



Australia China Business Council
澳大利亚中国工商业委员会

Annual Review 2020



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Australia China Business Council
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Australia China Business Council
National Office
International Chamber House,
Level 5, 121 Exhibition Street
Melbourne VIC 3000
Tel: +61 3 9027 5609
Fax: +61 3 9027 5608
Email: national@acbc.com.au

Published by



ABN 30 007 224 204
430 William Street
West Melbourne VIC 3003
Tel: (03) 9274 4200
Fax: (03) 9329 5295
Email: media@executivemedia.com.au
Web: www.executivemedia.com.au
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About us

ACBC is a national not-for-profit membership organisation with branches in every state and territory. We have a network of more than 20,000 organisations and a membership of more than 700, and are focused on furthering Australia–China trade and investment.



KNOWLEDGE

We share knowledge and insights about business opportunities in China and Australia.



NETWORKS

We facilitate a growing and high-quality network of businesses.



ADVOCACY

We advocate for our members and growing two-way trade and investment between China and Australia.

Since 1973, ACBC has been at the forefront of Australia’s growing economic engagement with the People’s Republic of China, facilitating business leads, bridging networks and providing the latest market insights. As the beacon for the Australia–China business community, ACBC enjoys positive relations with both the Australian and the Chinese governments, realising the potential of their complementary economies.

Australia China Business Council: Knowledge, networks and advocacy to advance your business in China and Australia

ACBC is a not-for-profit member-based association that helps Australian and Chinese businesses share knowledge and insights about trade and investment between Australia and China.

We host events and visiting delegations that enable members to foster relationships to help grow their China-based businesses. We also assist Chinese firms in connecting and succeeding in Australia. We draw on a diverse network of experts to share insights into contemporary China with ACBC members.

ACBC seeks to inform public opinions and promote better understanding in the wider community of the benefits of trade and investment with China. We advocate policies that promote strong and sustainable business ties with China that will benefit our members and the Australian community. ●

To find out more about ACBC membership, visit <https://acbc.com.au/become-a-member>.



200
Events held
in 2020



8,235
Total Event
Attendees

President's foreword



David Olsson

2020 has been no ordinary year, and it has been a challenging time for all of us. Devastating bushfires across Australia, a global pandemic and difficult Australia–China political relations have put us all on the back foot.

I feel for every one of our members who are facing hardship and struggles in these difficult times. I know firsthand of the financial and emotional investment that ACBC members put into their businesses, which, in turn, forms the people-to-people foundation of the Australia–China relationship. Seeing how lockdowns, border closures and travel bans have impacted the business communities across Australia and China has left me with a heavy heart.

However, at ACBC, the events of 2020 have strengthened our resolve and determination to deliver on our mission for our members who invest in us. Although this year is leaving us battered, it certainly does not leave us beaten.

From the onset of COVID-19, ensuring the health and safety of our staff and members has been paramount. After consulting federal and state health

authorities, we were able to proceed with Chinese New Year events in January and February (albeit trimmed down versions of what our members are accustomed to). Bringing people together, fostering friendships and forging networks is the bedrock of the ACBC. I have missed our face-to-face events during 2020, and I look forward to us reconnecting in person once again in 2021.

Like so many of you adjusting to COVID-19, we have moved fast. The rapid pivot to a digital delivery of services and the adoption of a work-from-home model has seen the development of a new daily cadence. Through our branches and National Office, we have delivered hundreds of events to thousands of members across Australia and China.

During the current crisis, our teams across all our branches, and our National Office team, have worked faster and better than they dreamed possible just a few months ago. Our industry working groups have been working overtime to understand the impact on members in their respective industry sectors, representing their interests at government and

industry level briefings. Branches have doubled down to remain connected with members and continue to deliver first-class events to a growing (virtual) membership base.

At the outset of the outbreak of COVID-19, it was imperative for us to provide members with urgent knowledge, market insights and expert speakers, such as Professor Peter Doherty, Ambassador Graham Fletcher and Trade Minister Simon Birmingham, to gain a picture of what the business community needed to know about coronavirus and its economic impact. Now, as China's economy recovers, we have prioritised identifying the opportunities in trade and investment that can drive Australia's economic rebound.

Thankfully, we were well prepared to move online, and we were thrilled to launch our brand new website earlier in the year. We felt it was time for a refresh, not just visually, but also in how we interact with our membership. The new ACBC website now captures and builds upon the considerable work we do around Australia and in China through the Insights Centre – an online repository of videos, reports, fact sheets, presentations and data designed to add value and exclusivity to your ACBC membership.

At the national level, we have continued to strongly advocate on behalf of the Australia–China business community through regular consultation with key government stakeholders, and by providing practical

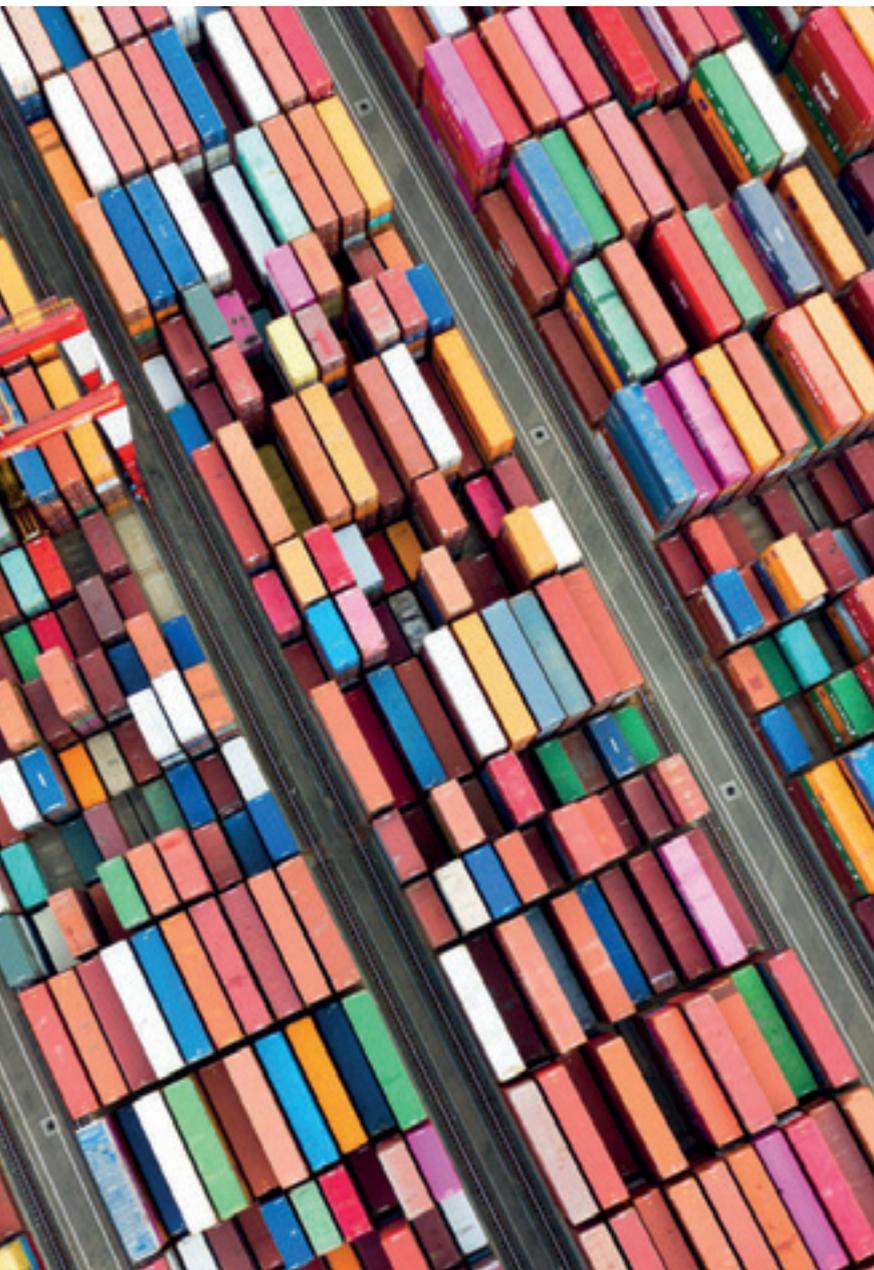
“Now, as China’s economy recovers, we have prioritised identifying the opportunities in trade and investment that can drive Australia’s economic rebound”

post-COVID-19 recovery recommendations. We have informed government policy through our federal government submissions on ChAFTA, FIRB and the Significant Investor Visa.

We have also been closely engaged with the National Foundation for Australia–China Relations. Its launch earlier this year could not have come at a better time for the Australia–China business community.

The year has seen many challenges in Australia–China bilateral relations. The technical barriers to trade for barley, beef and wine are well-reported, as is the potential fallout from COVID-19 in the education and tourism sectors (where China is the dominant market).





Despite the unwelcome headlines, as of June 2020, two-way trade between Australia and our number one trading partner remains strong at \$240 billion. While much of this is comprised of our natural resources, there have been encouraging signs in the growth in the export of services, particularly in areas such as health, wellness and digital gaming.

I would like to acknowledge the valuable work of Minister for Trade, Tourism and Investment, the Hon. Simon Birmingham, and his devotion to Australian businesses engaged with China.

This top level government leadership has been underpinned by Austrade's extensive team in Australia and on the ground in China. Austrade remains one of ACBC's most important collaborative partners and we extend our thanks to them.

