

**Knowledge.
Networks.
Advocacy.**



Australia China Business Council
澳大利亚中国工商业委员会



2022

Annual Review

AUSTRALIA CHINA
BUSINESS COUNCIL

ACBC Annual Review

2022



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The Australia China Business Council acknowledges the Traditional Custodians of country throughout Australia, and their connections to land, sea and community. We pay our respects to their Elders past and present, and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

Contact us

We've made every effort to ensure the accuracy of this publication. If there's any error, please accept our apologies and let us know so we can update our records.

To find out more about supporting us - either as a member, sponsor or partner, please contact national@acbc.com.au

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About Us

AUSTRALIA CHINA BUSINESS COUNCIL

We are Australia's largest and most representative member-based business association focussed on the Australia China business and economic relationship. We help shape Australia's business engagement with China. For nearly 5 decades we have provided unmatched information, networking, events and advocacy for the benefit of our members.

At a time of significant turbulence in the business world and in our political relationship with China, we remain determined to help our members develop nuanced understandings of the changing environment, inform wider debate, and provide a platform for ongoing engagement, networking, and advocacy.

We exist to support and bring together individuals and firms to strengthen and build new relationships, share best practice, foster new opportunities, and provide practical support to help member businesses trade, invest and engage productively and successfully in and with China.

OUR VISION AND STRATEGIES

Our vision is to be Australia's peak and most influential business council dedicated to the promotion of Australia's capabilities and resources through constructive and sustainable Australia-China trade and investment relations, for the benefit of our members and the Australian community.

We have branches in every state and territory in Australia, representing around 500 companies of all shapes and sizes, collectively engaging with thousands of people across Australia, China, and the region.

Our members range from small and medium size enterprises to the largest corporations and institutions in Australia, across all industries and sectors.

We deliver value to our members by providing relevant and contemporary knowledge and insights, building networks, advocating on their behalf, and creating and supporting initiatives that foster cooperation and collaboration.

We do this through engagement with a wide range of stakeholders, including our members, governments and their trade offices, industry associations, think tanks, research institutes, universities, industry working groups, the media, and the business community in general.

Our on-line and social media communications connect to over 20,000 individuals and are amplified by our strategic and collaborative partnerships in Australia and China.



Knowledge

We share knowledge and insights about business opportunities and issues in China and Australia.



Networks

We facilitate a growing and high-quality network of businesses and relationships.



Advocacy

We advocate for our members to support productive two-way trade and investment between China and Australia.

President's Message

DAVID OLSSON

During FY22, we leveraged our strong national platform to support our members in their business relationships with China and to contribute to the shaping of the next chapter of Australia's commercial engagement with China.

At the start of the year, our members and the wider Australian business community could see a wave of challenges on the horizon - the bilateral relationship was under great pressure, the public and political perception of China was overwhelmingly negative, and there seemed little scope for improvement.

Although Australia's exports of goods and services to China rose to an all-time high during the year, the increased value was driven largely by rapidly rising prices for minerals, ores, and energy. While that benefited some exporters, for most of our members' logistics bottlenecks, restrictions on international travel, changing consumer and market preferences, and the inability to resolve concerning trade issues impacted their operations significantly.

With that context, we reaffirmed our commitment to help our members better understand the evolving environment, to help them build the capacity to respond effectively to new challenges, and, where possible, to capture emerging opportunities.

In this annual review, we provide a highlight of our activities around our national network during FY22.

Reaffirming the importance of Australia's commercial relationship with China.

While the media narrative was focused on geopolitical tensions, we heard from our members and the wider business community that Australian businesses wanted to remain engaged with China as a market and as a trading partner - but wanted to do so in a much more strategic and nuanced way.

We determined to define a new way of looking at China - one that wasn't solely through the lens of a security narrative - and provide tools to allow members to de-risk, rather than de-couple, their business engagement with China.



With the support of our key stakeholders, we held a series of national industry forums on key sectors where we invited China and industry experts to share their views. Branches continued to deliver top-quality events, with a focus on bringing people together where possible to maintain personal and business connections and networks.

Given the centrality of China to long-term climate solutions and the inherent need for international cooperation to achieve global net zero emissions, we expanded our traditional service offerings by launching the Green Channel Initiative to improve Australia's economic opportunities through greater collaboration with China on the climate challenge. For further information on our Green Channel Initiative on page 10.

Our people

Our success is driven by the passionate and talented individuals, led by Alison Airey as National Executive Officer and the executive officers of all of our branches, each of whom has worked tirelessly to design and deliver a vibrant program of activities and events, networking and advocacy across our national network - to our usual high standards.

PRESIDENT'S MESSAGE (CONTINUED)

I thank our branch executive committees and the working group chairs for their hard work and dedication in promoting our organisation as a platform for knowledge, network, and advocacy.

I pass on my personal thanks to my fellow board members who have volunteered their time to refine our strategies and, at times, attend to heavy lifting during difficult times. And we say farewell to several of our directors, including two of our longest-serving directors, Adam Handley and Daryl Guppy, and thank them for their significant contributions over many years.

Our sponsors and partners

Our national and branch sponsors are genuine partners with us. They provide us with valuable financial and in-kind support to enable us to deliver on our purpose. We thank them for their on-going support, as well as that of our many other event sponsors and supporters.

Our stakeholders

We are especially appreciative of our long-standing relationships with Austrade and the various State and Territory government trade offices in Australia and offshore that, without fail, help us to devise and roll out creative new ways to keep international business opportunities happening despite pandemic restrictions.

We are grateful for the support provided to us by the National Foundation for Australia-China Relations. During the year, we shared our Green Channel vision with the Foundation and were delighted to have been the recipient of a grant that has enabled Green Channel to move from an idea to becoming a reality.

Our broader relationship with governments is especially important. During the year, we engaged closely with federal government departments, ministers, shadow ministers, and members of parliament on a range of trade and investment policy issues, as well as submitted submissions to parliamentary inquiries. At the same time, we continue to enjoy a supportive and open relationship with the Chinese Embassy in Canberra and Consulates around the country.

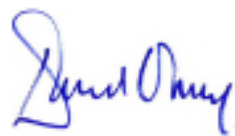
I also highlight the important and close relationship we enjoy with the AustChams across the mainland and in Hong Kong.

Looking ahead

When COVID-19 first swept across the world, shocking economies and disrupting business activity, we recognised it as a watershed moment for Australia's business and economic relationship with China. As we report on a second year under pandemic restrictions, we are even more convinced that a new chapter lies ahead.

While it is a chapter in which the business opportunities have changed and the economic horizons have narrowed, our role as a facilitator of, and advocate for, commercial engagement with China remains unchanged and, indeed, is more important than ever.

Our focus and priorities are well-defined. Working closely with our members, sponsors, partners and key stakeholders, we aim to ensure Australian businesses can capture the opportunities that China offers by providing them with the insights they need and the platforms to network, build partnerships and engage successfully with China in the years ahead. We will also continue to be an active contributor in discussions around policy development.



