

CHINA IN TOUCH



An ACBC Northern Territory Newsletter

May 23 2018, Issue 228

NT secretariat (08) 89270061, GPO BOX 2769, Darwin NT 0801

NT President's observations

A recent research report on China's Belt and Road Initiative (BRI) features a cover-photo of a pair of workers' boots covered in tar and in the background, a large machine laying asphalt on a freeway.

It's a perfect summary of the way China's BRI is most often viewed. The report asks if this the world's largest venture capital project and goes on to provide an answer filled with figures, estimates and projections. But in many ways the report, and others like it, begs several important questions.

The first question that is begging to be answered is: What are the funding mechanisms? There is a hidden assumption that this is all denominated in US dollars. The report dismisses the idea that BRI is intimately connected with the progress towards RMB internationalisation. These reports often suggest that RMB internationalisation is desirable, but unlikely and confidently conclude that these BRI projects will be primarily priced in US dollars.

These reports fail to appreciate how central RMB internationalisation is to the entire BRI strategy. Investment of this scale cannot succeed without seamless RMB convertibility. That means greater opening of Chinese capital and debt markets. The creation of the cross-connect trading platforms between Chinese equity markets and Hong Kong was one of the first steps in this process. The creation of Bond-Connect markets are the next step along a path leading to increasingly sophisticated Chinese capital markets.

The momentum in this area has increased as China prepares to insulate itself from damage caused by Trump's trade and tariff policies. The counter to Trump's policies is not capital isolation but global capital integration. Adjustments in these areas are the key opportunity focus for many financial services providers.

The second question that is begging to be answered is: Are there any other objectives in BRI? This question is often fobbed off with a comment about an extension of China's soft power through the use of "good works" and soft loans. Others take a security approach and point to a military threat, citing the South China Sea. Both are misleading or partial answers.

These reports rarely look beyond the infrastructure build to assess the impact of the metaphysical infrastructure build. The push into AI and development network systems standards is also an integral part of BRI. At a visceral level President Trump understands this, but his understanding is not particularly sophisticated.

When the BRI infrastructure build incorporates elements of the metaphysical infrastructure build i.e. nodes that enable driverless cars etc, then that sets the rules and standards of the game... and it's a new game. The book Review – EAST COMMERCE explores this idea further.

The e-silk road BRI component has potentially a much greater impact than the horse and carriage -style roads and bridges infrastructure. Roads that cut across borders enable trade but also demand a change in cross-border transaction processes to improve efficiency. Blockchain applications in non-financial areas are fundamentally altering the processes of business and cross border trade processes. These are providing a competitive advantage.

Exploring these questions and developing answers is why we are hosting a major One Belt One Road conference in Darwin in July. The conference brings together Chinese and Western BRI experts so delegates can develop a more sophisticated understanding of what BRI means for business and investment.

Daryl Guppy,
President, NT Branch,
Newsletter editor



Everything you need to know

July 10, 11, 12, 2018, Darwin NT

REGISTER TODAY

Use ACBC members discount code ACBC2018.

We are developing a great line-up of speakers from China and Australia

We are pleased to welcome ANZ as a sponsor of the day 1 lunch break. AuWE News is a media partner. Cheng Lei, CCTV CGTN Business News Anchor will host the dialog panels. The Silk Road Chambers of International Commerce are partner supporters. CCPIT Beijing has confirmed they are organising a substantial business delegation.

Recently confirmed speakers include:

