have extensive years of sales, marketing and business development experience in the retail fashion, luxury sector and FMCG as well as beauty and cosmetic industries. They have worked and travelled extensively across Asia Pacific to identify new distribution channels in the online, offline, wholesale and brick and mortar business model.

www.mbeaute.com.au

General Enquiries:

info@mbeaute.com.au

Sinogie Consulting



Sinogie is a China-focused research and consulting company. Founded in Hong Kong in 2001, we now have offices in Sydney and Shanghai. We provide business intelligence, corporate investigation, policy research and analysis, political risk analysis and industry research to multinational clients across a wide range of industries.

The information we provide is critical to effective corporate decision-making for clients who plan to invest in China, trade with China or operate in China. Our analysis allows clients to identify opportunities and risks, and develop effective long-term strategies for success.

www.sinogie.com

General Enquiries:

info@sinogie.com (02) 8705 5435

Name About Contact

Think Global Consulting



Think Global Consulting facilitates business and investment between Australia and China. We work with individuals, entrepreneurs, companies and institutions to build viable, sustainable and powerful connections by leveraging our networks and relationships in both developed and emerging markets.

Our clients engage us for strategic advice on market entry and business development, and we manage projects in a number of sectors, including Food, Healthcare, Technology and Environmental Protection. Our approach is open, collaborative and focused on delivering results.

www.thinkglobal.com.au

David Thomas

davidthomas@thinkglobal.com.au +61 413 942 186

Tricor Group



Tricor Australia offers valued added solutions to international / domestic clients as well as to foreign businesses seeking to established in Australia in the areas of accounting & financial reporting, corporate secretarial & governance, treasury & payment administration, payroll, tax compliance, immigration advice and other business advisory services. Tricor Group (Tricor) is Asia's leading business expansion specialist, with global knowledge and local expertise in business, corporate, investor, human resources & payroll, corporate trust & debt services, and governance advisory. Tricor provides the building blocks for clients' business growth from incorporation to IPO.

Tricor has had a rapid expansion through organic growth and development as well as partnerships, mergers and acquisitions. The Group today has ~50,000 clients globally (including ~20,000 clients in Mainland China), a staff strength of ~3,000 and a network of offices in 49 cities across 22 countries / territories. Our client portfolio includes ~2,000 listed companies in Hong Kong SAR, Mainland China, Singapore and Malaysia, and more than 40% of the Fortune Global 500 companies, as well as a significant share of multinationals and private enterprises operating across international markets.

www.tricorglobal.com

Richard Beattie

Richard.beattie@au.tricorglobal.com (02) 9874 8038

General Enquiries:

info@au.tricorglobal.com

Educational Services

Name About Contact MoTai Mandarin MoTai Mandarin is the leading independent Chinese **Read Mo** language learning centre in Sydney. It provides quality read.mo@motaimandarin.com.au Chinese language courses to adults and children of all 02 8066 0224 MoTai 22 landarin levels to help them in their academic, professional or business lives. MoTai Mandarin provides training to some of Australia's leading companies as well as other international businesses located in Sydney. MoTai delivers wellstructured and customised courses and provides Chinese cultural awareness training to people in all levels of organisations from the employees to executives and managing directors. MoTai will help your employees to better communicate with their Chinese customers and be more effective in operating in the valuable local and international Chinese marketplaces. MoTai Mandarin provides a wide range of English and Chinese translation services. Our translators are certified in accordance with NAATI standards. https://www.motaimandarin.com.au

Financial Services

About Contact Name Established in Melbourne in 2015, Airwallex is a global **Airwallex General Enquiries:** business account which empowers businesses to sell Online Contact Form: **△** Airwallex and source wherever they need to, through multiwww.airwallex.com/au currency accounts, cards and a market-leading FX engine. With zero fees, nothing hidden, and the lowest FX in the market - Airwallex allows you to hold 11 different foreign currencies, pay out to 190 countries with industry leading FX rates, spend with multi-currency cards, and withdraw your money completely free. Airwallex is actively recruiting partners to bring our next generation banking platform to businesses across the world. Partners will have access to exclusive discounts and lucrative revenue-sharing bonuses. www.airwallex.com/au

ASF Group



ASF Group (ASX: AFA) is the driving force behind strategic trade and investment between China, Australia, the United Kingdom, and Europe. Powering businesses between East and West is at the core of ASF's business model, especially in the fields of Property, Energy and Resources, Technology, and Capital.