David Olsson – Chair and President

Our Governance Structure

ACBC NATIONAL BOARD OF DIRECTORS

As at 30 June 2022



David Olsson
National President



Jingmin Qian
National Vice President



Keith Miranda
National Treasurer



Mary Studdert
Appointed Director and
Company Secretary



Jenny Chen
ACT Branch President



Michael Clifton
NSW Branch
President



Daryl Guppy
NT Branch
Representative



Carl Hinze
QLD Branch
Representative



Anthony Coles
SA Branch
Representative



Erin Buttermore
TAS Branch Representative



Matthew Schofield
VIC Branch President



James Clarke
WA Branch President



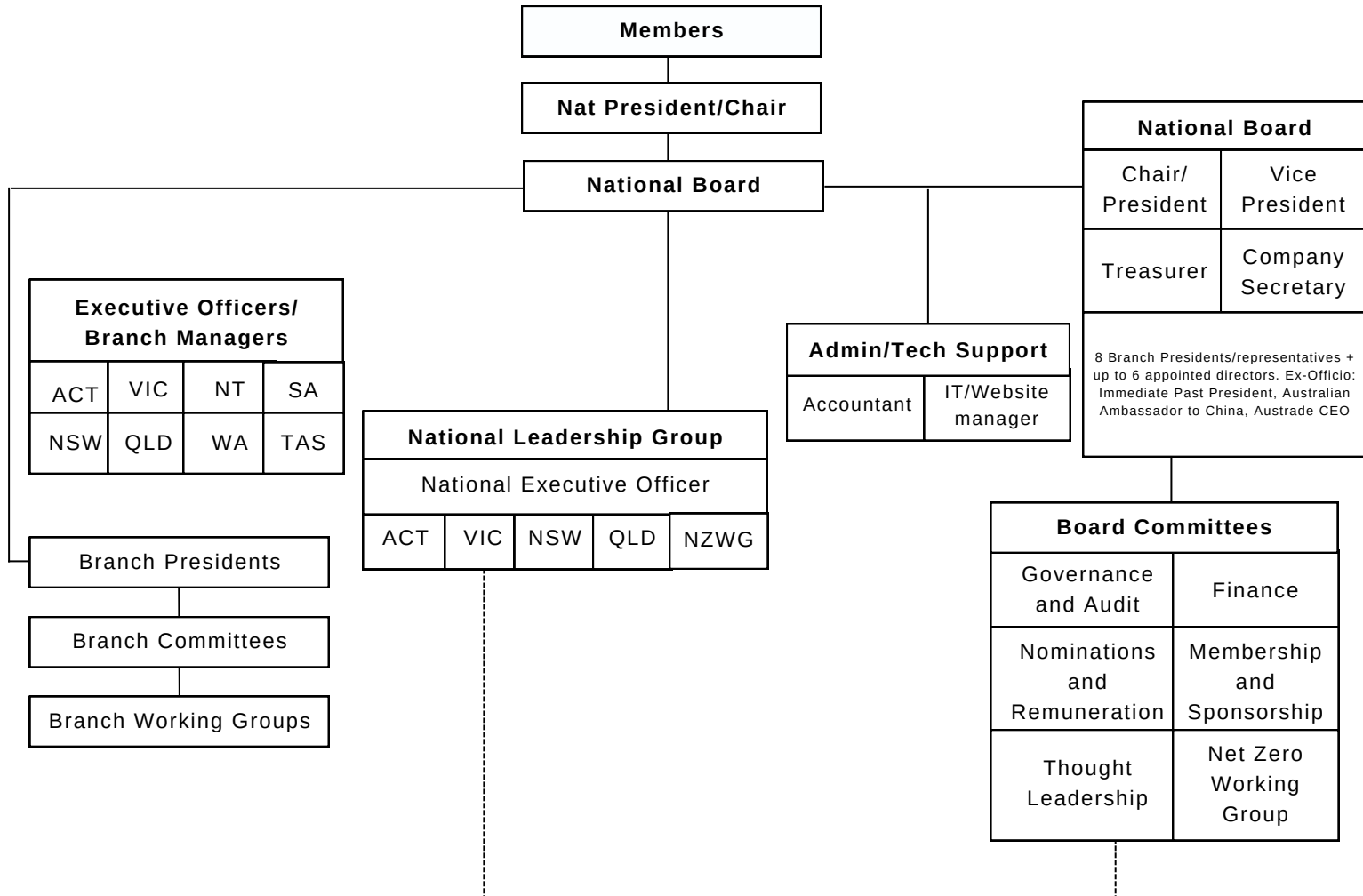
Sean Keenihan
Appointed Director



Laura Mattiazzi
Appointed Director

Our Operations

ACBC ORGANISATION STRUCTURE



Name	Role
Alison Airey	NEO and CEO, NSW
Virginia Birrell	CEO, VIC & TAS
Elizabeth Sullivan	CEO, QLD
James Clarke	CEO, WA
Anthony Coles	Chair, Net Zero Working Group
David Olsson	National President
Jingmin Qian	National Vice President
Keith Miranda	National Treasurer

Committee	Chair
Finance	Keith Miranda
Governance and Audit	Matt Schofield
Membership and Sponsorship	Laura Mattiazzi
Nominations and Remuneration	Sean Keenihan
Thought Leadership	James Clarke
Green Channel Working Group	Anthony Coles

Our Engagement

OUR VOICE

Across our national network, we are working every day to elevate the voice of Australian companies and businesses and to highlight the role they play in maintaining a strong and productive economic relationship with China.

As a member-based organisation, our efforts are focussed on supporting our members through challenging and uncertain times and ensuring we are a reliable and trusted source of information, insights and connections for those doing business with China.

We use social media and digital communications through LinkedIn and e-newsletters to both amplify and target our reach and relevance. We also regularly engage with media through interviews, press releases, submissions and reports to ensure our views are communicated and shared with a wider public.

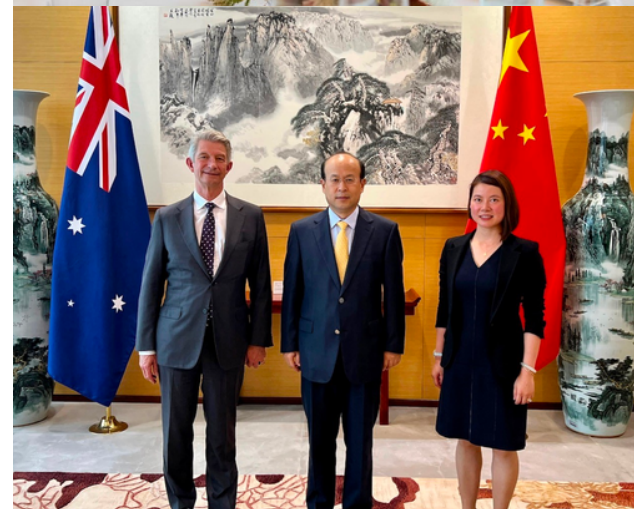
OUR ACTIVITIES AND EVENTS

We continue to run a vibrant and high-quality program of activities and events across our national network.

While pandemic restrictions continued to present challenges for our traditional face-to-face activities and events, we used hybrid and digital formats to provide members with first-rate insights and access to networks and connections.

During the year, we hosted over 300 activities and events, ranging from national industry forums to local seminars and working group meetings, across a variety of sectors, industries and themes and focussed on bringing together business, government decision makers and key stakeholders.

For further information on our member engagement and community engagement, please see pages 10-21 of this report.



Member Engagement

GREEN CHANNEL INITIATIVE

In November 2021, the world was watching the United Nations Climate Change Conference (COP26) unfold in Glasgow, with nations uniting around a shared global risk – Climate Change.

Given the centrality of China to long-term climate solutions, and the inherent need for international cooperation to achieve global net zero emissions, we saw this as an opportunity to lead a different discussion around Australia's future relationship with China, and at the same time focus on the emerging commercial and business opportunities arising from collaboration around climate change.

Our Green Channel Initiative was formally launched as a national program in December 2021. Led nationally by board director Anthony Coles, under the oversight of the newly established Net Zero Working Group, and with the benefit of a grant provided by the National Foundation for Australia-China Relations, Green Channel has emerged as a framework to support our wider goals.