They join previous confirmed speakers : **Chief Minister of the Northern Territory, Michael Gunner**, Geoff Raby (Former Australian ambassador to China 2007-11), John Brumby (ACBC Chairman, former Premier of Victoria), Warwick Smith (Australia China Council Chairman) Prof Liu Zhiqin (Beijing Tsinghua University BRI Think tank) ; Mr. Li Zhonghang, Secretary-General of the Silk Road International Chamber of Commerce ; Luke Bowen, (Director, Develop the North); Mike Hughes, (CEO WestSide Corporation and MD Darwin Port, Shandong Landbridge Group), Paul Henderson (Former NT Chief Minister, Director Bespoke Territory), Andrew Hopper (Deputy CEO, NT Tourism), Alister Trier (Chief Executive Dept of Primary Industry and Resources); Rod Applegate (Deputy CE and head of Mines and Energy) The China Council for the Promotion of International Trade (CCPIT) has also confirmed they will send a keynote speaker. Michael Tennant (CEO Department Business, Trade and Innovation) Quentin Kilian as MC; Professor Maddock, Vice Chancellor, Charles Darwin University, Harley Paroulakis, CEO Darwin Innovation Hub; Mr. Don Ik Lee, Director General Investment Operations Department, Asia Infrastructure Investment Bank; Tony Stubbin, CEO, Land Development Corporation, NT; Maggie Zhou, CEO Alibaba, Australia; Mark Hu, PinsentMason; Steven Wang, CEO Atrip; Director Fan, HKETO, Government of the HKSAR; Patrick Underwood, Managing Director, North Australian Cattle Company; Hon Adam Giles (Former NT Chief Minister, General Manager, External Relations, Hancock Prospecting)

DAY 1

PLENARY SESSION BELT AND ROAD INITIATIVE EXPLANATION

What is the Belt and Road Initiative? Threat or opportunity Overview from Chinese and Western perspectives

BRI TRADE COMPONENTS

BRI Infrastructure elements

BRI Finance - investment structure, capital movements, AIIB, Silk Road Fund

BRI digital silk road structure/ regulation

NT PROJECT STRATEGY AND DEVELOP NORTH BRI COMPATIBILITY

Develop North policy outline

Project success and progress

Chinese investment attraction conditions

GALA DINNER

DAY 2

TEAM NT - PROJECT SPECIFIC PLENARY

Structuring investment proposals for BRI compatibility. Chinese and Western perspectives. How to prepare

Breakout 1	Agriculture	Breakout 2	Infrastructure including tourism
Breakout 3	Resources	Breakout 4	Department of business
Breakout 5	Education	Breakout 6	Tourism

PLENARY

Conclusion and summary

DAY 3

SITE AND PROJECT VISITS

PLATINUM SPONSOR



SILVER SPONSOR



GALA DINNER SPONSOR



LANYARD SPONSOR



LUNCH SPONSOR



SESSION SPONSORS



AIRLINE PARTNERS

MEDIA PARTNERS



CONFERENCE SUPPORTERS



REGISTER ONLINE NOW: www.ntacbcevents.com

GETTING CONNECTIVITY IN CHINA

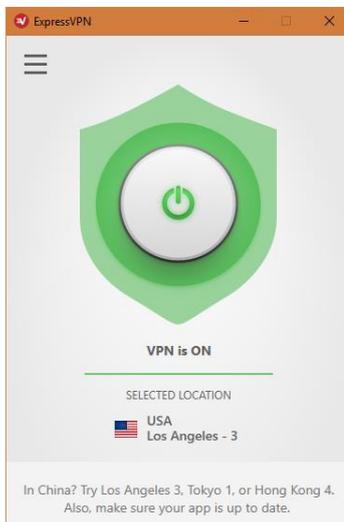
Maybe it's the threat of a trade war, or perhaps its due to other factors, but the fact remains that for visitors to China is difficult to access Google, WhatsApp and other favourite Western applications.

There are solutions that will give you mobile and laptop access to these services.

The other big challenge is messaging by phone or by phone call. Anyone who relies of Telstra international roaming services understands that the spirit of Ned Kelly lives on. The charges are simply highway robbery, but again there are solutions.

The first solution to connectivity is the VPN – Virtual Private Network. Turn on the VPN and you have immediate access to Google, WhatsApp and other banned or blocked Western web applications.

There are an increasing number of VPNs available for users. I have used Express VPN for many years and found it reliable. Its installed on my (Chinese) handphone. My Vivo phone was purchased in Qingdao and has a full Chinese operating system. I have to download the VPN using a APK link because Google Store is blocked on my phone. However if you are using a non-Chinese phone, or a Chinese phone sold in the West then you can access Goggle directly and download the app.