Led by a team of international investment experts, ASF is able to tap into opportunities that deliver the best outcomes for investors.

www.asfgroupltd.com/

General Enquiries:

Online Contact Form: https://www.asfgroupltd.com/contact-us/

China Taiping Insurance Group



China Taiping, founded in 1929 and listed in Hong Kong Stock Exchange, is a large transnational financial and insurance group with head office in Hong Kong, 500,000 employees, 24 subsidiaries, nearly 2000 business outlets. It has total assets more than AU\$200 billion with business operating from Mainland China, Hong Kong, Macau, UK, Europe, Japan, Singapore, Indonesia and Malaysia.

Its business scope includes life insurance, general insurance, reinsurance, pension and asset management etc, revenue was more than AUD40 billion in 2020. China Taiping is ranked 344th on the Global Fortune 500 list in 2021.

www.en.cntaiping.com

General Enquiries:

mail@ctih.cntaiping.com

Financial Services

Name **About Contact Ebury** Ebury is a financial services company, specialising in **General Enquiries:** international cash management solutions Online Contact Form: Ebury including cross-border payments, FX risk management https://www.ebury.au/contact/ and business lending. Our unique product offering helps businesses prosper and grow in a highly competitive environment by eliminating boundaries and making international finance simple and universally accessible. Over the years Ebury has become the biggest fintech global transaction platform to help businesses trade internationally. https://www.ebury.au/ **KVB Global** KVB Global Markets Pty Ltd is part of a large, privately **General Enquiries:** owned international financial services Group that **Markets** info@kvbgc.com specialises in providing diversified financial products to 1300 668 120 Asian communities. The Group has operations in KVB Global Auckland in New Zealand, Sydney and Melbourne in 昆侖國際 Australia, Toronto in Canada, Hong Kong and Taipei in

MA Financial Group



MA Financial Group Limited, formerly Moelis Australia, is an ASX-listed financial services firm specialising in asset management, lending, corporate advisory and equities.

Our products include global settlement and payment, corporate FX management, securities investment, wealth management, fintech system integration, and many

Launched in 2009, we have advised on transactions worth over \$100 billion and assisted clients to raise \$11.5 billion in equity capital markets. Today, we have \$6.1 billion in assets under management.

Established as a joint venture with NYSE-listed Moelis & Company – a leading global independent investment bank – the firm has grown to become a team of 300+ across Sydney, Melbourne, London, Beijing and Shanghai.

www.mafinancial.com

China.

more.

www.kvbgc.com/en/home

General Enquiries:

Phone: (02) 8288 5555

Online Contact Form: mafinancial.com/contact-us/

Financial Services

About Contact Name Pindari Capital is the Funds Management Platform of the **Pindari Capital** General Enquiries: Mulpha Group, with substantial experience and a strong info@pindaricapital.com.au track record in the management of complying (02) 9958 9008 investments under the SIV(188c) and IV(188b) program, P I N D A R I as well as extensive capabilities in Direct Property, Real Estate Debt and Equity Funds (both listed and unlisted) as well as alternative investment opportunities. Pindari also provides Private Wealth Management services to high-net-worth clients, business owners, and family groups. Pindari Private Wealth work closely to determine each clients' needs, goals, and short and longterm objectives. We offer advice services in asset protection, self-managed super fund advice, portfolio management, retirement planning, tax minimisation strategies, risk management, estate planning and succession planning. www.pindaricapital.com.au

StanfordBrown



We provide a complete range of Private Wealth services to help you create wealth, protect it, and to develop a plan to transfer that wealth. Whether you are an executive or professional, business owner, entrepreneur or retiree, we'd love to help you achieve the future you want.

At StanfordBrown, we have tailored wealth management programs for executive teams at leading companies, including tax and asset structuring, insurance and risk management, superannuation strategies and more.

www.stanfordbrown.com.au

General Enquiries:

contact@stanfordbrown.com.au (02) 9904 1555

Wealth Pi Fund



Wealth Pi Fund specialises in the Australian real estate funding solutions to structure and manage investments in both debt and equity across residential, commercial and industrial development projects.

Wealth Pi Fund provides high-quality real estate investment opportunities that offer superior riskadjusted returns for both high-net-worth investors and investment institutions.

www.wealthpi.com.au

General Enquiries:

info@wealthpifund.com

Government / Non-Profit

Name **About Contact Commercial** The Office of the Commercial Representative Office of General Enquiries: Yunnan Province was established in 2018 in Australia. Representative kevin.gao@yunnancommerce.org.au Office of Yunnan (04) 1108 0270 The functions of the office are to connect the people of **Province in** both sides of Australia and Yunnan, China. This involves **Australia** providing information to the commercial enterprises and governments of both sides, alongside efforts to assist with communication between Australia and Yunnan Province relating to business promotion activities. www.yunnancommerce.com

Hong Kong Economic & Trade Office



The Hong Kong Economic and Trade Office, Sydney (HKETO) is the representative office of the Government of the Hong Kong Special Administrative Region in Australia and New Zealand.