In responding to the negative headlines, ACBC has been active in our community outreach. Our award-winning 'We Stand with China' campaign at the outset of COVID-19 was seen in major Australian daily newspapers, airports and public squares, and the Chinese version was viewed more than 150,000 times on Weibo in China. We also supported the 'Australia Welcomes You' campaign, expressing our support for international Chinese students.

Looking ahead, we see a rapidly changing world and a very different business environment. As we emerge cautiously from the depths of the pandemic, Australian businesses will have to readjust to new geo-economic realities and regional uncertainties.

The gap between Australia's and China's political and economic systems is starker than ever, but we believe that there are many spaces for cooperation that benefits both countries, and supports two-way trade and investment.

We have shown that we can implement simultaneous and massive changes to our national health and economic policies in response to COVID-19. There is an opportunity now to find ways to continue to benefit from our important economic relationship with China, while at the same time managing the economic cost of decisions that protect our security and sovereignty.

ACBC has an important role to play in ensuring our members are apprised of emerging opportunities, have access to the latest insights on the management of risks, and are connected to the right people and networks. Coming out of the crisis, we are also clear about the importance of growth and scalability of our operations. We currently have around 700-plus members, but we reach more than 16,000 people for each national communication.

Our ambition is to have deeper connections with that cohort of 20,000 followers, and then more. Size does matter – it goes to our ability to build organisational capacity, to deliver valuable services to our members, and to deepen our partnerships and stakeholder relationships.

In a crisis, what matters becomes very clear, very fast. Strategy, roles, relationships, external orientation – all of these can be seen much more clearly now.

For ACBC, a characteristic of the change we are going through is that we now have a stronger sense of identity and purpose. There is still more for us to do, but I'm confident that our national and branch leaders, and their teams, have a shared sense of purpose and a common performance culture; they know what ACBC stands for, beyond member value, and how to get things done right.

Even more so than any other year, our membership drives our organisation, and we thank you for your ongoing support in 2020. We look forward to standing strongly beside you as we all look to recover in 2021. ●

*David Olsson
National President and Chairman
Australia China Business Council*



Supporting each other. It's what friends do.

We are all concerned and saddened by the impact of the fires that have ravaged Australia and the outbreak of the coronavirus in China, and around the world.

Australia China relations are characterised by strong bonds and mutual cooperation in a multitude of sectors. We share a longstanding friendship that has remained steadfast despite challenges, supporting each other – that's what friends do.

Together we can endure any challenge.

同舟共济 - *People in the same boat help each other in crisis.*

Connect with us at www.acbc.com.au



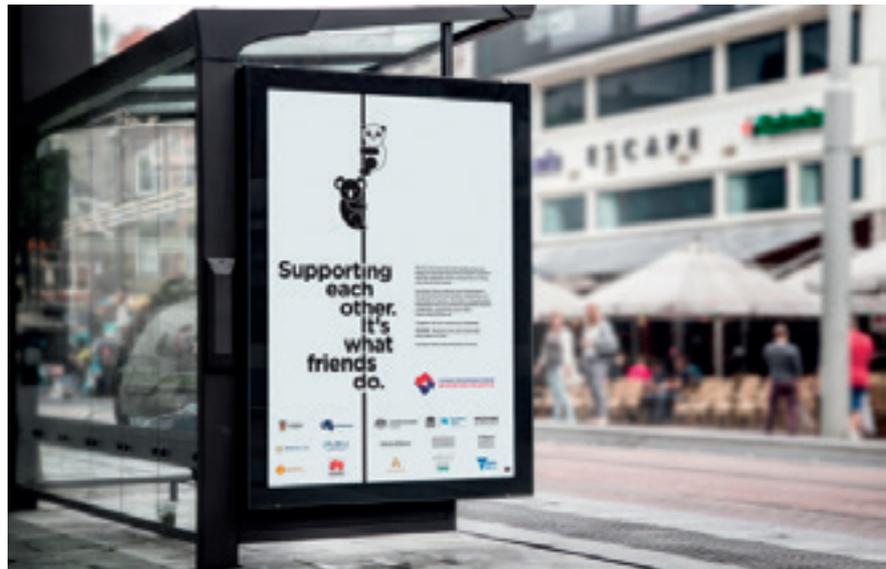
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In response to the outbreak of COVID-19, ACBC launched a national campaign in *The Australian*.

In the immediate aftermath of COVID-19, ACBC worked closely with our members and stakeholders by providing information and support, and has also been guiding people on how to donate to relief efforts. But we also wanted to send a strong message of support to our Chinese friends that we stand with them during this crisis – that’s what friends do.

The campaign was projected at Australian landmarks, such as Federation Square and Melbourne Airport, and posted on Australian and Chinese social media platforms, receiving more than 200,000 views. The campaign also won GOLD at the GOV Design Awards. ●



AUSTRALIA WELCOMES YOU

澳大利亚欢迎你



Australia China Business Council
澳大利亚中国工商业委员会

ACBC also supported the ‘Australia Welcomes You’ campaign to support Australia’s vibrant Chinese international student community.



ACBC National Board 2019–2020



David Olsson – National President and
Chairman of the Board



Sean Keenihan – Vice President



Tim Hogan Doran – Treasurer



Helen Sawczak – National CEO



John Brumby – Immediate Past
President



Jenny Chen – ACT Branch
Representative from August 2020



Sung Lee – ACT Branch
Representative to July 2020



Michael Clifton – NSW Branch
Representative



Daryl Guppy – NT Branch
Representative



Michael Wadley – QLD Branch
Representative



James Young – SA Branch
Representative



Brett Charlton – TAS Branch
Representative



Matthew Schofield – VIC Branch
Representative



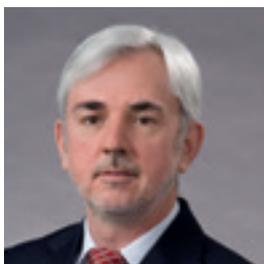
Adam Handley – WA Branch
Representative



Ben Foksett – Board Member



Jingmin Qian – Board Member



Laurie Smith – Board Member



Joanne Farrell – Board Member

ACBC would like to thank our national sponsors for their support



Executive Committees 2019–2020

South Australia	
Name	Business
Sean Keenihan	Branch President
Jim Gouskos	Treasurer / Pitcher Partners
Karyn Kent	Chief Executive, StudyAdelaide
Peter Graves	Economic Development Specialist, City of Charles Sturt
Jeremy Rees	Partner, Minter Ellison
Leonie McKeon	China-Educated Strategist, Leonie McKeon
Andrew Rogers	Andrew Rogers Industrial Design
Lisa O'Donoghue	Economic Development Manger, Alexandrina Council
Jing Li	Principal Consultant, JOID Consulting
Peter Zhang	Audit Manager, PwC Australia
Song Guo	Australian Premium Wine Group
Marcus Lojszczyk	PwC
Simon Olesen	China Services Group Lead SA NT TAS, Deloitte

Western Australia	
Name	Business
Adam Handley	Branch President
James Clarke	Vice President Incoming Branch President
Tracey Lim	Branch CEO
Lili Pan	Executive Vice President, ACBC WA
Tony Sijun Cheng	Sinosteel Midwest Corporation
Prof David Morrison	Murdoch University
Yuanqing Xu	Baosteel Australia
Chen Zeng	CITIC Pacific Mining
Zaiqian Zhang	Treasurer ACBC WA - Focus Minerals
Julie Song	FMG

Queensland	
Name	Business
Stephen Abbot	Branch President
Wen Gu	Branch CEO
Michael Choi	Branch Vice President
Sheldon Brady	Branch Vice President
Johanna Roche	Branch Treasurer
David Lyons	Partner, DLA Piper Australia
Nussara Smith	Unaffiliated
Ben James	Senior Airline Development Manager, Brisbane Airport Corporation
Laura Chen	Queensland Director & Head of Business Development, Skypac
Bert Wu	Director, KPMG
Mark Couchman	Director, Resources Energy & Infrastructure, ANZ
Steven Silvester	General Manager of Investment Attraction, Brisbane Marketing
Brodie Paul	Director of Corporate Partnerships, Australia China Business News
Matthew MacDonald	Private Client Advisor, Morgans
Derek Brown	Director, Department of Foreign Affairs and Trade Queensland State Office
Toni Brownie	General Manager International Operations Division, Trade and Investment Queensland
David Wise	Senior Advisor - Investment, Austrade

Tasmania	
Name	Business
Scott Dawkins	Branch President
Ann Reimer	Branch CEO
Sam Alexander	Department of Treasury and Finance Tasmania
Quinten Villanueva	Capital Investments
Beth Mathison	RTS Pauaco
Ian Locke	Tasmanian Fruit and Vegetable
Tim Ault	Tasmania State Office Department of Foreign Affairs and Trade
Dennis Zheng	TASTAR
Jen Newman	Regional Development Australia Tasmania

Victoria	
Name	Business
Matthew Schofield	Branch President
Virginia Birrell	Branch CEO
Liming Huang	Branch Vice President / Corrs Chambers Westgarth
Prof On Kit Tam	Branch Vice President / RMIT University
Laura Mattiazzi	Branch Vice President / Westpac
Tom Parker	Branch Vice President / AFL
Bruce Sheng	Branch Vice President / Asipac Group
Barry White	Branch Vice President / Pro-EX Developments
Ying Hou	Branch Treasurer / KPMG
Robin Chambers AO	Chambers & Company
Dr Mona Chung	Cross Culture International
Andrew Deszcz	King & Wood Mallesons
Ben Foskett	Pathway Services
Grace Ji	PWC
Vera Ou-Young	Deloitte
Frank Paton	Hunt & Hunt Lawyers
Charles Qin OAM	Chin Communications
Rhys Roberts	Roberts Gray Lawyers
Theo Sakell	Pitcher Partners
The Hon Ken Smith AM	China Solutions
Mary Studdert	Studdert Legal & Advisory
Dr Susan Su	Melbourne Airport
George Yeung	Jeanswest Corporation
Dr Celina Yu	Global Business College of Australia