During its first 6 months, key Green Channel activities have included:

- A high-level Australia China business roundtable held virtually in December 2021
- Australia-China Agribusiness and Climate Change Summit
- Australia-China Decarbonisation Roundtable (in partnership with Australia National University)

- Seizing the Hydrogen Opportunity for Australia Webinar
- Australia-China Innovation and Technology Symposium

The early signs have been overwhelmingly positive. Interest in our approach amongst members and the wider community, including government, has spurred on our efforts.

We don't profess to having all the answers, but we are committed to ensuring that the debate and discussions around Australia's relationship with China are more sophisticated and nuanced.

What differentiates Green Channel from other initiatives is its focus on the commercial and business opportunities available to both Australia and China as both countries work towards net zero.

By leveraging our strengths and focussing our member activities, we expect to increase the weight and influence of our members' endeavours on Australia's policymakers through successful outcomes.

We believe this presents the most significant opportunity for Australian business to re-envisage a new long-term partnership with China and accelerate the development of new industries in Australia.



Our signature annual event, Canberra Networking Day, returned as an in-person event, providing a welcome opportunity for more than 200 members and delegates to meet, hear from our nation's leaders, and contribute to the nation's conversation on Australia-China business at the highest levels.

After several years of concern about the state of the bilateral relationship, there was a distinctly positive mood. Held over three days, the program comprised a full-day forum at the National Library and a schedule of associated events.

Day 1 - Business Roundtable

As part of the program, approximately 30 senior business leaders from across industry sectors joined senior representatives from the Australian Government for a Business Roundtable to discuss emerging policy direction and the potential for greater collaboration with China on the transition to net zero.

Board Meeting

ACBC's board and the boards of the Australian Chambers of Commerce in Beijing, Shanghai, West China, South China, and Hong Kong held an historic combined meeting, affirming a joint commitment to supporting members' business engagement in and with mainland China and the Hong Kong SAR.

Gala Dinner

The Hon Tim Watts MP, Assistant Minister for Foreign Affairs, delivered an excellent address at the Gala Dinner, followed by a lively panel discussion led by Vice-President Jingmin Qian on aspects of the bilateral relationship.

Day 2 - Plenary Forum

Participants had the rare opportunity to hear from both Australia's Ambassador to China, Graham Fletcher, and China's Ambassador to Australia, Xiao Qian. While alluding to current challenges in the relationship, both underlined a commitment to a long-term strategic partnership.

Other sessions involved keynotes and panel discussions by political leaders, government officials, academia, and business leaders on aspects of the relationship.

The event was also a platform to launch our Green Channel Initiative, and a report entitled *The Climate Challenge: Opportunities from Collaboration between Australia and China* was officially launched under our Green Channel initiative in partnership with King & Wood Mallesons.

Chinese Embassy Reception

Following the full-day forum, HE Xiao Qian, China's Ambassador to Australia, hosted a reception at the Chinese Embassy. In an address to attendees, he highlighted the history of mutually beneficial cooperation and underlined his desire to see relations continue to prosper. HE Graham Fletcher, Australia's Ambassador to China, called into the reception, providing the first opportunity for the two Ambassadors to meet face-to-face.

Day 3 - Site Visits

The program continued with businesses participating in visits to leading-edge net-zero sites, including a hydrogen refueling station. The day concluded with a lunch featuring ACT Chief Minister, Andrew Barr, as keynote speakers at King & Wood Mallesons.



BUSINESS ROUNDTABLES

Roundtable discussions and events are a feature of ACBC's program of activities. During FY22, we convened and hosted over 200 roundtables of various types (hybrid, web and in-person) around the country.

An undoubted highlight was a high-level dialogue convened by ACBC and the Chinese Chamber of International Commerce (CCOIC), with support from the Business Council of Australia (BCA) in December 2021. This was the first high-level business roundtable to be held in over four years.

Focussing on the mining, energy and resources sectors, the roundtable explored the emerging roles and opportunities for Australian and Chinese business in addressing the climate change challenge.

The hybrid session brought together leaders of some of Australia's top mining, energy and resources companies and technology firms, with their equivalents from China. Australian representatives included our members, ANZ Bank, Rio Tinto, BHP, Fortescue Future Industries, Woodside Energy, LAVO and Dimer Technologies. Representatives from China included Chinalco, Sinosteel, Shandong Energy, PetroChina, China Minmetals Nonferrous and Trina Solar.

The session was co-chaired by our President, David Olsson, and CCOIC Secretary General, Yu Jianlong, with closing remarks from Hon Warwick Smith AO from the BCA.

Participants provided perspectives on how businesses in Australia and China viewed the climate challenge, shared their own experiences and climate ambitions, and offered views on the most compelling opportunities for mutual collaboration and pathways for those opportunities to be progressed.

All present emphasised the natural economic complementarities between Australia and China and signalled their strong commitment to continued cooperation and collaboration, citing many existing successful projects and partnerships.

We look forward to this event being repeated again later in 2022.



REPORTS AND SUBMISSIONS

We engage closely with federal government departments and agencies around a range of trade and investment issues and prepare and provide submissions to parliamentary enquiries on issues that represent the interests of our members.

These submissions and reports, along with other opportunities arising during the year, provide opportunities for member company executives to hear from senior government officials and voice their positions directly to policymakers.

Our key reports and submissions released or made during FY22 were:

Format	Title
Submission	Joint Standing Committee on Foreign Affairs, Defence and Trade: Expanding the membership of the Comprehensive and Progressive Trans-Pacific Partnership (CPTPP)
Submission	Department of Home Affairs: Planning Australia's 2022-23 Migration Program
Report	Global Talent Program: Helping Australia Innovate, Evolve and Grow, jointly issued with AOYE Group
Report	Inbound Tourism from China: Supporting Recovery and Future Growth



GOVERNMENT AND DIPLOMATIC BRIEFINGS AND RELATIONSHIPS

As part of our member offering, we facilitate federal and state government briefings for our members on a regular basis, including with representatives from the Department of Foreign Affairs and Trade (DFAT) in Australia and the Australian Embassy, Australian Consulates and the Australian Trade & Investment Commission (Austrade) in mainland China, Hong Kong SAR, and offices around Australia, as well as state and territory trade and investment bodies.

These events provide information on key policy issues and developments in the bilateral relationship, briefings on the latest developments on the ground in China, as well as economic and market updates.

During FY22 and to reflect the changing market and political conditions, these briefings were generally member-wide virtual events organised in conjunction with the AustChams in mainland China and the Hong Kong SAR. However, we were also able to run several in-person and invitation-only briefings in Australia to take advantage of official visits.

Following is a listing of key federal government and diplomatic briefings in FY22:

Department or agency	Representative
DFAT	Hon Dan Tehan, MP, Minister for Trade, Investment and Tourism
Australian Embassy, Beijing	Graham Fletcher, Australian Ambassador, China
Australian Embassy, Beijing	Jason Robertson, Deputy Head of Mission
Australian Consulate, Hong Kong	Elizabeth Ward, Consul General
Australian Consulate, Guangzhou	Michael Sinclair, Consul General
Australian Consulate, Chengdu	Adelle Neary, Consul-General

Department or agency (cont.)	Representative (cont.)
Austrade	Chuyang Liu, Senior Advisor
DFAT	Elly Lawson, First Assistant Secretary, East Asia
DFAT	Lachlan Crews, Assistant Secretary, East Asia
Austrade	Andrew Carter, Trade Commissioner
Austrade	Kevin Thomson, Economic Counsellor
Austrade	Cherelle Murphy, Chief Economist
Austrade	Rhett Miller, Trade Commissioner
Austrade	Melissa Banks, Head of International Education

We also organised member events with China's (then) Ambassador to Australia, HE Cheng Jingye, and other officials of the PRC Embassy and Consulates around Australia, providing opportunities to discuss their portfolios, work priorities, and issues important to our members. In March 2022, we were pleased to be the first business organisation to meet with the newly-arrived Ambassador HE Xiao Qian.