The Office aims to promote and strengthen Hong Kong's economic, trade and cultural ties with Australia and New Zealand as well as foster a better understanding of Hong Kong in the two countries.

The Office also assists companies in Australia and New Zealand in expanding and exploring business opportunities in Hong Kong and Asia. The investment team of the Office undertakes regular visits to various cities and offers advice to interested Australian and New Zealand businesses.

www.hketosydney.gov.hk/eng/

General Enquiries:

enquiry@hketosydney.gov.hk (02) 9283 3222

Investment NSW



Investment NSW takes advantage of NSW's successful handling of the COVID-19 pandemic and reinforces NSW's global position as a safe and attractive place to do business.

When partnering with Investment NSW, we can support you in securing: payroll tax exemptions, co-funding opportunities, accelerated planning approvals, long term leases of government-owned land, streamlined regulation, connections to rapidly growing global markets and assistance with growth and exports, co-investment in skills development and training, business and talent in connected and liveable places and precincts, and more!

https://www.investment.nsw.gov.au

General Enquiries:

Phone: (02) 4908 4800

Online Contact Form: www.investment.nsw.gov.au/contact -us/

Government / Non-Profit

www.seto.org.au

Name About Contact The Shenzhen Economic and Trade Office in Australia General Enquiries: Shenzhen (SETO) is an Australia based free business service **Economic & Trade** info@seto.org.au provider representing the City of Shenzhen, the first Office in Australia (02) 9411 2388 Special Economic Zone in China and the largest export city, as well as the centre for innovation and entrepreneurship in China. Sponsored by the Municipal Government of Shenzhen, SETO offers guidance and consultation to Australian and New Zealand organisations wishing to enter the Chinese 深圳市驻澳大利亚经贸代表处 market by means of investment and trade. With a bilateral focus, SETO also serves Shenzhen companies looking to enter the Australian and New Zealand market. In addition, SETO serves as a liaison for the Shenzhen Municipal Government and acts as a point of contact for Shenzhen-related inquiries.

Legal Services

Name **About Contact** Baxter IP is a full-service Australian & NZ patent and **Baxter IP Patent General Enquiries:** trademark attorney firm offering searches, filings and and Trade Mark Phone: enforcement of intellectual property rights **Attorneys** (02) 9264 6716 internationally. Online Contact Form: **iP**Baxter P° Creating strong IP starts with becoming clear-minded https://www.baxterip.com.au around objectives, what can be protected and the options available. By asking the right questions, your patent & trade mark attorney will utilise their specific experience in your market sector to provide situational clarity and insight into the best paths forward. The Baxter IP experience is different as recognised by industry awards in 2016, 2017, 2018, 2019 and 2020 and our outstanding NPS Score of 77 in 2021. www.baxterip.com.au Eakin McCaffery Cox Lawyers is a medium-sized **Eakin McCaffery General Enquiries:** commercial law firm based in the Sydney CBD, offering a Cox info@eakin.com.au wide range of legal services to business, individual and (02) 9265 3000 government clients. With more than 100 years in the Eakin legal profession, Eakin McCaffery Cox Lawyers **M**^CCAFFERY represents tradition and experience, along with direct, personal service at competitive rates. LAWYERS Our strength is our commitment to our clients. We listen to what our clients want and help them to achieve their commercial objectives. Our clients' best interests are at the forefront of everything that we do. We are proud of the strong endorsements we receive from our clients who recommend our services to others. www.eakin.com.au **Hunt & Hunt** Hunt & Hunt was established in 1929 and is a vibrant law **General Enquiries:** firm with a national footprint that delivers tailored legal info@huntnsw.com.au advice to clients throughout Australia and internationally. (02) 9391 3000 hunt&hunt Our broad client base includes Federal, State and Local Governments, infrastructure providers, large and small businesses and non-profit organisations. Hunt & Hunt is also a founding member of Interlaw, an independent global network of high-quality commercial law firms. Hunt & Hunt has also extensive experience in the China market, having acted for Australian and Chinese clients for

over 30 years in relation commercial & trade agreement, disputes including litigation, arbitration and mediation. Hunt & Hunt has a number of mandarin & cantonese speakers.