Northern Territory	
Name	Business
Daryl Guppy	Branch President and CEO
Justin Gill	Branch Vice President / Adobe Homes
Joseph Aladin	Branch Vice President / Deloitte Touche Tohmatsu
Richard Ting –	Branch Treasurer / Darwin City Hotel
Gloria Chang	Nidus Innovation and Enterprise
Mark Faulkner	TreeTi
Allan Woo	NT Airports

New South Wales	
Name	Business
Michael Clifton	Branch President
Alison Airey	Branch CEO
Craig Emerson	Immediate Past President / Managing Director, Craig Emerson Economics
Jim Harrowell AM	Branch Advisor / Managing Partner, Hunt & Hunt
Tim Regan	Branch Vice President & Treasurer / COO & CFO, The George Institute for Global Health
Helen Zhi Dent	Branch Vice President / Partner, China Business Practice, KPMG
Peter Cai	Group Chief Advisor, Virgin Australia
Andrew Cleary	Executive Manager, Qantas Loyalty
Jessie Liu	Head of China Desk, Institutional Banking, ANZ
David Ingram	CRO & Company Secretary, Bank of China
Connie Chen	Partner, Colin Biggers and Paisley
Steve Zabeti	Partner, Accru Asia
Belle Lou	Senior Associate, Australian Business Lawyers
Jeff Li	Managing Director, Pioneer Computers
Keith Miranda	Citi

Australian Capital Territory	
Name	Business
Jenny Chen	Branch President
Sung Lee	Outgoing Branch President / PwC
Lewis Jones	Branch Vice President / ChinaConnex
Charles Zhan	Branch Vice President / Moulis Legal
Jane Golley	Australian National University
Harry Hoang	Tailored Accounts
Eveline Kuang	KWM
Mellissa Lai	MinterEllison
Angela Lehmann	The Lygon Group
Aaron O'Neill	Aspen Medical
Kent Peters	Canberra Grammar School
Brian Pontifex	Rio Tinto
Lawrence Pratchett	University of Canberra
Elkie Serafin	Casino Canberra
Graeme Shaw	Shaw Vineyard

Inbound tourism from China report

This report was written by ACBC NSW Tourism Working Group



**Inbound
from Ch**

**Supporting
and future**

Inbound Tourism from China

Strong recovery and growth



Australia China Business Council
澳大利亚中国工商业委员会

Executive summary

Chinese travellers are Australia's largest tourist cohort, with an expenditure that is three times that of the next most lucrative market. ACBC is confident that Chinese tourists will return to Australia following the twin crises of COVID-19 and the east coast bushfires; however, a full recovery will take time. Government-led strategies will be needed if we are to remain on track to achieve Chinese tourism growth in the order of Tourism Australia's earlier forecasts.

When the government considers removing the current travel restrictions, it will rightly be guided by public health considerations. We recommend it examines an easing of travel restrictions on a country-by-country basis, as COVID-19 is brought under control. China should be an early candidate for easing of restrictions if it consolidates its success in controlling its outbreak.

To return Chinese inbound tourism to a path of strong growth, we recommend that the government develop and coordinate a comprehensive marketing and promotion strategy across China. A promotional campaign around a Chinese festival could celebrate the reopening of Australia to Chinese tourism, and have a strong impact in China.

As soon as the environment allows, the Minister for Trade, Tourism and Investment should conduct a bilateral visit to China, accompanied by a delegation of tourism industry representatives. This would demonstrate our strong commitment to the Australia–China relationship, and to strengthening bilateral tourism and other business links.

The COVID-19 and bushfire crises might exacerbate the tourism sector's shortage of talent with Chinese language and cultural skills. We recommend an internship or exchange program in the tourism and hospitality sector, along the lines of the New Colombo Plan.

The Tourist Refund Scheme, which has enormous appeal with Chinese consumers, should be made more accessible in order to boost tourist spending and eliminate any confusion created by the complexity of the current system.

With countries around the world expected to compete for the return of Chinese tourists, the government should consider ways to reduce visa application processing times, particularly during periods of peak demand. As a goodwill gesture, it should reissue visas at no cost to former visa holders that were prevented from travelling due to COVID-19.

Accidents involving the growing number of Chinese self-drive tourists risk damaging Australia's reputation as a safe travel destination and undermining local community support for Chinese tourism.

We recommend providing Chinese language alerts of 'danger hotspots' via apps and an online driver education course for self-drive tourists. Chinese tourism could boost regional economies, including those affected by recent bushfires; however, understanding in regional areas of how to promote tourism to Chinese consumers and cater to their needs remains at a low level. Developing a library of resources for regional councils and businesses, along with assistance with social media campaigns and face-to-face Chinese cultural education workshops, could support further growth.

Finally, as China becomes an increasingly cashless society, more widespread acceptance of Chinese payment systems will increase spending by Chinese tourists. To support greater uptake among tourism businesses, the government could make available regularly updated information on Chinese e-payment platforms. ●

View the full report at <https://acbc.com.au/wp-content/uploads/2020/07/ACBC-Inbound-Tourism-from-China-Report-July-2020.pdf>.

A message from ACBC VIC President Matthew Schofield



The past nine months have been challenging in Victoria for our team and our members. We were initially affected by the disastrous bushfires, and then by COVID-19 and the resulting travel restrictions, curfews and health regulations.

In the latter part of 2019, we continued our extensive program of working group meetings and events,

successfully hosting delegations from Chengdu, Jiangsu, Guangzhou, Singapore and Ningbo. In February, we celebrated Lunar New Year, and in March, International Women's Day, with 500 guests, amid growing concerns regarding the global spread of COVID-19.

With restrictions imposed, we moved to working from home, and ran webinars, including 'The Healthiest You' series with Swisse and the Australia China Health Accelerator; 'The ACBC Leadership Series' with a variety of sponsors; and a series of five science-based webinars with the CSIRO.



Executive Women's Forum with Ms Lisa Renkin, Deputy Commissioner to China

The next 12 months will bring additional challenges as JobKeeper is phased out, around 15 per cent of small and medium-sized enterprises close down, our economy starts to recover, and we adapt to a 'new normal' way of conducting business.

Our branch is strategically planning ahead for the 2021 deliverables as we focus on opportunities to grow bilateral trade, increase local jobs, support our members, and contribute to a faster economic recovery for Victoria and Australia. ●



56

Total number of events
Nov 2019 – Nov 2020

32 In-person events 2019

24 Online Events 2020



2,500

attendees, either in person or
online (for FY 19–20)

1,600

attendees in 2020 (both in-person
and online).



Visiting delegation
from Victoria's
Sister Province in
China, Jiangsu



Regional
Agribusiness Forum,
hosted by Westpac
Australia

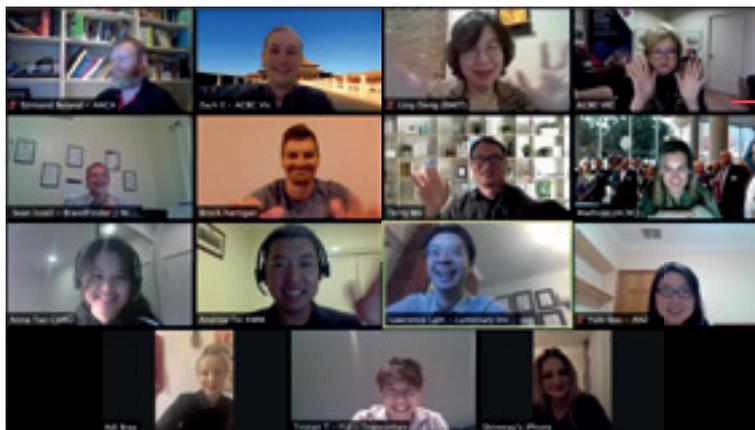
List of key events

2019

October	<p>Regional Agribusiness Forum</p> <p>Qingdao E-Commerce Delegation</p> <p>Sister City Partnerships: Building Exchange Between Australia and China</p> <p>Executive Women's Forum with Ms Lisa Renkin, Deputy Commissioner to China</p> <p>Australia China Renewable Energy Forum</p> <p>IMARC</p> <p>Bond and Financial Markets Roundtable</p>
November	<p>Roundtable with Consul-General to Guangzhou – Michael Sadlier</p> <p>End of Year Christmas Celebration</p> <p>National University of Singapore Delegation</p> <p>ACETIE Launch</p>

2020

February	Chinese Lunar New Year Celebration
March	<p>COVID-19 – Economic Overview and Social Impact</p> <p>International Women's Day 2020</p> <p>COVID-19 Business Impact Roundtable Series</p>
April – Digital Transition	<p>Managing Mental Health Webinar Series</p> <p>Communicating Through Challenging Times</p> <p>Plan for Success – Business Innovations During COVID-19</p>
May	<p>Weathering the Storm – COVID-19 Recovery in China</p> <p>Getting Your Goods to China – What's Changed? Export Online Seminar</p>
June	<p>Understanding the C-REIT Market</p> <p>FIRB Update – Significant Reforms to Australia's Foreign Investment Framework</p>
July	<p>Online Briefing with Brett Stevens – Commissioner for Victoria to Greater China</p> <p>Virtual Drinks & Discussion – Digital Networking Event</p> <p>'The Healthiest You' series with Swisse and ACHA</p>
August	Preventative Eye Health
September	<p>Australia–China Relations & the Trump Factor with John Fitzgerald & Rowan Callick</p> <p>Key Factors to Chinese Market and Customer Success</p> <p>Virtual Roundtable with Consul General-designate to Chengdu</p> <p>Australia's Energy Future – Hydrogen with CSIRO</p>
October	ACBC Leadership Series – Michaela Browning, National Foundation for Australia China Relations
November	ACBC Leadership Series – Geoff Raby, Former Ambassador to the PRC