Express VPN is licensed to run on several devices so I have a copy on my laptop. The start-up process is the same on both devices. Simply open Express VPN, select a VPN location from the suggested preferred list, and click. This runs the VPN in the background over your internet link. This clever program bypasses the Bamboo firewall. I'm not sure how it does this, but I am very happy that it can do it consistently and reliably.

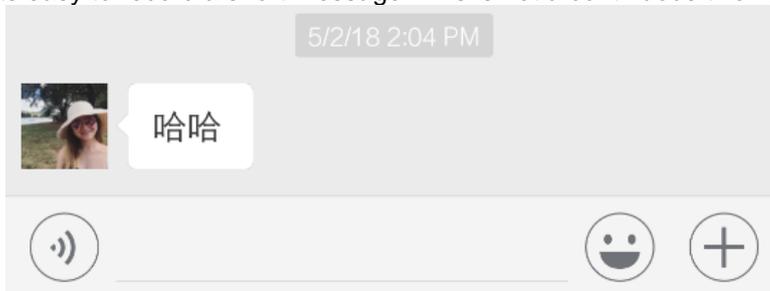
One caution. Its easier to update to the latest VPN version before you get to Shanghai or Beijing.

So what about phone calls and connectivity in China? The best solution is WeChat. Its easily downloaded onto any phone, and as long as you have an internet connection you can connect with any other WeChat user.

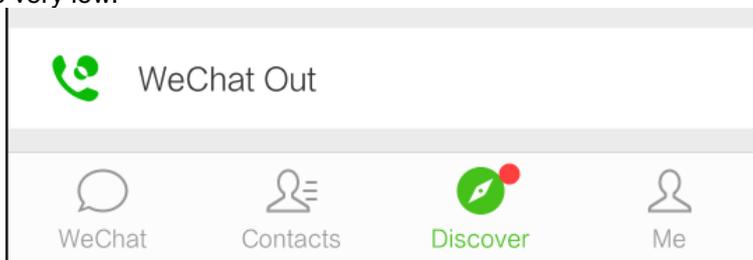
This is great for text messaging, sending small files and general communication. Its one of the most favoured methods of electronic communication in China. It also allows you to connect easily with any other WeChat user in Australia, China, or wherever. It gives universal access.

The Translation function on WeChat makes it perfect for communication between Chinese and Western friends. Simply long press on the text and select TRANSLATE. The translation is pretty good, but not perfect.

But wait, there's more. You can send short voice messages on WeChat. Even a short verbal message is easier than having to type out the same message. Press the speaker icon, then HOLD TO TALK. Its easy to record a short message. This is not a continuous two way conversation.



Or you can use WeChat in the same way as a telephone for a continuous two way conversation and make a WeChat call. Select the WeChat Out option. It's a free service if its WeChat to WeChat. It's like a skype conference call. This is a chargeable option if it's a call to a phone, but fees are very low.



One word of warning. WeChat to WeChat is free but data intensive. Make sure you are on a free internet link if you are using this function. Starbucks and other coffee shop restaurants will offer free WIFI in China.

A combination of a VPN and WeChat provides all the connectivity options I need in China and at a reasonable cost.

From Daryl Guppy

GET YOUR FINGERS READY

Foreign visitors to China are now required to provide a full set of fingerprints for passport entry. This also applies to APEC card holders. Currently this is required at entry points in Shanghai, Beijing etc. The registration process is quick (unless there is a long queue) Once registered you can proceed to passport control as normal. There your passport and fingerprints are scanned again.

The interesting problem will arise when your passport is reissued with a new number. We are advised that you will have to re-register your fingerprints again.