www.hunthunt.com.au 18

Legal Services

Name **About Contact** King & Wood Mallesons (KWM) is a top tier international King & Wood General Enquiries: law firm, from Asia, for the world. A firm born in Asia, **Mallesons** svd@au.kwm.com underpinned by world class capability. With over 2000 (02) 9296 2000 lawyers in 30 global locations, we draw from our KING&WOOD Western and Eastern perspectives to deliver incisive MALLESONS counsel. 金杜律师事务所 We are focused on our clients - people and organisations with distinctive ambitions and challenges. We help our clients manage their risk and enable their growth. Our full-service offering combines un-matched top tier local capability complemented with an international platform. We work with our clients to cut through the cultural, regulatory and technical barriers and get deals done in new markets. https://www.kwm.com/au/en/home.html Lehman Walsh is a specialist Startup and Corporate Law **General Enquiries: Lehman Walsh** practice. Since its inception, it has worked one-on-one Phone: Lawyers with sole-operating entrepreneurs as well as providing (02) 9236 7381 legal services to companies with over 10,000 employees.

LEHMAN WALSH

We at Lehman Walsh act as your company's virtual legal counsel, with the added flexibility of letting you decide how often you require our input and assistance, without having to commit to a long-term and expensive retainer. We will be there to offer legal assistance throughout your company's lifecycle, whether you're just starting up and need a few contracts reviewed or you're negotiating an exit strategy requiring expert advice, we'll be with you every step of the way.

www.lehmanwalsh.com.au

Online Contact Form: www.lehmanwalsh.com.au/contact

MinterEllison



MinterEllison is Australia's largest law firm providing legal and consulting services through a global network of affiliated firms and associated companies.

With a purpose lens and deep industry expertise, the MinterEllison teams support clients including government, private and publicly listed companies, and small and large businesses in Australia and overseas. MinterEllison help them manage risk, take on challenges and take advantage of opportunities as they transform to meet an evolving economic, business, and social landscape. MinterEllison is here for the long-term wellbeing and prosperity of their clients, their people, and their communities

General Enquiries:

Phone:

(02) 9921 8888

Online Contact Form: https://www.minterellison.com/

Legal Services

Name	About	Contact
Petkovic & Todd Solicitors Petkovic & Todd SOLICITORS	Petkovic & Todd Solicitors is a family law practice with a specialty in international family law matters and in particular Hong Kong and China. Ms Angie Todd, Principal Director, is a dual qualified Australian and Hong Kong family law practitioner and has strong networks in Hong Kong and Mainland China.	Angie Todd act@ptsolicitors.com.au +61 428 094 768 or 9056 0878
	The services provided include matrimonial property disputes (including in relation to trust and companies), parenting disputes including cross-border return of child, spousal maintenance, child support matters including recovery of child support arrears, injunctions, and Pre-Nuptial agreements. www.ptsolicitors.com.au	

Property

Name	About	Contact
Black Diamondz Property Concierge	As Sydney, Australia's most highly regarded and aspirational real estate and lifestyle company, Black Diamondz offers more than just a regular real estate company. Our point of difference in a saturated market is their unmatched international database, specialising in high-end and luxury residential property sales, investment strategies, and business solutions.	Monika Tu monika@blackdiamondz.com.au +61 409 898 888
	With a bilingual Chinese-Australian team, and partners in China, Hong Kong, Asia Pacific, Europe, and the Middle East, Black Diamondz proudly integrates a bold global presence with local expertise to ensure that we provide the very best solutions for buyers and sellers alike.	
	www.blackdiamondz.com.au	
Franklin Shanks Franklin Shanks	Franklin Shanks is a boutique tenant advisory and tenant representation with offices in Sydney and Singapore, helping our global clients across Australia, New Zealand, Hong Kong, Singapore, the US and Asia to procure the right commercial real estate for clients' current and future needs.	General Enquiries: hello@franklinshanks.com (02) 8006 0734
	Their team of highly skilled professionals have taken their 'big firm' and industry experience and created a bespoke company that challenges market norms. They have spent years building relationships with property owners and their agents to ensure their clients are put first and benefit from a solid ongoing partnership following the completion of the project.	
	www.franklinshanks.com	
JLL Group	We're a world leader in real estate services with numerous global, awards. We buy, build, occupy and invest in a variety of assets including industrial, commercial, retail, residential and hotel real estate.	General Enquiries: https://www.jll.com.au/en/contact-us
Jones Lang LaSalle	From tech startups to global firms, our clients span industries including banking, energy, healthcare, law, life sciences, manufacturing and technology.	
	In 2021, we have managed over 4.6 billion square feet in property and facilities management, as well as 37,500 leasing transactions totalling 1.07 billion square feet	

leased.