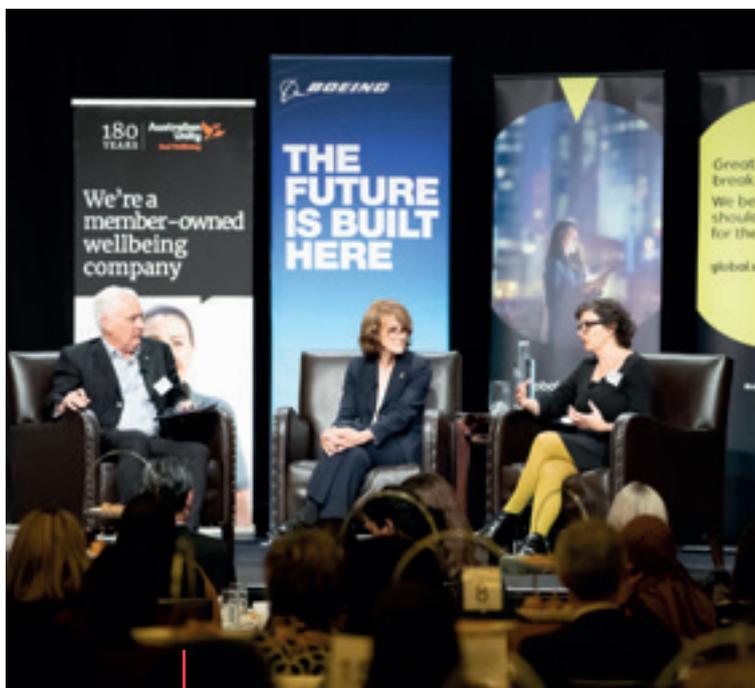


Future Leaders Forum Digital Networking Event

COVID-19 – Economic Overview & Social Impact



Annual End of Year Celebration



Speakers Cathy Foley, Katrina Sedgwick OAM and Rob Gell AM at the annual International Women's Day High Tea

International Women's Day 2020 saw more than 500 guests gather at the Grand Hyatt in Melbourne



Getting Your Goods to China, Virtual Export Seminar



A message from ACBC TAS President Scott Dawkins

Despite the challenges of the past year, China remains the most important trading partner of Tasmania in tourism, commercial trade and education. In October 2019, ACBC Tasmania hosted a dinner in partnership with the Tasmanian Department of State Growth at the Glen Albyn Estate, for Madam Guo Ningning, Vice Governor of the Fujian Province and more than 120 people. The dinner was opened by then premier Will Hodgman, with remarks by Sir Guy Green, former governor of Tasmania and ACBC Tasmania patron, and was attended by the Chinese Consul-General, Mr Zeng Jianhua, and many senior Tasmanian leaders.

During 2020, the ACBC Tasmanian Branch has seen significant membership growth as well as engagement with stakeholders. In particular, we have received support from TasPorts, Forico (exports and shipping), the Asia Institute of the University of Tasmania and TasTAFE (education), and the Federal Group (tourism). Regional Development Australia (RDA) continues to support the branch with secretariat support for the Tasmanian board. Further, the board in Tasmania has evolved into a strong, committed and driven team that is dedicated to

seeing the continued growth and success of ACBC in Tasmania.

Some of the highlights of the year include:

- October 2019 – Dinner for Madam Guo Ningning, Vice Governor of the Fujian Province
- May 2020 – Investment and Migration from China webinar with partner Page Seager Lawyers
- June 2020 – Post-COVID-19 opportunities and challenges for Tasmanian exporters doing business with China webinar with featured speaker Saul Eslake.

We have been lucky during this time to have the continued energy of Ann Reimer, our part-time executive officer on the ACBC Tasmania team. Ann, along with the support of Jen Newman and RDA Tasmania, have developed a strong relationship with our member base as they constantly look for ways to enhance the commercial and cultural interface with China. Their achievements and commitment during this difficult year have been exemplary. ●



Scott Dawkins



Madam Ningning,
Governor of the
Fujian Province

Madam Ningning,
Dinner

A message from ACBC SA President Sean Keenihan

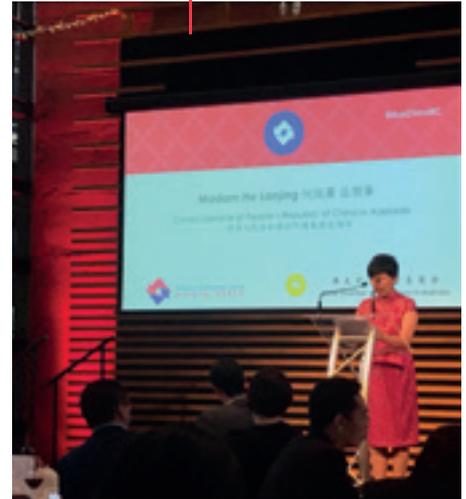


Throughout a very challenging period for our members and the broader global community, ACBC SA has focused on providing our members with up-to-date and practical insights about what is really happening on the ground in China and in South Australia around the bilateral economic relationship. Through discussions with Australia–China experts, industry and business leaders, and government, we helped members cut through the sometimes overwhelming volume of media commentary around the bilateral relationship to identify areas of

opportunity and understand how businesses in South Australia can continue to do business with China, despite the challenging circumstances.

We remain hopeful that 2021 will bring us together at in-person events to develop an understanding with our members and stakeholders around what the China opportunity looks like in the ‘next normal’, and to strategise the way forward. We are very much looking forward to reconnecting with our members in person throughout 2021. ●

Chinese New Year Dinner held on 6 February



List of key events

2020

6 February	Chinese New Year dinner
18 February	Entrepreneurship: from Concept to China
3 March	Trade and Investment Interchamber Luncheon
24 March	Road to Recovery – Doing business in the aftermath of the Coronavirus
24 June	Health and Ageing Well Roundtable
June – August	Engaging with Business Migrants series
May-October	Expert Interview series
May – October	Roundtable expert discussion series
October – December	State of the State series



China Business Ready held in October 2019

ACBC SA & Immigration SA Central Adelaide Trade Fair held on 3 December 2019



Ageing Well Investment Roundtable held in February 2020

A message from ACBC QLD President Stephen Abbott

As the COVID-19 pandemic introduced us to 'the new normal', we set out to explore new and innovative ways of engaging with our ACBC QLD members. While unable to hold face-to-face events due to social distancing measures, our branch has held a wide range of interactive and informative events virtually. These events have received very positive feedback, particularly in regard to relevance of topics, quality of speakers, and ease of access for members in regional areas.

This year, we welcomed Trade and Investment Queensland (TIQ) as ACBC QLD's 2020 Strategic partner, a partnership that has been the driving force behind a wide range of initiatives that have allowed us to further support our members during this challenging period, including our 'Navigating Your Business Through COVID-19' webinar series, providing insights and updates from key industry leaders both in Australia and on the ground in China. The ACBC QLD & TIQ Virtual Library provides insights from industry leaders within a wide range of sectors, exploring China market trends, and insights to support Queensland business recovery and engagement with China, with additional video resources to be released throughout the remainder of 2020. This partnership has also provided additional support and collaboration with Study Queensland to promote Queensland as a smart, safe and supportive destination for international students.

At the beginning of 2020, we also launched our seventh ACBC QLD Industry Working Group for health and aged care. In addition to this group, our education, financial services, food and agribusiness, mining and energy, property and construction, and tourism industry working groups have been very active throughout the year, and have developed several successful key initiatives.

I would like to thank our Queensland branch sponsors, the University of Southern Queensland, IES, Michael Hill, Sofitel Brisbane Central and Herbert Smith Freehills, as well as our ACBC QLD 2020 Strategic Partner Trade and Investment Queensland, for their generous ongoing support throughout 2020.

Highlights from our full 2020 events calendar include our annual Chinese New Year Dinner, attended by nearly 400 leaders from the Queensland-China community, including the Right Honourable, the Lord Mayor of Brisbane, Cr Adrian Schrinner; Anastacia Palaszczuk MP, the Premier



of Queensland; and Minister for Trade Dr Jie Xu, Consul General of the People's Republic of China in Brisbane; and other high-profile Queensland politicians. This event was our annual flagship event, and we were thankful for the opportunity to connect with many of our members and friends face to face, prior to COVID-19 social restrictions.

