



Australia China Business Council
澳大利亚中国工商业委员会

National Chief Executive Officer

Australia China Business Council

Melbourne > CBD & Inner Suburbs

The Australia China Business Council (ACBC) seeks a National Chief Executive Officer (CEO) to lead the Council's promotion of Australia's trade and investment relationship with China.

Founded in 1973, ACBC actively promotes two-way trade and investment and stronger economic cooperation and understanding between Australia and China. The ACBC plays a key role in connecting Australian business to China and providing the voice of business to considerations on trade relations between Australia and China.

The ACBC is a company limited by guarantee and regulated by ASIC. It is a not for profit organisation run for the benefit of its 800 members). The company enters into partnerships with a range of governmental and community stakeholders to educate members and promote Australian resources and services more broadly.

Working collaboratively, the National Office and the Branch offices based in every capital city, organise regular business focused activities and thought leadership to members and broader stakeholders. The Council also provides development activities to build stakeholder competencies in understanding how to do business with China. Although provided in digital form recently in response to COVID-19 restrictions, in prior years events have included CEO roundtables, large scale conferences, annual Canberra opportunity to connect with politicians, in-house training and social events from large dinners to smaller cocktail parties. ACBC also has an active role in hosting in-bound business and government delegations from China to Australia and organises outbound business missions to assist Australian businesses in entering or growing in the Chinese market.

The CEO in conjunction with the Board, is responsible for leading the execution of the ACBC's recently renewed long term strategy. Other key duties include fundraising, marketing, and stakeholder outreach, media engagement and the daily national operations of the ACBC. The position reports directly to the Chair, with regular interactions with the National Board and its sub-committees.

The CEO will build a strong coalition amongst the Branch offices to ensure a "one ACBC" approach to members and stakeholders as well as effective connections with other industry associations and groups providing advice and connections for business with China. They will be responsible for the enhancement of ACBC's position by being active and visible in the community with advocacy, speaking engagements, presentations, and discussions with decision makers.

ACBC's key stakeholders include the National Board, State and Territory Branch Presidents and their Executive Committees and staff, members, sponsors and all tiers of Government, industry and industry associations related to trade interactions with China.

The CEO will be an accomplished executive with high integrity, strong influencing, collaboration, negotiating and communication skills as well as commercial acumen. They should possess excellent strategic and planning capabilities as well as being a natural leader in the Australia-China arena. The ability to lead a team across a federated organisation is essential. In a time of heightened focus on Australia's bi-lateral relationship with China, the CEO will have demonstrated skills, experience and capabilities that will support a positive engagement with and for members and businesses that contribute to ACBC on a regular basis.

Experience should also cover financial and corporate governance. Prior exposure to not-for-profit and membership-based organisations, including fundraising and other revenue streams would be highly regarded. Understanding the workings of a federated organisation would be desirable.

Ideally, candidates can demonstrate a Chinese business focus, with Mandarin capability an advantage.

Location

ACBC's national office is located in Melbourne but ACBC is open to discussing an alternative location for the National CEO according to personal circumstances.

Salary

An attractive market remuneration package, according to experience and qualifications.

Applications

Emailed, notated **CEO Vacancy**, to national@acbc.com.au before Friday September 4, 2020.

A detailed job description is available by request to national@acbc.com.au