https://www.jll.com.au/

Property

Name	About	Contact
 Ray White nmercial Asian tment Services	Ray White Commercial Asian Investment Services is a Sydney-based business, borne out of a need for a commercial property advisory service that spans the full lifecycle of commercial property investment, from sales,	General Enquiries: commercial.ws.nsw@raywhite.com (02) 8074 4884
RayWhite.	to leasing and asset management, and back to sales - while also catering to the long-term needs of our culturally and linguistically diverse local and overseas clientele.	
	www.raywhitecommercialwesternsydney.com/asian- investment-services	

Retail Commercial Consultancy



Retail Commercial Consultancy specialises in the sale, leasing and management of commercial and retail properties in Sydney.

The business owner, Andrew Vines has lived and worked in Greater China for 3.5 years including 3 years in Beijing where Andrew worked for CBRE and Colliers providing foreign companies with strategic corporate solutions. Andrew Vines has a deep love for Chinese people after experiencing tremendous friendship, warmth and hospitality during his time living in Beijing 2008-2011. Andrew has visited 17 cities in China and loves seeing the diversity and different cultures in all of the cities of China. Whilst working in Beijing Andrew enjoying sharing some of his time helping young chinese people with business and English skills.

Andrew can speak conversational Mandarin and hopes to improve this in the years to come and looks forward to knowing other members of ACBC.

www.retailcomm.com.au

Andrew Vines

andrew.vines@retailcomm.com.au 0423 108 880

Urbanism



Urbanism is a leading town planning and property development consultancy based in Sydney, New South Wales. They provide expertise across a full suite of town planning services including development applications, rezoning applications and land use strategy and design. Their clients include architects, designers, property developers, project managers, local government, builders, and homeowners.

https://urbanism.sydney

Wesley Folitarik

folitarik@urbanism.com (02) 90537373

Telecommunications & IT Services

Name	About	Contact
Alibaba Cloud	Alibaba Cloud's data centres have been operational since 2016 and Gartner recently ranked the company as the 3rd largest public cloud provider in the world in terms of infrastructure market-share. Alibaba Cloud has been supporting local organisations in Australia such as Chemist Warehouse, Airwallex and The University of Sydney to both expand their business and manage their challenges of operating within the China market. au.alibabacloud.com/en	General Enquiries: Phone: (02) 8379 8028 Online Contact Form: www.alibabacloud.com/contact-sales
China Mobile International 中国移动 China Mobile International	China Mobile International Limited (CMI) is a wholly-owned subsidiary of China Mobile. In order to provide better services to meet the growing demand in the international telecommunications market, China Mobile established CMI in December 2010, headquartered in Hong Kong, China. CMI has expanded its footprint in 37 countries and regions. Leveraging the strong support by China Mobile, CMI is a trusted partner that provides comprehensive international telecom services and solutions to international enterprises, carriers and mobile users. www.cmi.chinamobile.com	General Enquiries: Phone: +852 3975 6688
Goldwind Goldwind	Established in 2009, Goldwind Australia offers comprehensive wind power solutions, including investment, construction, and operational and maintenance services. Goldwind Australia is a wholly owned subsidiary of Xinjiang Goldwind Science & Technology; a leading vertically integrated global wind power company offering comprehensive wind power solutions. www.goldwindaustralia.com	General Enquiries: Phone: (02) 9008 1715 Online Contact Form: www.goldwindaustralia.com/contac-us/

Telecommunications & IT Services

Name	About	Contact
ImpactX IMPACT 💢	Impact X is a catalyst for impact technologies, bringing together founders and investors, business and government, to scale solutions to systemic global problems.	Tony Gourlay tony.gourlay@blueimpacts.com +61492889487
	The company is host to a global high-level summit series on accelerating pathways to net zero emissions and is working in countries across the Asia Pacific region to discover and support early-stage technologies to improve society, restore natural resources and create the sustainable systems of the future. www.impactx.tech	

Pioneer Computers



Founded in 1996, Pioneer Computers is Australia's leading custom manufacturer of computer equipment and provider of NBIoT solutions.

Pioneer Computers partners with world-class research facilities internationally to take advantage of the latest technology. These long standing relationships enable Pioneer Computers to offer "best of breed" technology including Tablets, Smart Phones, Laptops, AIO PCs , Servers, Smart Sensors and IoT Devices to the market ahead of its time.

www.pioneer.net.au

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