Finally, I'd like to thank both our new and renewing members for their continued support this year. The Australia-China relationship has been founded on the mutual respect and collaboration of both nations, and although 2020 has brought forward several challenges, ACBC QLD is optimistic about the prosperous, continued engagement within the Queensland-China business community. ●

List of key events	
4 February	ACBC QLD Chinese New Year Dinner
6 February	Unlocking China's Policy Process to Boost Opportunities for Queensland Business
7 April	Survival, Reset and Stimulus Packages (English)
15 April	Survival, Reset and Stimulus Packages (Mandarin)
17 April	Contract Disputes & Supply Chain Management
30 April	Optimism and Opportunities in the Chinese Market
14 May	Employment Relations & Promoting Workplace Wellbeing
21 May	Mining, Energy & the Chinese Market: Where Are We Headed Now?
16 June	Technology & Revolutionising Education Delivery: Learn from Tencent & UQ
30 June	Back with a Vengeance: The Recovery of China's Food & Beverage Industry
18 August	Transforming Brisbane's CBD: Queen's Wharf Brisbane
20 August	Deep Dive: Opportunities in Biomedical R&D with China
26 August	The Next Trading Hotspot: Hainan Free Trade Port
10 September	The Ins and Outs of Chinese Outbound Investment



ACBC QLD Chinese New Year Dinner



ACBC members and friends networking at the ACBC QLD Chinese New Year Dinner

Keynote speech from Annastacia Palaszczuk MP, the Premier of Queensland and Minister for Trade, at the ACBC QLD Chinese New Year Dinner



Transforming Brisbane's CBD – Queen's Wharf, Brisbane Site Visit



Keynote speech from Cr Adrian Schrinner, the Right Honourable Lord Mayor of Brisbane, at the ACBC QLD Chinese New Year Dinner

Transforming Brisbane's CBD Queen's Wharf Brisbane Site Visit



National Briefings responding to COVID-19



Laureate Professor Peter Doherty



Economist John Daly

With the outbreak of COVID-19, we knew it was vital to act fast and get the right information out to our members to help them understand how the pandemic affected them and their business. For this reason, we launched the ACBC National Briefing series, bringing together experts from Australia and China to deliver immediate insights concerning the health and business impacts of the coronavirus. ●



Writer Rowan Callick



Austrade HK's Shannon Powell

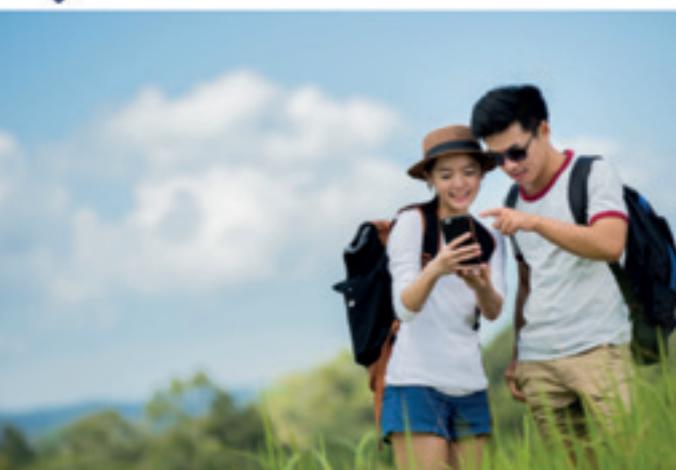
National Briefing Series	
March	Business Impacts of COVID-19 on the Ground in China
April	COVID-19 and Education COVID-19 and Tourism Business and China Post-COVID-19 COVID-19 and E-Commerce The Bilateral Economic Outlook
June	Australia-China Trade Relations
July	Hong Kong Market Update
August	Foreign Investment Reforms
September	The Challenges of Anti-Dumping Investigations
October	China's Tech Growth Areas
November	Australia's trade relationship with China with the Federal Minister for Trade, Tourism and Investment Simon Birmingham
December	The Year in Review with Ambassador Graham Fletcher

All National Briefing sessions are available in our Insights Centre.

Ready To Rebound



READY TO REBOUND



In 2020, ACBC also delivered the Ready To Rebound online training course for small to medium-sized enterprises, service providers and local government. The course was designed to ensure that regional businesses continued to develop their China literacy and capacity for the China market during lockdown in order to be prepared to capture the inbound China opportunity when it returns to Australia. ●

Ready To Rebound Series	
June	Rebounding from COVID-19 Adapting Your Business to Chinese Culture
July	Digital Marketing Welcoming Chinese International Students
September	Effective Sister-City Relations Business Migration

All Ready To Rebound sessions are available in our Insights Centre.

A message from ACBC NT President Daryl Guppy



The Northern Territory faced three challenges this year. As with the rest of Australia, COVID-19 severely curtailed China engagement. Fortunately, engagement was supported with access to excellent webinars run by several other branches, so we continued to deliver value to members. We also increased engagement with the Confucius Institute.

The second and third challenges are related. This is the increased government disengagement from China and the loss of Northern Territory voices in China. The last full-scale Northern

Territory engagement with China was the Reaching South forum in Shenzhen at the end of 2019.

The anti-China media environment in 2020 has discouraged strong public support for further China engagement, and this has impacted on business attitudes; however, the Northern Territory branch has continued with media engagement to promote China connections and explain the significance of Chinese investment in the Northern Territory. Media engagement has also included featuring the Northern Territory on China's CGTN, *China Daily* and *People's Daily*, as well as Northern Territory news media.

ACBC NT continues providing up-to-date China analysis to members with the fortnightly newsletter.

Like all ACBC branches, we look forward to the end of COVID-19 so we can resume reaching out to China to get Northern Territory noticed in the Chinese business and investment community. ●



Spring Festival celebrations with Confucius Institute

Reaching South Forum, Shenzhen



Oz Farm®



Nutrition for
Every Body

Aussie Goodness You Can Trust



Proudly supporting



www.ozfarmroyal.com.au



Chemistwarehouse
Online

Ausnutria in action

Ausnutria Dairy Corporation Limited is an international high-end dairy and nutrition products enterprise with an entire business chain of raw milk collection, research and development, production, and end-market sales. Ausnutria Proprietary Limited (APL), as an important component of Ausnutria's global business, currently has two business sectors in Australia with complete value chain.

Dairy business – Australian Dairy Park (ADP) is Australia's most up-to-date dairy manufacturing facility, specialising in the manufacturing and packaging of infant formula milk powders and functional milk powders. The Oz Farm brand range (including infant formula, toddler formula, adult formula and liquid milk) provides nutritional products for optimal health, vitality and development – for all stages of life.

Nutritional health business – Nutrition Care (NC) Pharmaceuticals, an Australian innovator of premium-grade nutritional and herbal products, was founded more than 40 years ago. Its range (with an emphasis in gut and digestive health) includes practitioner-only products, as well as the NC retail range, which specialises in leading gut health, and is accessible to consumers in pharmacies.

The year 2020 has undoubtedly been abnormal for everyone – from prolonged devastating bushfires at the beginning of the year, to the COVID-19 pandemic. APL, together with subsidiary companies, understands the importance of doing what we can to maximise the value to our employees, customers and all service providers, to overcome the difficulties, and to continuously give back to society.

As a leading blend and pack facility, ADP believes that functional, better-for-you packaged dairy food will continue to soar in the global market post pandemic. With a continuous focus on technology and streamlined product ranges, ADP navigates its way through harsh times by launching new offerings like immune-boosting, sleep-care and alternative-protein products. Moving forward, ADP will open up more to global inquiries for original equipment manufacturer businesses, and is keen to deliver superior one-stop services for brand owners.

NC continued to strengthen its gut health professional strategy in 2020. NC Gut Relief has been a well-recognised gut health product by consumers and healthcare professionals Australia-wide. In addition, NC provides a comprehensive range



of probiotic products, including the newly launched Seasonal Probiotics and Flora Probiotics, to care for your family's gut health, and general health and wellbeing.

The global pandemic makes people care more about their families. While well known for its pregnant mother formula product, in 2020 the Oz Farm brand successfully expanded product categories to Kid's Care and Aged Care formula products, which align with the brand strategy of nourishing people at all stages of life. The company also proudly partnered with the Royal

Children's Hospital Foundation by participating in the 150th anniversary as a major sponsor to continuously support kids' health research and development (R&D) programs.

Moreover, Ausnutria Camel Dairy was successfully founded this year to build up the competitive supply chain, as well as an R&D-driven, sustainable growth of the Australian camel milk business.

Better nutrition, better life – as always, Ausnutria will continuously fulfil its commitment and prepare for a better future. ●



Our probiotic products are scientifically designed to care for your family's gut health, and general health and well-being.



NC Polybac 8*

NC Polybac Everyday*

NC Soforla*

NC Seasonal Biotic*

NC Flora Biotic*

*Only available in overseas market

To find us more please visit

www.nutritioncare.com.au

A message from ACBC NSW President Michael Clifton



Michael Clifton

Like so many of our member businesses, in 2020 ACBC NSW has had to adapt its activities to the reality of operating amid a global pandemic.

Our annual Chinese New Year Dinner coincided with news of the initial outbreak of COVID-19 in China. Smaller and quieter than it would otherwise have been, it was nonetheless a tremendous occasion bringing the community together to show support for one another. Doltone House's venue on the wharf at Pyrmont provided an elegant backdrop for this event.

Our last live event for 2020 was our inaugural International Women's Day luncheon. Given the entrepreneurial skill and drive of many Chinese-Australian women, this had been a conspicuous omission from our annual event program. Guest speakers, including Homart Founder and CEO Lynn Yeh, Judo Bank Co-founder Mandy Jiang, and Lyn Lin, founder of Phoenix Beauty Group, inspired audiences with their experience of overcoming challenges to achieve business success.

Soon after this event, Australia entered lockdown. ACBC NSW moved quickly to put our program of insights online through webinars and virtual roundtables. We offered our members the opportunity to sponsor webinars as a way of promoting the services they could provide to support the Australia-China business community in adapting to the new environment. To name just a few, Eficaz provided a webinar on COVID-19's impact on HR policies and practices, and Citigroup provided advice on wealth management strategies for turbulent times.