While pandemic restrictions prevented outbound and visiting delegations during the year, our branches, working with their local state and territory governments and cities, maintained relationships with senior government officials, working-level contacts and industry zone management to ensure that sister-city and sister state-province relationships remain active and ready to be re-activated when conditions allow.

WORKING GROUPS

Our working groups serve as knowledge hubs and information exchanges for our members as well as drive program content for our broader community.

The working groups raise the profile of participants and promote the strength of Australian resources in their respective fields.

While most of the working groups operate at branch level, selected events are offered to all members on occasion.

Following is a listing of national and branch working groups in FY22:

VIC Branch

- Agribusiness and Food Working Group
- China Capital Markets Working Group
- Education and Training Working Group
- Energy and Resources Working Group
- Executive Women's Forum
- Future Leader's Forum
- Health and Medical Research Working Group
- Property and Development Working Group
- Tourism and Visitor Experience Working Group

NSW Branch

- Financial Services Working Group
- Health and Aged Care Working Group
- Property and Construction Working Group
- Tourism Working Group

QLD Branch

- Education Working Group
- Financial Services Working Group
- Food and Agriculture Working Group
- Health and Aged Care Working Group
- Mining and Energy Working Group
- Property and Construction Working Group
- Tourism Working Group

WA Branch

- Culture and Media Working Group
- Education and Tourism Working Group
- Food and Agriculture Working Group
- Honorary Awards Working Group
- Investment Working Group
- Media and Culture Working Group
- Resources and Energy Working Group
- Technology and Innovation Working Group

National

- Net Zero Working Group



ISSUES BRIEFINGS AND INDUSTRY UPDATES

Throughout the year, we hosted a program of high-quality issues briefings and industry updates across our national network, comprising of both larger summits, forums and symposiums and smaller roundtables and briefings.

Speakers included China experts, economists, academics, industry leaders, business professionals and representatives of our membership who addressed recent and emerging developments, challenges and opportunities coming up for China operations and other matters of concern to members.

On average around four events were offered each week across our national network, with themes ranging from opportunities in the Greater Bay Area to strategies on e-commerce and online market entry.

With branches across Australia, we are uniquely able to offer events tailored to the needs and interests of relevant states and territories, and our members in those jurisdictions.

All upcoming events and opportunities for our members are posted on our website and included in monthly branch and national newsletters. To help our members better access the briefings, we record some events, which you can browse and view on the member-only section of our website. Many of the briefings are free to attend for members, and we offer sponsorship opportunities.



Following is a listing of key issues briefings and industry updates in FY22:

Date	Title
14/07/2021	Cross-Border E-Commerce in China
28/07/2021	Engagement with China Post-COVID
29/07/2021	Building A Chinese Language Website
4/08/2021	The Changing Education Landscape in China
19/08/2021	Education Strategies for China 2021 and Beyond
26/08/2021	Market Engagement in China During COVID-19
8/09/2021	Digital Marketing in Education – Emerging Trends in China
16/09/2021	China's Latest Marketing Trend – Micro Drama Product Placement
23/09/2021	Little Red Book Marketing
29/09/2021	Unlocking Australia's Health Technology Potential
14/10/2021	China Trade Demystified
3/11/2021	China's New Privacy Laws and How they Affect Your Data Collection
11/11/2021	Business Chinese and Culture Workshop
17/11/2021	Seizing the Hydrogen Opportunity for Australia
9/12/2021	Post CIIE Briefing
14/12/2021	Brand Promotion through TikTok
28/01/2022	China Social Media Marketing – Trends for 2022
3/03/2022	China's Digital Yuan – What Australian Businesses Need to Know
24/03/2022	Strategies for Chinese Market Entrants in Health and Beauty
31/03/2022	China's Data Laws and its Business Impacts
14/04/2022	Canton Fair Information Session
10/05/2022	Australia China Agribusiness and Climate Change Summit
24/05/2022	Government Changes to Significant Investor Visa Compliant Funds
26/05/2022	Australia, China and Singapore – A Look Into Opportunities within RCEP
30/05/2022	Mitigating Impacts of Exchange Rate Fluctuations from RBA's Cash Rate Changes
17/06/2022	Demystifying Chinese Investment in Australia



NATIONAL FOUNDATION INDUSTRY SUMMITS

With funding support from a National Foundation for Australia-China Relations grant, we organised three major industry summits in FY22, reaching an audience of over 400 participants.

Held in Sydney Town Hall, the **Innovation and Technology Symposium** provided delegates with insights on the opportunities in innovation engagement with China, along with advice about challenges. It provided a forum for interaction between start-ups, venture capitalists, corporate innovation teams, and government, and featured speakers from technology companies, such as Airwallex, Canva, Laava, BeefLedger. Speakers from the NSW Government, Austrade, and CSIRO outlined support available, while exploring recent developments in China's regime for IP rights management. Speakers SW Australia, Blackbird Ventures, and M8 Ventures also provided an overview of finance and investment.

Held online due to COVID-19 restrictions, the **Health Summit** featured speakers from the Victorian Government, Austrade and the National Foundation for Australia China Relations, health institutions, such as the Burnet Institute, St Vincent's Hospital, Cardiovascular Pharmacology Laboratory (Monash University), and companies, such as Cochlear, MinterEllison, Newburyport Partners, and more. Over four distinct sessions, the summit explored not only ongoing challenges and collaborative solutions but also identified areas for a long-term opportunity and pathways for medical technology product launches in Australia.

Below is a listing of events in this series in FY22:

Date	Title
13/07/2021	Australia China Agribusiness Industry Summit
7/09/2021	Australia China Health Summit
16/09/2021	Digital Bootcamp
18/11/2021	Australia China Innovation and Technology Symposium

As a hybrid event, the **Agribusiness Summit** explored the landscape for businesses with Greater China in the Agribusiness and Food & Beverages sector. Featuring government officials, senior business representatives from the sector, including from Costa Group and Dairy Australia, and affiliated firms, including Westpac Agribusiness and King & Wood Mallesons, the summit explored latest developments and emerging issues in Australia's agribusiness relationship with China. Drawing on case studies of Australian businesses thriving in China, it provided practical strategies for firms. Emerging themes in supply chain logistics, food safety and sector innovations were also covered.

The National Foundation grant was also used to support a **Digital Bootcamp Series** across four sessions that covered a variety of topics pertaining to entering and operating in the Chinese market and managing business activity. Topics included overcoming cultural and legal barriers to market entry, talent attraction and retention, and the rapidly developing Chinese digital economy. With speakers comprising experts and senior business leaders from MinterEllison, Hays and LH Global, bootcamp attendees benefited from highly practical insights as well as follow-up counselling.



GLOBAL VICTORIA TRADE ALLIANCE SERIES

In 2022, the Victorian executive committee received substantial support from the Victorian Government through its international trade arm, Global Victoria, to deliver a series of events engaging the current and next generation of exporters to grow their export opportunities with China.

Through a series of targeted digital workshops, we explored export opportunities with China and encouraged exporters from urban and regional areas to take full advantage to trade with Australia's largest trading partner, build cross-border relationships and drive the global economy.

