



Australia China Business Council  
澳大利亚中国工商业委员会

## Australia China Business Council Annual Review 2018

### ACBC QUEENSLAND

#### Message from ACBC QLD Branch President, Stephen Abbott

The Queensland Branch of the Australia China Business Council has enjoyed another productive year with a continued focus on our member experience. The branch experienced a smooth transition under the direction of our new CEO Ms Wen Gu, appointed to the role in March. Wen's professional experience spans a variety of industry sectors in both Australia and China. Her keen interest and commitment to developing bilateral relations and bringing businesses together has already seen her make a meaningful impact on the Australia China business community. Under Wen's leadership, the QLD branch has created a series of quality programs with both Australian and Chinese business leaders addressing ACBC QLD community. A member survey was conducted in July which revealed the significant majority of ACBC QLD members are optimistic about their China operations in the coming year. The ACBC QLD executives have carefully considered the feedback from our members and will address the various business needs raised in our plans for 2019.

On behalf of ACBC QLD, I would like to thank our branch sponsors Aurizon, Herbert Smith Freehills, Hong Kong Airlines, IES, McCullough Robertson Lawyers, Sofitel Brisbane Central and Virgin Australia for their generous ongoing support.

Highlights of the year include the Chinese New Year Gala Dinner, attended by branch Patron H.E. the Hon. Paul de Jersey AC and a record turnout of over 400 guests. ACBC QLD also partnered with The Consulate General of the People's Republic of China in Brisbane and the China Chamber of Commerce Brisbane to host the sold-out China International Import Expo (CIIE) Forum. ACBC QLD recognises the significance of the inaugural CIIE in Shanghai and the importance of participation for Queensland businesses trading with China. The branch also partnered with Brisbane Airport Corporation to celebrate Air China's new direct flight from Beijing to Brisbane and to welcome Air China to the Queensland business community. In September our branch was honoured to host ACBC National President The Hon. John Brumby AO where he addressed the Queensland business community on a number of important issues including the future of the Australian international education and the current bilateral relationship.

#### Plans for 2019

ACBC QLD has outlined the following key priorities for 2019 which will address member business needs reflected in the 2018 survey. Our popular program of events will begin with our Chinese New Year Dinner on 14<sup>th</sup> February 2019 where we will celebrate the Year of the Pig in style.

- **Keynote events by industry experts addressing current trade and investment issues**
- **More frequent and structured networking events to better connect members**
- **Keep members updated on the changes to the Chinese and Australian regulatory environment**
- **Provide tailor made business delegation programs to China for interested members**
- **Outreach programs to regional city councils and their business communities**
- **Further engagement with key Chinese business communities and associations**
- **Develop SME Series to address the needs of our valued small and medium members**

Our five Industry Working Groups - Education; Food & Agribusiness; Mining & Energy; Property & Construction and Tourism are active and growing. The groups function as effective platforms for members to come together to share intelligence and business opportunities and are also the driving force for creating quality industry specific events. I encourage all ACBC members to get involved in your relevant industry working group in the coming year. We are committed to continuing to serve our business community and strengthen Australia China trade and investment relationships in Queensland.

## 2018 Events and Activities

Event Title	Date	Venue	Speakers/Panellists	Working Group Involvement
Celebrating Chinese Business Migrant Success Panel Discussion & End of Year Networking Drinks	<b>29 Nov 2018</b>	Business and Skilled Migration Queensland		
The Power of Vertical Integration for Branded Food Businesses	<b>20 Nov 2018</b>	Brisbane Marketing	<b>Dennis Lin</b> , Strategic Adviser, M&A and China, BDO	Food & Agribusiness
Property & Construction Networking Event and Site Visit to Greater Springfield	<b>14 Nov 2018</b>	Brookwater Golf & Country Club, Springfield City Group	<b>David Henry</b> , CEO Greater Springfield	Property & Construction
Updating Your China Intelligence - Navigating Digital Marketing and E-Commerce Changes in China	<b>31 Oct 2018</b>	Morgans Financial Limited	<b>Matt Chen</b> , CEO and Founder of Buding Social Media; <b>Ivy Yao</b> , Director and Founder of Aulife International; <b>Ben Feng</b> , General Manager of EWE Brisbane	
Members Only Boardroom Lunch with Zhang Zijian Queensland Senior Trade and Investment Commissioner- China	<b>17 Oct 2018</b>	Herbert Smith Freehills	<b>Mr Zhang Zijian</b> , Queensland Senior Trade and Investment Commissioner, China; <b>Julie-Anne Nichols</b> , Queensland Trade and Investment Commissioner, Hong Kong and Macau	
Member Networking Event with ACBC National President The Hon John Brumby	<b>18 Sep 2018</b>	McCullough Robertson Lawyers	<b>The Hon John Brumby AO</b> , President, Australia China Business Council; <b>Dr Pradeep Philip</b> , Partner, Deloitte Access Economics, Queensland	
Winning Strategies for The Future of	<b>18 Sep 2018</b>	Bond University	<b>The Hon John Brumby AO</b> , President, Australia China	Education