With China's early success in controlling the spread of COVID-19 within its borders, it became increasingly clear that China's market would play an important part in Australia's recovery from an economic downturn. ACBC NSW presented a range of webinars designed to inform its members of how COVID-19 had changed business opportunities in China, and how digital channels could be utilised to capture these opportunities.

We were pleased to partner with the New South Wales Government on a five-part webinar series for businesses looking to promote their products and services in a world where physical travel to trade shows was not an option. In delivering this webinar series, we drew on the deep expertise of our member network.

A highlight of the year was ACBC NSW's work in advocating measures for Australia to revive and strengthen inward Chinese tourism. Led by ACBC NSW's Tourism sub-committee, we developed the report, 'Chinese Tourism: Recovery and Future Growth'. This report advocated an early opening of Australia's borders with China in recognition of its success in controlling its outbreak. It also advocated building Chinese cultural capability within our tourism sector to better cater to the particular needs of Chinese tourists.

Along with National President David Olsson, ACBC NSW and selected tourism leaders across the ACBC network met with the Minister for Trade, Tourism and Investment to present the recommendations in the report. The Minister welcomed our initiative, and supported ACBC's involvement in national efforts to design tourism campaigns to welcome Chinese tourists back to our shores when the time is right.

A further highlight of our year was concluding our first full cycle of roundtable meetings under our President's Circle program. The last of these was with Jodi McKay, NSW Opposition Leader. As political tensions in the bilateral relationship continue to simmer, we see our role in supporting interaction between the business community and our political leaders as even more important. We look forward to continuing the program in the year ahead.

While some sectors have been hit harder than others, the pandemic has posed challenges of some kind for all businesses. In this environment, we appreciate all the support we continue to receive from our members for our work. We wish you well for the coming year, which we sincerely hope will feature a strong economic rebound as we emerge from the challenges of 2020. ●



Members connect
over champagne

List of key events	
2019	
11 December	Gala Christmas Drinks at Paspaley Pearls
2020	
6 February	Chinese New Year Dinner at Doltone House
11 February	Cocktail Hour with former Australian Ambassador to China Geoff Raby
3 March	Roundtable with Sir Danny Alexander, Company Secretary, Asian Infrastructure Development Bank
4 March	Cutting through the Hype of Data – Young Professional Ambassadors event
5 March	International Women’s Day Lunch
2 April	CIIE Update – Opportunities for Australian businesses, with OzTown
3 April	Managing Staff in Extraordinary Times, with Eficaz
6 April	How to Create Webinars Worth Watching, with Vim + Zest
8 April	Macro Economic Insights, with Citi Group
16 April	China’s Wellness Market, with Peter Osborne, former Managing Director (Asia), Blackmores
22 April	Post-COVID Opportunities in Technology Collaboration with China, with Alistair Nicholas Consulting
6 May	China’s Digital Landscape post-COVID-19, with RedFern Digital
24 May	COVID-19 and Australia-China Business Opportunities in Health and Life Sciences, with Hall & Willcox
18 June	The Divide in Perceptions of Chinese Business Around the World, with Brunswick
23 June	On-the-ground Observations About Post-Covid-19 China, with MinterEllison
14 July	Global NSW – Marketing to Chinese consumers
21 July	Global NSW – Virtual Showcasing for the China Market
11 August	Global NSW – Setting up Distribution in China
19 August	Patent and Trade Mark Protection in Australia and China, with Baxter IP
1 September	Global NSW – Setting up an Online Store for China
8 October	Online Marketing Strategies for 11.11 Global Shopping Festival, with Alibaba



Members Connect
at Chinese New Year
Dinner



Roundtable with
Senator Simon
Birmingham



Chinese Corporates
Meet with the NSW
Premier



Guests are inspired
at International
Women's Day
Luncheon



Michael Clifton
makes remarks at
roundtable

A message from ACBC ACT President Jenny Chen

2020 marks the 20-year anniversary of the Beijing–Canberra Sister City relationship. This special anniversary falls on a year affected by the COVID-19 global pandemic, domestic and international travel restrictions, and social distancing rules. These are truly unprecedented times. For many of us, it has been a year of re-pivoting, reprioritising, and re-adjusting. Only one thing is for sure – work and life as we knew it is very different now. All of our members, the ACBC included, had to quickly adapt to fresh perspectives on digital media and virtual communication. I am delighted to see that the ACT branch and its members have embraced such challenges in the most earnest and efficient way possible, and has continued to be a strong and focused community.

Under the leadership of the ACT branch executive committee, we have welcomed more new members, continued to engage our members and to support each other in such uncertain times, and organised a series of activities to our best ability, despite the COVID-19 situation and the turbulence in the bilateral relationships, through flexibility, diligence, hard work and dedication. Highlights of this year's activities include our traditional Chinese Lunar New Year Gala Dinner where the Deputy Head of Mission of the Chinese Embassy to Australia, Minister Wang Xining, and our National President, David Olsson, shared insightful, authentic and encouraging exchanges with the participants on issues of bilateral relations and people-to-people relations. The event was a huge success that was very well received. We also organised a special Member's Lunch to showcase Canberra's produce, and the strong commitment and entrepreneurship of our Canberra members, hosted by our corporate member Shaw Wines. Since COVID-19 restrictions

kicked in, we facilitated several webinar sessions, including the Ready To Rebound Webinar Sessions and the Welcome Chinese International Students, featuring our branch executive committee member and newest branch treasurer Angela Lehmann on behalf of the Lygon Group; and the Sister City Relationship webinar attended by Brendan Smyth, ACT Government Commissioner for International Engagement. We have also completed a budget realignment with creation of an interim budget working in light of the pandemic, and were able to support and offer members deferral payment options to achieve financial health for the branch. This is thanks to the robust financial position of the ACT branch, due largely to our wonderfully supportive members over the years.

Leading the ACT branch in today's 'new normal' is a challenge that I am eager to take on. This is why I accepted to become the branch president earlier this year. Despite the challenges and the uncertainties, I am honoured to accept this new role and responsibility. This was only made possible by the enormous amount of support and trust placed upon me from our members, as well as our outgoing president, Sung Lee. Sung has been hugely instrumental in continuing to strengthen our young branch since becoming the ACT branch president in 2018. He provided great synergy for the diverse sectors in which ACT members operate, and has been a champion of diversity both in the ACBC and in greater business communities. We sincerely thank him for his contribution and leadership. ●



List of key events

2019

December	A special Member's Lunch to showcase the possibility of exporting from the Canberra region, hosted by Corporate Member Shaw Vineyard
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2020

January	Chinese Lunar New Year Gala Dinner – Mark the 20 Years Beijing/Canberra Sister City Relationship Anniversary
July	Ready To Rebound Webinar Sessions – Welcome Chinese International Students
September	Ready To Rebound Webinar Sessions – Sister City Relationship

A message from ACBC WA President Adam Handley



Economic interest and business-to-business activity between Western Australia and China remains robust despite formidable circumstances surrounding the global pandemic over the 2019/2020 financial year. The ACBC WA branch continues to advocate for positive business ties between China and Western Australia, and maintained

regular ongoing engagement with all sectors of our membership despite restrictions on physical gatherings from the start of 2020. This meant that our Chinese New Year Gala Dinner for the Year of the Rat had to be cancelled.

On 17 and 18 October 2019, ACBC WA, in partnership with the Chinese Chamber of Commerce in Australia (CCCA) Perth Branch, WA Department of Premier & Cabinet and WA Department of Jobs, Tourism, Science and Innovation (JTSI), held the 2nd Annual China-Western Australia Strategic Symposium at the historical Government House in Perth. This premier event featured a strategic dialogue discussion, with the Premier of Western Australia, the Hon. Mark McGowan, and other senior business leaders.

We held another of our flagship events – China National Day Celebrations – in 2019, continuing the tradition started in 2016 with a showcase of Western Australian produce, giving guests a culinary

experience. Speakers on the night included: the Hon. Peter Tinley MLA, Minister for Asian Engagement; and Madam Zhihua Dong, Consul General of the People's Republic of China in Perth.

Our response to the pandemic restrictions was prompt and targeted with a range of webinars that continue to focus on advocacy, knowledge and networking. These included:

- Insights from Chinese education entrepreneur Sebastian Fu, with the Education and Tourism Committee
- Where will China head post COVID-19? In conjunction with Citi
- COVID-19 and FIRB: Getting the Deal Done – Tips and Traps, hosted by Minter Ellison and Argonaut
- Not if, but When: 5 Ways to prepare for the inevitable cyber attack, in partnership with Cannings Purple.

In 2019/20, we continued building on the success of our Quarterly Members Networking Drinks. Thank you to Nexia Perth for hosting our March 2020 event; the June 2020 event was held for the first time as a Virtual Members Networking event, and our appreciation goes to Vasse Felix for its support in hosting virtually all the way from Cowaramup in Western Australia's beautiful South West.

COVID-19 challenges notwithstanding, ACBC WA branch success is once again testament to the efforts of our committed Executive Committee and members, who understand and reinforce the critical Western Australia–China business relationship and people-to-people friendships. ●



22

events/webinars in total,
and 2-3 more to be held
later in the year*



780

people attended
across all of these
events



China-WA Strategic Bilateral Engagement Dialogue and China National Day Celebrations held on Friday 9 October 2020

Panel of experts, from left to right: David Harrison, Chief of Staff to Vice-Chancellor at Murdoch University; Liu Bing, WA State Manager, Industrial & Commercial Bank of China; Basil Lenzo, Chairman, Geraldton Fishermen's Co-operative; Nathan Harding, Chairman and Managing Director, Tourism WA; Greg Lilleyman, Chief Operating Officer, Fortescue Metals Group; Stuart Crockett, Trade Commissioner, China WA Department of JTSI; David Sun, President, CCA, Perth Branch; Adam Handley, President, ACBC WA and Moderator.