From Daryl Guppy

CANBERRA NETWORKING DAY – REGISTRATIONS NOW OPEN

The banner features a dark red background with a stylized green and blue graphic of a person's head and shoulders. The text 'THE AUSTRALIA CHINA BUSINESS COUNCIL' is at the top left. Below it are six social media share buttons: 'Share' (blue), 'Tweet' (light blue), 'Share' (red), 'Share' (blue), 'Share' (pink), and 'Share' (orange). The main text reads '2018 CANBERRA NETWORKING DAY' and 'REGISTRATIONS OPEN SOON' in white and purple. The date 'Tuesday 19 June 2018' is also present. At the bottom, there is a navigation menu with links: HOME, SPEAKERS, TICKETS, AGENDA, EVENT PARTNERS, and CONTACT US. The ACBC logo is in the bottom left corner.

Member exclusive: ACBC 2018 Canberra Networking Day
ACBC NT MEMBERS EXCLUSIVE – NT delegates will be eligible for support for
airfares and accommodation
Ask for details acbcnt@acbc.com.au

Member only event. Save the date: Tuesday 19 June 2018.

Hosted every year with the support of the Department of Foreign Affairs and Trade, [Canberra Networking Day](#) has been firmly established as a signature and premier annual event in the Australia-China bilateral business calendar.

The day presents a unique opportunity for ACBC members to meet with federal Ministers and senior officials charged with the major public policy decisions driving the Sino-Australian trade and investment relationship as well as networking with senior business and industry leaders.

Join the us as we hear from the those shaping the Australia China relationship.

CHINA PODCAST #15

On this episode we're joined by former Australian Ambassador to China Dr. Geoff Raby to take a look at the current state of Australia-China relations and ask whether political bumps in the road affect business engagement and the people to people links between Australia and China. Geoff looks back on his time as ambassador, how to get the relationship back on track and how his extensive personal collection of Chinese contemporary arts mirrors how China has changed over recent decades. He is also curating the first ever all female, Chinese art exhibition outside of China, Sworn Sisters, opening at the Vermillion Art Gallery in Sydney on May 24th, 2018.

Souncloud - <https://soundcloud.com/australia-china-business/15-a-relationship-beyond-the-transactional-geoff-rabyformer-australian-ambassador-to-china>

iTunes - <https://itunes.apple.com/au/podcast/15-relationship-beyond-transactional-geoff-raby-former/id1282254811?i=1000411643867&mt=2>

ACBC Online - http://www.acbc.com.au/episode_detail_29

AusChinaGeoffRabyTradeDiplomacyBeijingChinese ArtSwornSistersAustralianEmbassyACBC
Please also give my LinkedIn update a bump here -

<https://www.linkedin.com/feed/update/urn:li:activity:6402658765044355072/>

RESERVE THIS DATE

This will be a major commitment by Australia. Its time to start thinking about a solid NT presence.

CHINA INTERNATIONAL IMPORT EXPO

NOVEMBER 5-10, 2018

Venue: National Exhibition and Convention Center (Shanghai)
Hosts: Ministry of Commerce of the People's Republic of China
Shanghai Municipal People's Government
Supporters: The World Trade Organization
The United Nations Industrial Development Organization
Organizers: China International Import Expo Bureau
National Exhibition and Convention Center (Shanghai) Co., Ltd.



Austrade invites you to attend the China International Import Expo (CIIE) - a six-day multi-sector tradeshow for imported products, timed with the 40th anniversary of the opening of the Chinese economy to international trade and investment.

Event details

Date:
5-10 November 2018

Location:
National Exhibition and
Convention Centre,
Shanghai

Apply by:
30 June 2018

*Places are limited so apply
early!*

E-COMMERCE SERVICES

Austrade has organised a free webinar on Thursday 7 June at 10.00am AEST to provide information on how you can become involved in the Expo. To register [click here.](#)

CONSUMER GOODS

Austrade has organised a free webinar on Wednesday 6 June at 10.30am AEST to provide information on how you can become involved in the Expo. To register [click here.](#)

HIGHER EDUCATION

Austrade has organised a free webinar on Wednesday 6 June at 2.30pm AEST to provide information on how you can become involved in the Expo. To register [click here](#).

HEALTH

Austrade has organised a free webinar on Wednesday 6 June at 1.00pm AEST to provide information on how you can become involved in the Expo. To register [click here](#).