Australian International Education in China			Business Council; <b>Catriona Jackson</b> , Chief Executive, Universities Australia; <b>Professor Terry O'Neill</b> , Executive Dean, Bond Business School; <b>Shannon Willoughby</b> , Chief Executive Officer, Study Gold Coast; <b>Janelle Chapman</b> , Executive Director, TAFE Queensland International	
Lessons from The Minerals Industry Experience in China	<b>30 Aug 2018</b>	ANZ	<b>Peter Arkell</b> , Managing Director, Carrington Day	Mining & Energy
How to Effectively Engage the Australian Government	<b>24 Aug 2018</b>	Hopgood Ganim Lawyers	<b>Stephen Robertson</b> , Partner, Ethical Consulting Services; <b>Mike Smith</b> , Principal Consultant, Ethical Consulting Services	
Roundtable with Todd Harrington, Resources Investment Commissioner	<b>2 Aug 2018</b>	ANZ	<b>Todd Harrington</b> , Resources Investment Commissioner	Mining & Energy
Export to China - Up Close Conversation with Food & Beverage and Consumer Goods Experts	<b>16 Jul 2018</b>	K&L Gates	<b>Will Zhao</b> , Head of China Operations, Metcash; <b>Rutian Mi</b> , Principal, Export Consultant; <b>Andrew Waddell</b> , Global Retail Sales & China Brand Development Manager, Stahmann Farms Enterprises	Food & Agribusiness
Roundtable Luncheon with Mr Christopher Lim Australian Consul-General to Chengdu	<b>6 Jul 2018</b>	KWM	<b>Christopher Lim</b> , Australian Consul-General to Chengdu	
Exclusive Talk with Mark Tanner of China Skinny	<b>6 Jul 2018</b>	McCullough Robertson	<b>Mark Tanner</b> , Founder, China Skinny	Food & Agribusiness
Welcome Dinner Air China Direct Flight from Beijing to Brisbane	<b>5 Jul 2018</b>	Customs House	<b>Honourable Kate Jones MP</b> , Minister for Innovation and Tourism Industry Development, Minister for the Commonwealth Games; <b>Mark Tanner</b> , Founder, China Skinny; <b>Jum Mu</b> , Manager Regional Sales and Industry Affairs, Air China Australia; <b>Stephen Abbott</b> , President, ACBC QLD	Tourism
Australian Renewable Energy	<b>8 Jun 2018</b>	GHD	<b>Peter Geers</b> , Executive General Manager of Markets, Australian	Mining & Energy

Sector Update: Vital New Information for Investors and Stakeholders			Energy Market Operator (AEMO); <b>Taraz Saba</b> , Principal Renewable Engineer, GHD; <b>Andrew Dash</b> , Executive Advisor, GHD; <b>Louise Horrocks</b> , Partner, McCullough Robertson; <b>Madam Jiqing Jiang</b> , Director of the Economic and Commercial Office, Chinese Consulate General; <b>Bruce Iliff</b> , Senior Advisor Regulation, GHD; <b>John Zhong</b> , Project Development & Investment Director Australia, Risen Solar Technology	
Cultural Acumen in the China-Australia Business Space: Panel Discussion & Mid Year Networking Drinks	<b>31 May 2018</b>	McCullough Robertson Lawyers	<b>Ian Hazzard</b> , Partner, McCullough Robertson; <b>Philip Fung</b> , Director International Engagement, Laureate Australia; <b>Ashley Ng</b> , Senior Manager Market Development Asia, Brisbane Marketing; <b>Matthew MacDonald</b> , Investment Adviser, Morgans Financial Ltd	
China International Import Expo Business Forum	<b>26 Apr 2018</b>	Customs House	<b>Dr XU Jie</b> , Consul General of the People's Republic of China Brisbane; <b>Mr CHEN Huaiyu</b> , National Chairman, China Chamber of Commerce and General Manager and Country Head Australia, Bank of China; <b>The Hon. Steve Bredhauer</b> , Chair of the Board of Trade and Investment Queensland; <b>Consul JIANG Jiqing</b> , Director of the Economic and Commercial Office of Consulate General of the PRC in Brisbane; <b>Audrey Zheng</b> , State Manager Bank of China Brisbane Branch; <b>David Wise</b> , Trade Advisor, Austrade; <b>Nussara Smith</b> , ACBC QLD Board Member; <b>Danny Armstrong</b> , Managing Partner, Shinewing; <b>Carl Hinze</b> , Partner, Holding Redlich; <b>Andrew Bond</b> , CEO, Buderim Group; <b>Stephen Abbott</b> , President of ACBC QLD	

Hear Australian Success Stories on Business Expansion in China	<b>18 Apr 2018</b>	Telstra	<b>Ron Tong</b> , CEO Asia, Lorna Jane; <b>Simon Dyer</b> , Managing Director, Sealy Asia Pacific; <b>Chi Tat Yan</b> , CEO, Telstra PBS	
Working with Chinese Property Developers: Insights and Case Studies	<b>23 Mar 2018</b>	UQ Business School	<b>Mark Burgess</b> , Managing Director, China, Place Design Group; <b>Sue Wang</b> , International Design Director, Place Design Group; <b>Matt Tobin</b> , Founder, Managing Director, UAP Company; <b>Michael Choi</b> , Board Member, Belle Projects and Vice President, ACBC QLD; <b>Dr Nicole Hartley</b> , Associate Director of the UQ Business School MBA program	Property & Construction
Annual Chinese New Year Dinner 2018	<b>28 Feb 2018</b>	Sofitel Brisbane	<b>His Excellency The Honourable Paul De Jersey AC</b> , Governor Of Queensland; <b>Dr. Xu Jie</b> , Consul General of the People's Republic in China; <b>Stephen Abbott</b> , ACBC QLD President; <b>Jim Giannopoulos</b> , Manager GHD South QLD; <b>Michelle Lambert</b> , Global Sales Specialist Telstra	

Event photos link - <https://acbcvic.sharepoint.com/:f/s/acbcsofitel/ErK0jbcp-JRkp2RN1sRfp2ABQNMutbFPvEj8QmIVoii3g?e=6mrw1l>