List of key events

2020

25 February	Standing Together – The Impact and Analysis of COVID-19 in WA – physical meeting and Madam Dong Zhihua's last official engagement with ACBC
10 March	ACBC WA Quarterly Members Networking Drinks – Nexia Perth physical event
2 April 16 April	Oil Demand Destruction and Oil Price Chaos – Virtual Meetings 1: Oil Demand Destruction and Oil Price Chaos webinar Oil Demand Destruction and Oil Price Chaos – Virtual Meetings 2: China's gas industry growth and targets webinar
5 May 7 May 29 May	Insights from a Chinese education entrepreneur – Mr Sebastian Fu, owner of the English Culture Centre in Hubei, Education and Tourism Committee webinar Oil Demand Destruction and Oil Price Chaos – Virtual Meetings 3: Australia's Hydrogen Industry webinar Where will China head post COVID-19? Insights from Citi's Senior Investment Consultant webinar
12 June 23 June 24 June 30 June	New Technologies in Mining and Jobs of the Future webinar with Rio Tinto's Chief Financial Officer, Rowena Albones Vasse Felix – ACBC Virtual Members Networking + Wine Education virtual meeting over Zoom and networking drinks with Vasse Felix's sommelier COVID-19 & FIRB: Getting the Deal Done – Tips and Traps webinar Culture Shock! How important are cultural literacy skills in business? webinar
8 July 10 July 23 July	Let's Talk About Opportunities in South West China! webinar New technologies in Translating and Interpreting webinar Not if, but when: 5 Ways to prepare for the inevitable cyber attack webinar
24 August 26 August	Get Vocal for Local – WA Artisan Food Group and local producer SME members physical event Meet WA's China Trade Commissioner, Mr Stuart Crockett webinar
2 September 16 September 30 September	SME Series – CONTEXT, OPPORTUNITIES and SOLUTION for your brand – Episode 1: Context webinar SME Series – CONTEXT, OPPORTUNITIES and SOLUTION for your brand – Episode 2: Opportunities webinar SME Series – CONTEXT, OPPORTUNITIES and SOLUTION for your brand – Episode 3: Solution webinar
6 October 9 October 9 October	Foreign Investment Reforms with the Commonwealth Treasury webinar China-WA Strategic Bilateral Engagement Dialogue physical event China National Day – WA with Hon. Minister for Asian Engagement, Peter Tinley MLA and Acting Consul-General Madam Jin Qian – physical event
10 November	WA Members Annual General Meeting



Zhang Xiaojia
Performed the
National Anthems of
Australia and China

Madam Jin Qian



Adam Handley and
David Sun



Welcome to Country



Hon Minister for
Asian Engagement,
Peter Tinley MLA

ChAFTA Post-Implementation Review

On 7 August 2020, ACBC made a submission to the Regional Trade Agreements Division of the Department of Foreign Affairs and Trade as part of its Post-Implementation Review of the China–Australia Free Trade Agreement (ChAFTA).

In the submission, ACBC acknowledged the importance of free trade agreements, and that ChAFTA has delivered tangible benefits for Australia and Australian business now that 94 per cent of Australian exports enter China tariff-free.

ChAFTA has not only provided Australian goods and services with greater market access, but it has also raised awareness of China as a complementary market for Australian businesses to enter while raising the profile of Australian products in China. ChAFTA has played an important role in changing the national business mindset about the importance of becoming China-literate to take advantage of these opportunities.

The submission recommends omitting the need for Certificates of Origin, a mechanism to develop solutions to non-tariff barriers and cross-border digital trade, and a comprehensive bilateral review of the agreement by both nations, as committed to at ChAFTA's signing. ●

You can read the full submission at <https://acbc.com.au/chafta-post-implementation-review-acbc-submission/>



Foreign investment reform



On 25 August 2020, ACBC made a submission to the Commonwealth Department of Treasury as part of Treasury's stakeholder outreach to reforms to its Foreign Investment Review Framework.

ACBC acknowledges the government's responsibility for striking a balance between welcoming the foreign investment needed to underpin Australia's economic growth and development, and providing protections that ensure foreign investment proposals serve the national interest.

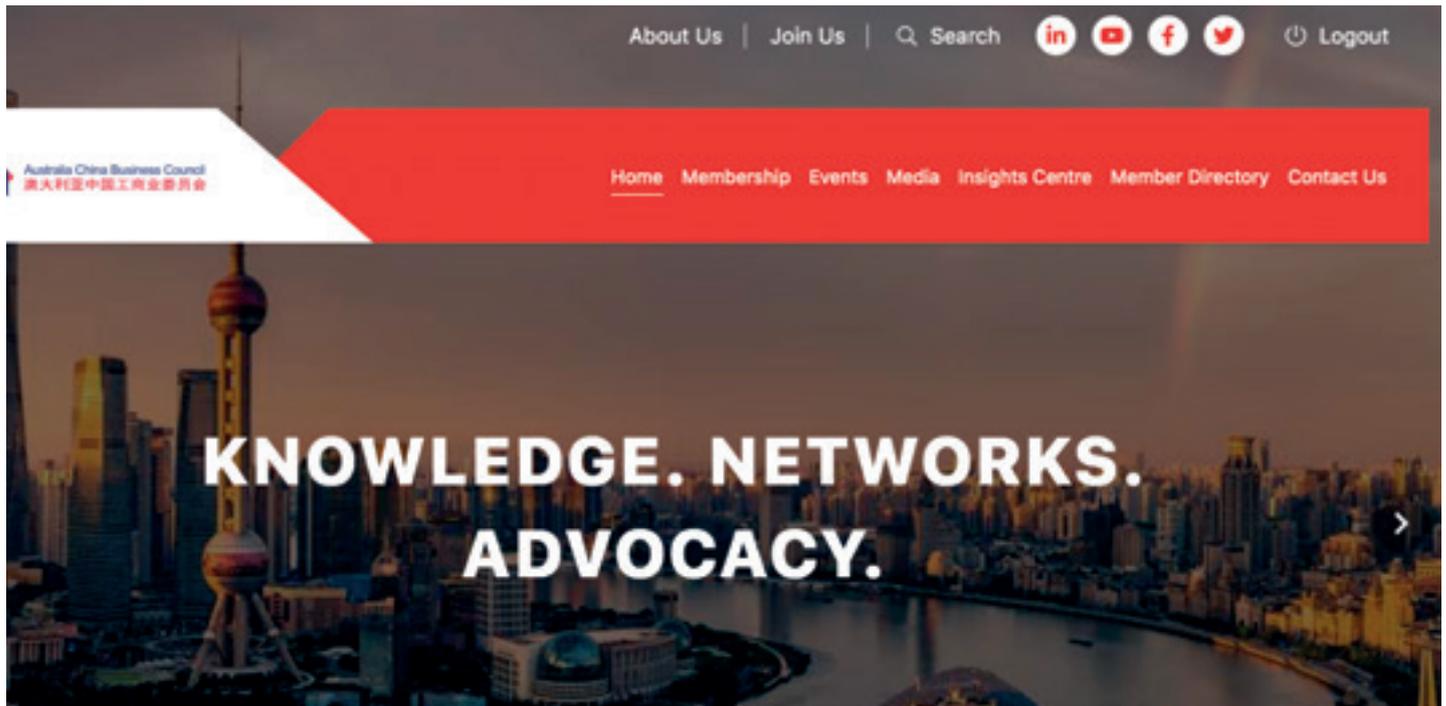
ACBC notes that the measures outlined in the exposure draft of the Foreign Investment Reform (Protecting Australia's National Security) Bill 2020 seek to strengthen Australia's foreign investment regulatory framework by improving the government's ability to protect critical infrastructure, and to respond to geopolitical risk and technological changes.

ACBC's comments on the proposed changes focus on the potential damage to Australia's global reputation as a reliable destination for investor capital, the concentration of decision-making authority in the hands of the Treasurer, and the potential impact on portfolio investors. ●

You can read the full submission at <https://acbc.com.au/foreign-investment-reform-acbc-submission/>

Relaunch of ACBC website

This year, we were delighted to launch our new website at www.acbc.com.au.



We felt it was time for a change. We find ourselves in a world that is transforming. Countries are recalibrating the balance between full self-sufficiency and deep interdependence. Trade and investment flows are altering. For Australian businesses to succeed, they will have to be well-informed – not only about the market, economic and regulatory landscape, but also about the geopolitical and geo-economic undercurrents.

Over the past months, we have surveyed the views of our members, and are refreshing and revisiting the way in which we serve the needs, interests and priorities of our members across Australia.

Central to this is how we communicate with ACBC members, stakeholders and a wider audience. Our new website is built around our three core areas of activity – Knowledge, Networks and Advocacy. ●



KNOWLEDGE

We share knowledge and insights about business opportunities in China and Australia.



NETWORKS

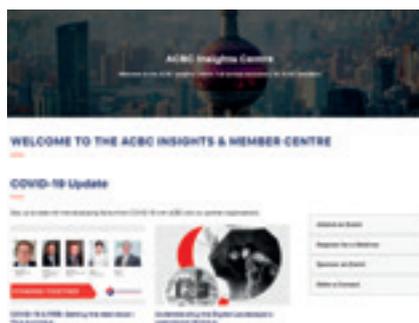
We facilitate a growing and high-quality network of businesses.