SERVICES AND TECHNOLOGY

Austrade has organised a free webinar on Tuesday 5 June at 11.30am AEST to provide information on how you can become involved in the Expo. To register [click here](#).

TOURISM SERVICES

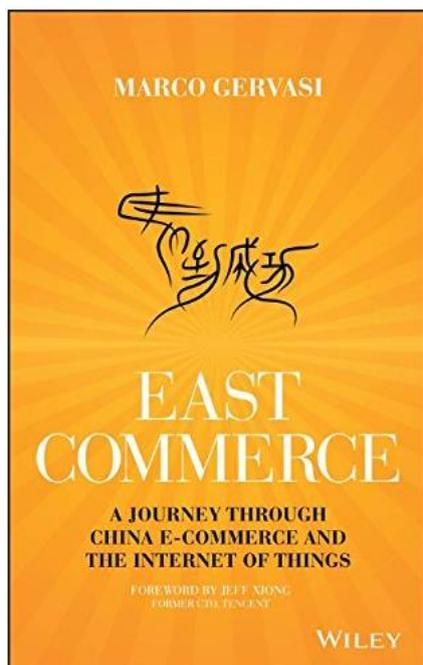
Austrade has organised a free webinar on Thursday 7 June at 11.30am AEST to provide information on how you can become involved in the Expo. To register [click here](#).

URBAN DEVELOPMENT, TRANSPORT, CREATIVE DESIGN AND THE ARTS

Austrade has organised a free webinar on Thursday 7 June at 1.00pm AEST to provide information on how you can become involved in the Expo. To register [click here](#).

EAST COMMERCE by Marco Gervasi

Review by Daryl Guppy



E-commerce in China is not just a business or commercial tool. It has become a model for economic development and this is one of the essential differences between the developments in China and the developments in the West. The Chinese economy has very rapidly shifted from one centered around production and export to an economy driven by the internet and technology. This is in part because there is no well developed legacy infrastructure that offers a barrier to the take up and adoption of e-commerce in economic development.

It's not just a new way of doing something old – selling via the net rather than via a shop front. It's now a driver of growth. This is the core argument of this book. The research and development budgets for companies like Huawei and Xiaomi dwarf the total national R&D budget of Australia, and many other developed countries.

China cannot adopt the US model. Serving customers across China using an Amazon-like system is simply cost prohibitive. To generate Amazon's economies of scale Chinese internet companies would need to increase functions like warehousing and logistics. On this model, a Chinese Amazon

would need to employ some 20 million staff. It's simply not possible.

The model has to be adapted to Chinese conditions and has resulted in a very different approach to the internet and the logistics of delivery. In Tier 1 cities services and goods are delivered within 2 hours and within 2 days from one end of China to another. This has resulted in e-commerce taking off despite the under-developed bricks and mortar infrastructure.

Chinese e-commerce is not just about scale and a duplication of Western processes. It is based on three characteristics. It first is bottom up growth. It has created a super connected world and it's extremely social. This cannot be underestimated. The US idea of collaboration and social media - best represented by the I-phone concept - is very different from the Chinese concept - best represented by WeChat. The difference between <We> and <I> is a cultural difference in the way of thinking. Shopping is a social experience.

WeChat has 600 million users. It's a smart phone-only application. It is not just a messaging application. Amongst other things, it's an on-line store front and a mobile wallet all in one. And the more users use it to buy services, goods and products then the more it becomes a social experience.

The e-commerce space is significantly advanced because it's first and foremost designed with smart phones in mind and scaled to a market of hundreds of millions.

The development of Western e-commerce is a new way to do something old. Typically we talk of disruption. In China it's the obvious way to do something new. This is innovation and that very

different from disruption which is often just a change to existing processes to make the more efficient. The outcome remains unchanged. This is why Chinese e-commerce is not just a commercial model. It also a new model for growth. For hundred of melon's of people the smart phone is their only tool for going on-line. The Chinese leapfrogged PCs and went directly to smart phones. Its estimated that 90% of Chinese citizens are now accessing the internet using a smart phone.