We set out to systematically identify, train, inspire and follow the exporter's journey through a series of events spanning 12 months. We addressed core knowledge and tackled key roadblocks for the China exporter, helped them understand their market, maximise ChAFTA, fund their expansion, establish a freight partner, find the right port of entry, tackle distribution on the ground, maintain relationships, keep abreast of market diversification, assess post-COVID freight conditions, build COVID resilience and future proof their business through ESG and much more.

Introducing over 800 of Victoria's leading exporters from a range of sectors to over 50 industry-qualified expert speakers, CEOs, market analysts, start-up founders, and more, created substantial and successful future partnerships, opportunities, cross-border networks, and export revenue.

The unique online offerings provided a progressive and accessible platform for a range of businesses, including those in regional locations to continue to engage with China and their fellow urban export partners.

Series Events	
18/08/2021	Getting the Basics Right
15/09/2021	Getting Your Goods to China
26/10/2021	Distribution in China
16/11/2021	Thrive in China
22/03/2022	Improving Your Export Opportunities
12/04/2022	Strategic China Briefing with Rowan Callick
10/05/2022	Market Diversification
7/06/2022	China Freight Update



Geo-economics Series

We were delighted to partner with the Australian National University (ANU) for a series of hybrid briefings addressing an area of growing importance – geoeconomics.

These briefings provided much-needed, reliable information for participants and helped create better understandings between government, business, and academia around the complexities of the Australia-China relationship.

The series of events commenced with a discussion in November 2021 around the economic impact of the China sanctions on certain Australian export sections, followed by more detailed interactive sessions led by ANU entitled:

- Adapting to the age of geo-economics
- Navigating the future Australia-China relationship in the post-election context.

Australia-China Decarbonisation Series

We also partnered with ANU the Australian National University for a series of Green Channel events on Australia-China links on low-carbon technology transitions.

The goal of these events is to identify future economic opportunities under fast-developing policy settings in Australia and China.

Australia and China's low-carbon transitions are deeply linked through their systems of energy and resource production and use.

The series began in Melbourne on 16 March 2022 with a workshop that outlined China's plans for decarbonisation, including China's 2030 and 2060 targets, and with speakers from the Australia National University, BHP, Rio Tinto, KPMG, Energy Foundation China and Tsinghua University.

In FY23, we will continue our collaboration with Australia National University with further thought provoking and informative sessions around Australia



CULTURAL CELEBRATIONS

While we continued to celebrate the many facets of the Australia-China relationship that have informed and sustained our commercial engagement and enriched our lives, many of our signature in-person cultural celebrations, such as Chinese Lunar New Year and Chinese National Day events, were postponed or reframed due to pandemic restrictions.

Nonetheless, our program of activities across all branches was vibrant and played an important role in keeping communities connected.

China National Day Gala Dinner

Together with the China Chamber of Commerce in Australia (Perth Branch), the WA Branch held the 2021 China National Day Gala Dinner in September.

With the support of event sponsor Fortescue Metals Group, the event was a sell out with 300+ people in attendance including:

- the Honourable Mark McGowan, Premier of Western Australia
- Mr Dingbin Long, PRC Consul General, Perth
- the Honourable Roger Cook, Deputy Premier of Western Australia
- Dr Andrew Forrest AO
- the Honourable Sue Ellery, Minister for Education
- the Honourable Pierre Yang, Government Whip in the Upper House
- the Honourable Peter Tinley

International Women's Day High Tea

Together with chambers of the International Chamber House, the VIC Branch successfully held the 2022 International Women's Day High Tea in March 2022.

It was delightful to reconnect with so many from the community and provide unique networking opportunities. Now a cornerstone event of the VIC Branch's international business calendar, guests were treated to diverse speeches from:

- Sophie Galaise, Managing Director, Melbourne Symphony Orchestra
- Div Pillay, Chief Executive Officer, MindTribes, and co-founder, CDWomen
- Gladys Liu, MP
- Kate Roffey, President, Melbourne Football Club, and Deputy Chancellor, Victoria University



Our Branch Executive Committees

Our branch executive committees build relationships with state government and industry stakeholders, design and stage our national and local activities, drive our advocacy and connect our members.

We thank the volunteers in our branch executive committees for their time, expertise and hard work in bringing our programs to life. Our organisation couldn't be so successful without your involvement!

Following, are reflections on FY22 from each of our branch executive committees:

VICTORIA

2022 proved a bumper year, with 52 events servicing our diverse Australia-China business community.

Welcoming 2022, we celebrated Lunar New Year with an exciting NBL game with star Chinese player Zhou Qi.

The Australia National University Australia-China Decarbonisation Roundtable series was kickstarted in Victoria with an informative hybrid event welcoming over 400 guests to hear from leaders in China's energy transition.

Our annual Australia-China Agribusiness Summit continued the decarbonisation conversation joining Australian ag leaders with Chinese government bodies and corporations for a ground-breaking half-day forum.

A program of 50+ activities provided members with China market insights, valuable networks and guidance from business leaders.

We delivered on our promise to members of providing knowledge, networks and advocacy for an increasingly important and dynamic bilateral relationship.

As we look back on 50 years of diplomatic relations, and a particularly transitional past 3 years, we remain optimistic and steadfast in our commitment to our members, and the Australia-China relationship.



NEW SOUTH WALES

In July 2022, we farewelled President Michael Clifton and thanked him for his leadership through a challenging two-and-a-half years. We welcomed Helen Zhi Dent as the incoming branch president.

In November 2021, we held our first-ever Innovation and Technology Symposium, with a grant from the National Foundation for Australia-China Relations. It highlighted challenges – as well as complexities – in innovation engagement with China, with blockchain as an area offering transformative opportunities in the bilateral relationship.

In June 2022, our second Australia-China Education Symposium confirmed the importance of this event as a key forum in the Australia-China education relationship. We thank the NSW Government for its support for these forums.

As well as our key events above, we maintained an active program of boardroom events, hosting speakers including former Shadow Minister for Climate Change and Energy, Chris Bowen, and former Shadow Home Affairs Minister, Kristina Keneally, among others.

In FY23, we look forward to working with members to expand our network and advocate the importance of Australia-China business ties.



QUEENSLAND

As China is Queensland's largest two-way trading partner, we remain committed to long-term engagement with China and are encouraged by improvements in bilateral relations.

On 9 August 2022, we hosted a successful business lunch with the Hon Cameron Dick MP, Treasurer, and Minister for Trade and Investment, with key government, business, and industry representatives.

We also partnered with DFAT to provide two member-only boardroom briefings with senior DFAT representatives. These were important events for members to hear directly from DFAT on the bilateral relationship.

We welcomed the incoming Consul-General of the People's Republic of China in Brisbane, Dr. Ruan Zongze, during a meeting with our Executive Committee Members and Chairs of our Industry Working Groups.

We are hosting a cocktail reception to mark the 50th Anniversary of the establishment of diplomatic relations, and we will continue to promote trade and investment opportunities in FY23, including through the Green Channel Initiative.



TASMANIA

The Tasmanian branch held several well-attended events during the year, including the celebration of the Tasmania-Fujian 40th anniversary and a webinar involving former Premier, Hon Will Hodgman, but overall the year was a challenging year. On-going trade disruptions and unresolved political issues resulted in a decline in branch membership and sponsorship during the year. The leadership team, led by President Erin Buttermore, worked hard to try to find a solution and after discussions with the national and Victorian branch leadership teams, it was decided to place the Tasmanian branch into hibernation from the end of June 2022 for at least a 12-month period.

The Victorian branch took on membership support activities, including e-newsletters and membership renewals. Tasmanian members are welcome to attend online events offered by other state and territory branches. The other Executive Committee members will remain on board and will represent ACBC through attendance at local China-focused events when possible. This will allow the Tasmanian branch to be ready to reinvigorate when external circumstances improve.