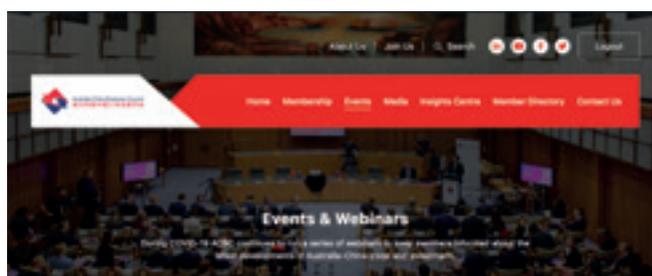
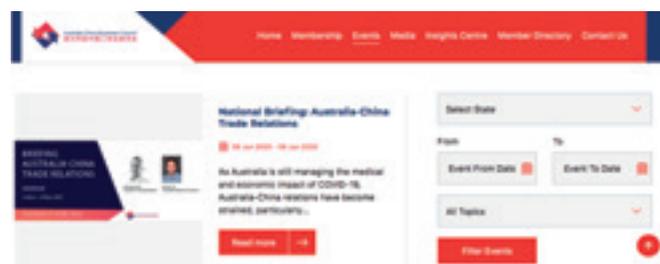
ADVOCACY

We advocate for our members and growing two-way trade and investment between China and Australia.

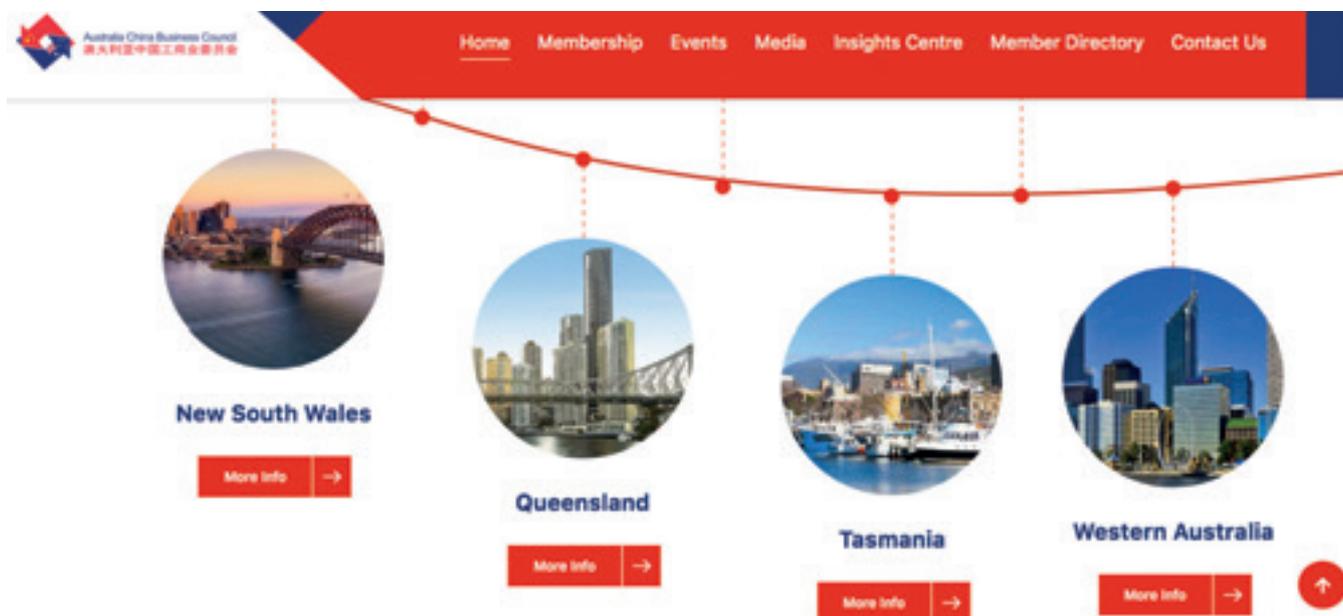
Members will have access to a new member-only Insights Centre, which will be regularly updated with the latest news on bilateral business in various formats, such as videos, webinars, podcasts, presentations and trade data.



It is now easier than ever to sign up for ACBC events and use your membership to access ACBC activities all across Australia.



Stay up to date with your local ACBC branch through each state branch microsite.





Retirement of National CEO

In August, ACBC announced that Helen Sawczak will be standing down as Chief Executive Officer to refocus her attention on her non-executive director roles.

In announcing the resignation to members, ACBC National President David Olsson thanked Helen for her invaluable service and outstanding contribution to the organisation over the last four years.

David notes that during these last few years, 'Helen has overseen a period of significant growth and change at ACBC. As a federated member-based organisation, Helen has worked closely with the Board and Branches to streamline and coordinate events to forge new relationships and opportunities, build the brand and reputation of the organisation, and increase member services. Her leadership during the COVID-19 pandemic has been critical to ACBC's ongoing success as the premier business organisation dedicated to promoting bilateral trade and investment.'

We will miss her leadership and passion for the bilateral relationship and wish her every success in the next stage in her career. ●

Sean Keenihan

National Vice President

A CBC bids farewell to long-serving National Vice President, Sean Keenihan. Sean is not seeking re-election as National Vice President as he has now completed the six consecutive term maximum limit.

Sean has served on the National Board of the ACBC for many years becoming the National Vice President in 2014. He supported then National President John Brumby to lead the ACBC through a period of growth in activity and influence commensurate with the growth in the bilateral economic relationship over the same period.

In his role as President of the SA Branch of ACBC, Sean has been an innovator and set new benchmarks in terms of what the ACBC can do in partnership with State and Local Governments. Sean has also led the South Australian branch to develop new platforms connecting South Australian small businesses with Chinese companies and entrepreneurs to pursue trade and investment opportunities. ●



Tim Hogan-Doran

National Treasurer



We also bid farewell to Tim Hogan-Doran, our esteemed National Treasurer, who also steps down at the end of his permitted term of office. Tim has been an active member of the Australia China Business Council since 2009. He has been a long-time supporter of the ACBC, a regular attendee at ACBC NSW and National events, and has attended events at all ACBC Branches at some time. As Treasurer he has been responsible for managing the budgeting and operating finances of the company.

Tim first joined the ACBC leadership via the ACBC NSW Executive Committee as their Treasurer in 2010. He later was appointed to the ACBC National Board as National Treasurer in 2011. He served as NSW and National Treasurer up to the November 2013, and then re-joined the National Board again as National Treasurer in November 2014. He has continued to serve in that role through to the 2020 AGM.

Tim works as a tax partner at ShineWing Australia, a leading cross border Accounting and Advisory firm with a focus on Australia China trade and investment. He first joined the ShineWing in 2016 to help establish their new Sydney Practice, after many years with PwC where he helped establish their National China Desk and China Practice. Tim is a graduate of the Asialink Leaders Program in 2010. ●



Setting the education benchmark in 2020

Haileybury's exceptional staff worked wonders in 2020 to ensure that students were supported to maintain their high academic standards and general resilience.

Staff members did so by making the most of the school's global reach, academic excellence, small classes, and unique programs that set the education benchmark in Australia and the Asia-Pacific region.

In 2020, Haileybury's modern facilities, extracurricular opportunities and holistic wellbeing programs came into their own to ensure that students stayed on track.

Australia's largest independent school certainly lived up to its motto of 'every student matters every day'.

With campuses in Keysborough, Brighton, Berwick, Melbourne CBD, Darwin and Beijing, Haileybury also maintained a global outlook and social justice focus.

At Haileybury, it all starts with the unique Parallel Education Model, the best teachers, personalised learning, small class sizes and unmatched individual attention.

Junior School students benefit from the school's leading Explicit Teaching Model, which it shares with more than 100 schools nationally through the Haileybury Institute.

Explicit Teaching's carefully planned lessons begin with a 'warm up', and contain a lesson intention, success criteria, and an 'I do, we do and you do' section that explains and models concepts.

Haileybury students then enjoy the best of both worlds with its Parallel Education Model, pioneered 20 years ago for older students.

Girls and boys learn together in their younger years, then separately in most classes during the all-important middle and senior years.

The system recognises diverse education needs, and the importance of boys and girls spending time together, which has dramatically boosted enrolments and academic results across all year levels.

Haileybury consistently ranks among Australia's best in NAPLAN and VCE results.

This has been recognised by several Australian Education Awards, including 2018 Australian School of the Year and 2019 Australian School Principal of the Year for Chief Executive Officer Principal Derek Scott.

In 2020, Haileybury remained at the forefront of online education and pivoted quickly during COVID-19 restrictions to ensure that all students received the highest standard of education at home.

Its small class sizes were replicated by Zoom and by incorporating aspects of the innovative HaileyburyX online learning program.

Wellbeing and social justice continued to be a strong focus, with an unrivalled Pastoral Care Program tailored to each school stage, and run by psychologists, chaplains and other expert staff.

Despite the challenges, students were still encouraged to pursue social justice and the principles of fairness, equity and human rights that underpin all that the school does.

Whether online or in person, each Haileybury student receives a personalised, holistic education that prepares them for work and life in an ever-changing world.

As the COVID-19 crisis has shown, this has never been more important. ●

THE BENCHMARK!

5-Star Results. Record Enrolments.

More Teachers. More Awards.

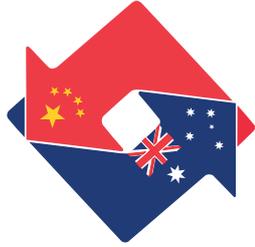
Small Classes. Global. Caring.

Haileybury - We Transform Futures.



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