Many thanks to our members for your support of the branch through what has been a very challenging time. We hope that more recent improvements in Australia-China relations will allow see the Tasmanian branch rise to new heights in the years ahead.



WESTERN AUSTRALIA

In FY22, Western Australia exported over A\$134 billion of goods to China. China is Western Australia's largest export market for iron ore, the largest export market for gold and the second largest export market for petroleum. In 2020-21, Western Australia was responsible for 81% of Australia's goods exports to China.

In FY22, we, together with the Bankwest Curtin Economics Centre, released a report that shows Australia's (and more specifically, Western Australia's) strong economic performance through and coming out of COVID cannot be decoupled from its trade and investment relationship with China.

We continue to work closely with Australian state and federal government stakeholders, as well as the Chinese Consulate in Perth, to ensure that through our events and initiatives we keep members updated on all the latest issues in the Australia – China space.



AUSTRALIAN CAPITAL TERRITORY

During FY22, we focused on international education and the Green Channel Initiative through online and in-person events. We also continued to engage our existing members and welcome new members through a series of digital and in-person events.

Highlights of the year include:

- the traditional Chinese Lunar New Year gala dinner, with the Honourable Warwick Smith AO sharing insights on business, culture and people-to-people exchange between Australia and China
- a special member's lunch, with the Australian Consul-General, Hong Kong, marking the 25th anniversary of the handover of Hong Kong
- Supporting our national signature event, Canberra Networking Day, with a site tour to Australia's first hydrogen refuelling station and a lunch, with ACT Chief Minister providing a green energy future policy briefing

In FY23, we are hoping to welcome overseas Chinese students back to Canberra and explore opportunities for Chinese and Australian companies to further collaborate towards a net zero target.

A gigantic thank you to our local sponsors King & Wood Mallesons, Australia National University, St George Bank, Hyatt Canberra Hotel, and Raku Dining. Also, a thank you to our members for their contribution and support to the branch.



SOUTH AUSTRALIA

While there has been a stabilisation in the bilateral relationship, our branch members have been deeply impacted by the ongoing trade tariffs and the pandemic restrictions in China, which have limited the critical movement of Chinese business delegations, international tourists, business migrants and international students.

Notwithstanding the limited ability to facilitate exchange in traditional areas of strength, our branch has continued to focus on its member advocacy role through regular meetings with members of State and Federal government departments and business and consular officials. We have also worked with the national office and fellow branches to cross-promote the Green Channel Initiative and other virtual and in-person events, such as Canberra networking Day.

In November 2022, we will be hosting an event to mark the 50th anniversary of Australia and China relations and have secured the attendance of the South Australian Premier and China's Consul General in South Australia. Immediately following that event, we will be facilitating a bilateral dialogue - the inaugural South Australian-Shandong Future Economic Growth Collaboration Roundtable – focussing on complementarity between South Australia and Shandong and opportunities for collaboration consistent with each party's economic growth ambitions.

We look towards a renewed, productive and wider engagement between South Australia and China in FY23.



NORTHERN TERRITORY

The NT branch pursued six strategies in FY22 designed to:

- Increase cooperation with other China-facing organisations in the NT, particularly the Australia-China Friendship Society, the Confucius Institute, and the China Chamber of Commerce, NT. This was achieved through the joint hosting of events, including Chinese New Year and the 50th anniversary of diplomatic relations with China.
- Maintain a profile in the China space for NT Government engagement with China. This was achieved by providing update briefings to relevant Ministers and to the Opposition. It also included continued work with relevant Departments in tourism, education, industry, and investment
- Maintain a profile for the NT and more broadly the ACBC, within the China environment. This is achieved by maintaining contacts in the PRC and active participation in trade and investment-associated events held in Beijing, Shanghai, and elsewhere. This on-site engagement has been an important part of ACBC NTs engagement strategies for business and investment development. President Daryl Guppy spoke at Belt and Road digital forums amongst several other China-based events.
- Provide networking opportunities for Branch members with regular networking events.
- Maintain a steady media profile for the branch through engagement with local media on issues that impacted China NT relations. This included regular commentary in relation to the lease of the Darwin Port. This also included international media engagement and commentary via TV and print networks. However, October saw the last issue of the Branch newsletter which had run for 17 years.
- Continue to assist businesses with specific requests for assistance in the management of their China engagement.



BRANCH EXECUTIVE COMMITTEES

Following, is a listing of our branch executive committees immediately following the 2021 branch annual general meetings:

VIC Executive Committee

Office	First Name	Last Name	Member organisation
President and Director	Matthew	Schofield	SW Accountants & Advisors
Vice President	Liming	Huang	Corris Chambers Westgarth
Vice President	Tom	Parker	New Zealand Trade and Enterprise
Vice President	Rhys	Roberts	Roberts Gray Lawyers
Vice President	Professor On Kit	Tam	RMIT University
Vice President	George	Yeung	Harbour Guidance Pty Ltd
Vice President	Dr. Celina	Yu	Global Business College of Australia
Treasurer	Ying	Hou	KPMG
Member	Dr. Mona	Chung	Cross Culture International
Member	Andrew	Deszcz	King & Wood Mallesons
Member	Grace (Xinyu)	Ji	PWC
Member	Vera	Ou-Yang	Deloitte
Member	Professor Charles	Qin OAM	Chin Communications
Member	Theo	Sakell	Pitcher Partners
Member	Mary	Studdert	Studdert Legal & Advisory
Member	Dr. Susan	Su	Melbourne Airport
Member	Guy	Thompson	ANZ
Member	Damian	Tkalec	Travel Trade Partners
Member	Mary	Wang	RSM
Member	John	Warmbrunn	ECO Pharmaceuticals
Member	Isabel	Zhang	Bastion Insights



NSW Executive Committee

Office	First Name	Last Name	Member organisation
President and Director	Michael	Clifton	MJC Asia Consulting
Vice President	Tim	Hogan-Doran	SW Accountants & Advisors
Vice President	Helen	Zhi Dent	KPMG
Vice President, Treasurer	Tim	Regan	The George Institute for Global Health
Advisor	Jim	Harrowell	Hunt & Hunt Lawyers
Member	Peter	Cai	Lowy Institute
Member	Steve	Zabeti	Accru Asia
Member	Jessie	Liu	ANZ
Member	David	Ingram	Bank of China
Member	Qi	Zhang	Baxter IP
Member	Connie	Chen	Colin Biggers and Paisley
Member	Belle	Lou	Eakin McCaffery Cox Lawyers
Member	Jeff	Li	Pioneer Computers
Member	Mary	Tse	Homart Pharmaceuticals

QLD Executive Committee

Office	First Name	Last Name	Member organisation
President	Stephen	Abbott	KPMG
Vice-President	Michael	Choi	Mercatus International Group
Vice-President	Sheldon	Brady	Business Growth Advisory Pty Ltd
Treasurer	Johanna	Roche	Johanna Roche & Associates
Director	Carl	Hinze	Holding Redlich
Member	Laura	Chen	Lumen Capital Solutions
Member	Mark	Couchman	ANZ
Member	Brian	Healey	K&L Gates
Member	Ben	James	Brisbane Airport Corporation
Member	Michael	Lai	The Star Entertainment Group
Member	David	Lyons	DLA Piper
Member	Matthew	Macdonald	Morgans Financial
Member	Brodie	Paul	Anthony Paul Pty Ltd
Member	Nussara	Smith	
Member	Miriam	Kent	Brisbane EDA
Member	Bert	Wu	KPMG

WA Executive Committee

Office	First Name	Last Name	Member organisation
President and Director	James	Clarke	James Clarke & Associates
Treasurer and Vice President	Xiaowen	Shi	RSM
Vice President	Lili	Pen	MinterEllison
Member	Adam	Handley	MinterEllison
Member	Tracey	Lim	Destiny Rescue
Member	Maree	Arnason	
Member	Juan	Lu	Department of Jobs and Tourism
Member	John	Li	Ernst & Young
Member	Dylan	Walsh	DFAT
Member	Joanne	Li	King & Wood Mallesons
Member	Oscar	Fong	Overtures:Co
Member	Suzanne	Wang	ACYPI
Member	Camille	Chen	Legend Media Group
Member	Charles	Paraka	SMS Mining
Member	Chen	Zeng	CITIC Pacific Mining
Member	Yong	Zhang	Baosteel Australia
Member	Alice	Dawkins	Lydekker
Member	Rob	Newton	CITIC Pacific Mining
Member	William	Du	PWC
Member	David	Cullen	
Member	Kevin	Zhang	3 Oceans
Member	David	Izzard	Engentus
Member	Jane	Caforio	Austrade
Member	David	Morrison	Murdoch University
Member	Tony (Sijun)	Cheng	Sinosteel Midwest Corporation
Member	Noelene	Murray	Perdaman Global Services
Member	Peter	Chong	KPMG
Member	Phil	Payne	StudyPerth
Member	I-Lyn	Loo	Department of Primary Industries and Regional Development
Member	Julie	Song	Fortescue Metals Group
Member	Eva	Chye	PWC



ACT Executive Committee

Office	First Name	Last Name	Member organisation
President and Director	Jenny	Chen	St George Bank
Vice President	Charles	Zhan	Moulis Legal
Vice President	Angela	Lehmann	The Lygon Group
Treasurer	Harry	Hoang	Tailored Accountants
Secretary	Eveline	Kuang	King & Wood Mallesons
Member	Gavin	Gao	Region Media
Member	Brendan	Smyth	ACT Government
Member	Mike	Ferguson	University of Canberra
Member	Jane	Golley	Australian National University
Member	Stella	Wei	Aspen Medical
Member	Sung	Lee	PwC
Member	Melissa	Lai	Minter Ellison
Member	Brian	Pontifex	Rio Tinto
Member	Kent	Peters	Canberra Grammar School
Member	Kimberly	Gu	Nexia Canberra
Member	Andrew	Stewart	Savills

TAS Executive Committee

Office	First Name	Last Name	Member organisation
President and Director	Erin	Buttermore	Strategy and Culture
Vice President	Brett	Charlton	Agility Logistics
Treasurer and Vice President	Ian	Locke	Ian Locke Consulting
Member	Jen	Newman	RDA Tasmania Committee
Member	Dr Can Seng	Ooi	University of Tasmania
Member	Dennis	Zheng	Tastar
Member	Beth	Mathison	Forico
Member	Tim	Ault	Department of Foreign Affairs & Trade
Member	Angela	Elis	Individual Member



SA Executive Committee

Office	First Name	Last Name	Member organisation
President	Sean	Keenihan	Norman Waterhouse
Vice President	Jing	Li	JOID Consulting
Vice President	James	Young	Colliers International
National Board Rep	Karyn	Kent	StudyAdelaide
Treasurer	Jim	Gouskos	Pitcher Partners
Director	Anthony	Coles	H+Lab
Member	Tony	Zheng	University of Adelaide
Member	Rachel	Leach	ANZ
Member	Gary	Metcalf	Metcalf Group SA
Member	Leonie	McKeon	Sole trader/China Education Strategist
Member	Ben	Kirchner	City of Adelaide
Member	Lisa	O'Donoghue	Alexandria Council
Member	Song	Guo	Australian Premium Wine Group
Member	Marcus	Lojszczyk	PwC
Member	Andrew	Rogers	Andrew Rogers Industrial Design

NT Executive Committee

Office	First Name	Last Name	Member organisation
President and Alternate Director	Daryl	Guppy	Guppytraders.com
Vice President	James	Ashbridge	
Vice President	Joseph	Aladin	Nexia Edwards Marshall
Treasurer and Director	Richard	Ting	Darwin City Hotel
Member	Sandra	Lady	
Member	Justin	Gill	Adobe Homes
Member	Allan	Woo	NT Airports



Our Sponsors and Partners

We understand the value that working in partnership delivers and believe a broad range of partnerships across the breadth of the Australia China relationship are essential to achieving our vision and delivering on our purpose.

We rely on our sponsors and partners for the support and success of our programs. Our sponsors and partners provide funds and in-kind goods and services which we use to either raise funds or invest into our programs and infrastructure. Thank you to all our sponsors and partners in FY22.

Our FY 22 National Partners



RioTinto



MinterEllison

Following is a listing of our national and branch sponsors and partners in FY22:

National	ANZ
National	RIO TINTO LIMITED
National	MA FINANCIAL GROUP LIMITED
National	MINTERELLISON
VIC	AUSPACIFIC PROPERTY INVESTMENT PTY LTD
VIC	WESTURBAN CONSTRUCTION PTY LTD
VIC	GLOBAL VICTORIA
VIC	INTERNATIONAL CHAMBER HOUSE
NSW	BENTLEY MOTORS
NSW	HOMART PHARMACEUTICALS PTY LTD
NSW	ICE INTERNATIONAL
NSW	CHINA MERCHANTS BANK CO, LTD
NSW	AOYE IMMIGRATION SERVICES PTY LTD
NSW	MA FINANCIAL GROUP LIMITED
NSW	KVB GLOBAL MARKETS PTY LTD
NSW	NSW GOVERNMENT
QLD	HERBERT SMITH FREEHILLS
QLD	PORT OF BRISBANE PTY LTD
QLD	MICHAEL HILL JEWELLERS
QLD	SOFITEL BRISBANE
QLD	TRADE AND INVESTMENT QUEENSLAND
WA	SMS RENTAL (WA) PTY LTD
WA	CNOOC AUSTRALIA INTERNATIONAL HOLDINGS PRIVATE LIMITED
WA	CITIC PACIFIC MINING MANAGEMENT PTY LTD
WA	FORTESCUE METALS GROUP LTD
WA	BROOKS HIRE SERVICE PTY LTD

Our Members

Our members comprise of small, medium and large Australian enterprises, organisations and institutions – both for-profit and for-purpose and across a diverse range of industries and sectors – who engage with China through trade, investment, cooperation or collaboration, or simply support our vision and activity.

Our members' active input, engagement and participation is integral to achieving our vision and purpose.

We are focussed on ensuring our members are at the core of our activities and that our value proposition remains strong.

A special thank you to all our members, including our individual, small, medium and large members, as well as life members.

Below is a listing of our corporate and large members in FY22:

CORPORATE MEMBERS

NSW	ADECCO AUSTRALIA PTY LTD
NSW	AGRICULTURAL BANK OF CHINA LIMITED
NSW	AIRWALLEX PTY LTD
VIC	ALIBABA (AUSTRALIA) COMPANY PTY LTD
NSW	ALIBABA CLOUD SINGAPORE PRIVATE LIMITED
NSW	AUSTRALIA AND NEW ZEALAND BANKING GROUP LIMITED
ACT	ASPEN MEDICAL PTY LIMITED
QLD	AUSTRALIA PACIFIC LNG PTY LIMITED
ACT	AUSTRALIAN NATIONAL UNIVERSITY
NSW	BANK OF CHINA LIMITED
NSW	BDO AUSTRALIA LIMITED
VIC	BHP GROUP LIMITED
QLD	BRISBANE AIRPORT CORPORATION PTY LIMITED
WA	BROOKS HIRE SERVICE PTY LTD
NSW	CHINA CONSTRUCTION BANK CORPORATION
NSW	CHINA MERCHANTS BANK CO, LTD
NSW	CHINA TAIPING INSURANCE HOLDINGS COMPANY LIMITED
VIC	CITY OF MONASH
NSW	COCHLEAR LIMITED
VIC	COLES GROUP LIMITED
QLD	COLIN BIGGERS & PAISLEY PTY LIMITED
VIC	COMMONWEALTH BANK OF AUSTRALIA
VIC	CORRS CHAMBERS WESTGARTH
VIC	COSTA GROUP HOLDINGS LIMITED
NSW	NUTRICIA AUSTRALIA PTY LIMITED
VIC	DAVIES COLLISON CAVE PTY LTD

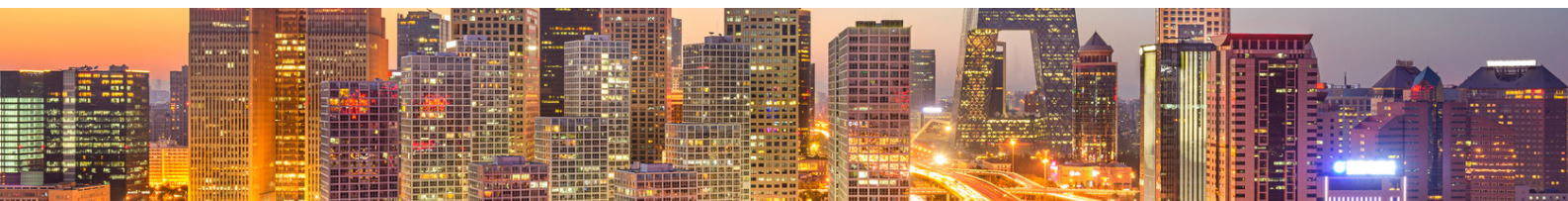
VIC	DEAKIN UNIVERSITY
VIC	DELOITTE
QLD	DEPARTMENT OF ENERGY AND PUBLIC WORKS
VIC	EGO PHARMACEUTICALS PTY LTD
WA	ERNST & YOUNG
TAS	THE FEDERAL HOTELS PTY LIMITED
WA	FINBAR GROUP LIMITED
TAS	FORICO PTY LIMITED
WA	FORTESCUE METALS GROUP LTD
NSW	FUTURAEV AUSTRALIA PTY LTD
ACT	GEOCON GROUP PTY LTD
WA	GERALDTON FISHERMEN'S CO-OPERATIVE LTD
VIC	GHD PTY LTD
NSW	GOLDWIND AUSTRALIA PTY LTD
QLD	GRIFFITH UNIVERSITY
VIC	HAILEYBURY
WA	HANCOCK PROSPECTING PTY LIMITED
VIC	HARBOUR GUIDANCE PTY LTD
WA	HARVEST ROAD (WA) PTY LTD
QLD	HERBERT SMITH FREEHILLS
NSW	HUNT & HUNT
NSW	ICBC AUSTRALIA PTY LTD
NSW	INVESTMENT NSW
QLD	JAMES COOK UNIVERSITY
NSW	JLL Group (Jones Lang Lasalle)
VIC	JUSTICE SERVICES PTY LIMITED
QLD	K&L GATES
QLD	KILCOY PASTORAL COMPANY LIMITED
NSW	KING & WOOD MALLESONS
NSW	KPMG AUSTRALIA PTY LIMITED

CORPORATE MEMBERS (CONT.)

VIC	LA TROBE UNIVERSITY
QLD	LANDBRIDGE INFRASTRUCTURE AUSTRALIA PTY LTD
NSW	LYNCH GROUP HOLDINGS LIMITED
NSW	MA FINANCIAL GROUP LIMITED
QLD	MCCULLOUGH ROBERTSON LAWYERS
WA	MINTERELLISON
WA	MURDOCH UNIVERSITY
NSW	NIB
NSW	OPPO AUSTRALIA PTY LTD
VIC	PACIFIC HYDRO PTY LTD
QLD	PANAUST LIMITED
NSW	PHARMACARE PTY LTD
WA	PILBARA MINERALS LIMITED
VIC	PITCHER PARTNERS
NSW	POLY (NSW) DEVELOPMENT PTY LTD
QLD	PORT OF BRISBANE PTY LTD
VIC	PRICEWATERHOUSECOOPERS
VIC	QENOS PTY LTD
QLD	QUEENSLAND UNIVERSITY OF TECHNOLOGY
QLD	REDLAND CITY COUNCIL
ACT	RIO TINTO LIMITED
WA	ROY HILL HOLDINGS PTY LTD
VIC	RSM AUSTRALIA PTY LTD
WA	SMS RENTAL (WA) PTY LTD
VIC	SWINBURNE UNIVERSITY OF TECHNOLOGY
VIC	SWISSE WELLNESS PTY LTD
VIC	The a2 MILK COMPANY LIMITED
QLD	THE STAR ENTERTAINMENT GROUP LIMITED
VIC	UNIVERSITY OF MELBOURNE
QLD	THE UNIVERSITY OF QUEENSLAND
VIC	THOUGHTWORKS AUSTRALIA PTY LTD
VIC	TREASURY WINE ESTATES
ACT	UNIVERSITY OF CANBERRA
NSW	UNIVERSITY OF NEW SOUTH WALES
QLD	UNIVERSITY OF SOUTHERN QUEENSLAND
NSW	THE UNIVERSITY OF SYDNEY
NSW	UNIVERSITY OF TECHNOLOGY SYDNEY
WA	WOODSIDE ENERGY LTD
NSW	YANCOAL AUSTRALIA LTD

LARGE MEMBERS

WA	ARGONAUT LIMITED
VIC	AUSTRALIAN DAIRY NUTRITIONALS LIMITED
VIC	AUSTRALIAN WOOL TESTING AUTHORITY LIMITED
WA	BCI MINERALS LIMITED
VIC	BENDIGO KANGAN INSTITUTE
QLD	BRISBANE ECONOMIC DEVELOPMENT AGENCY PTY LTD
WA	CITIC PACIFIC MINING MANAGEMENT PTY LTD
WA	CITY OF PERTH
VIC	DL & MA LESLIE PTY LTD
QLD	FRASER COAST REGIONAL COUNCIL
VIC	HALL & WILCOX
NSW	HOMART PHARMACEUTICALS PTY LTD
WA	INTERNATIONAL LUBRICANT DISTRIBUTORS PTY LTD
WA	KEE HIRE PTY LTD
QLD	MORGANS FINANCIAL LIMITED
VIC	NATIONAL BASKETBALL LEAGUE PTY LTD
WA	NITRO SIBIR AUSTRALIA PTY LTD
TAS	RTS PAUACO PTY LIMITED
NSW	RUSSELL REYNOLDS ASSOCIATES INC
WA	SQUIRE PATTON BOGGS
WA	SRK CONSULTING (AUSTRALASIA) PTY LTD
QLD	SUNNY QUEEN PTY LIMITED
VIC	TENNIS AUSTRALIA LIMITED
NSW	THE UNIVERSITY OF WOLLONGONG
QLD	TRADE AND INVESTMENT QUEENSLAND
QLD	TRISCO FOODS PTY LTD
VIC	VICTORIA RACING CLUB LIMITED
NSW	WESTERN SYDNEY UNIVERSITY
VIC	WHITEHORSE CITY COUNCIL





Australia China Business Council
澳大利亚中国工商业委员会