Chinese consumers shop in a unique way. They demand retailers offer a more converged experience that connects their digital and physical worlds. Services are social, local and mobile.

This is no futurist book. The author uses practical current examples to illustrate how the physical and on-line world are connected in a way that creates social business and social commerce. The world he describes is a step or two beyond the way we think of e-commerce and the way we use WhatsApp and Skype. It helped me to better understand the way my Chinese friends use their phones and WeChat as part of a much broader socially interactive network.

This does two things. First its challenges us to reevaluate the way we might approach e-commerce and e-commerce opportunities for marketing into China. Secondly, it should make us reassess the way we think about the growth of e-commerce and its potential in the Western environment.

This is an very interesting read that brings together material previously inaccessible due to the language barrier. What we see in the West with Alibaba, WeChat and Tmall is just the tip of a very large iceberg.

Review from Daryl Guppy

NT ACBC Branch Meeting Dates

Meeting venue is kindly provided by Deloitte NT.

Meetings are open to all members of the ACBC, not just the committee members. Most matters discussed at the meeting are passed by general agreement. All members are encouraged to contribute ideas to the discussions.

Current proposed meeting dates are:

Dates	Time
13-Jun	8-9 AM
25-Jul	8-9 AM
5-Sep	8-9 AM
17-Oct	8-9 AM
28-Nov	8-9 AM

2017-2018 NT ACBC Executive

Daryl Guppy - Guppytraders.com (**President / National Board Member**) China@guppytraders.com

Kelvin Keung – Homebuild NT (**Vice President**) kelvin@homebuildnt.com.au

Willem Westra Van Holthe – Primary Consulting International (**Vice President**)

willem.westra@bigpond.com

Fiona Liu – Synergy admin@synergy-migration.com.au

Wei Dong - AUSTRALIA ASIA INTERNATIONAL CONSULTANTS

will@aainternationalconsultants.com.au

Joseph Aladin - Deloitte Touche Tohmatsu jaladin@deloitte.com.au

Lisa Goodhand –Wildman Wilderness Resort lisa@chinablueprint.Com.au

Annie Zhu – SmartMate annie@qq.com

Xian Li – Dept of Resources Xian.Li@nt.gov.au

Martin Kelly – Finlaysons Martin.Kelly@finlaysons.com.au

Ex-Officio members

Wayne Fan – Department of Business

Cecila Brennan - Dept. of Foreign Affairs and Trade

Austrade - Martin Ferreyra

NT Tourism – Daryl Hudson

Lisa O'Donoghue – South Australia Liaison

PROPOSED NT BRANCH CHINA BUSINESS BRIEFINGS 2018

The Business Briefings will start again in 2018 and be provided free of charge for members only. Visitors are welcome to attend, but a small \$20 fee is payable. (Free if you join ACBC at the briefing) . Briefings run for about 60 minutes. Business Briefing sponsorship options are also available.

For more information, or requests for specific briefing topics, please contact ACBC Secretariat on 89270061 or acbcnt@acbc.com.au

GOT A CHINA STORY TO TELL? READ A GOOD CHINA BOOK - SEND US YOUR NEWS OR VIEWS

You are a valued member of the Australia China Business Council and we are keen to receive news on your business activities that we can published on our national website or in our NT newsletters. Do you have an amusing, or interesting or cautionary tale. Drop us a note for the newsletter. Send us a email at acbcnt@acbc.com.au

ACBC NT OBJECTIVES

We aim for these services for ACBC NT members:

- To assist members to understand the nature of the business environment in China and where relevant opportunities lie.
- To raise the profile of ACBC NT members within the NT and Chinese business environment
- To share information regarding industry issues in the China market.
- To assist in generating business between member businesses.
- To facilitate co-operation with the China Council for the Promotion of International Trade in relation to business issues.
- To present the views of NT SMEs operating in China to government authorities and other business groups where appropriate.
- To share market and economic intelligence and insights on critical industry issues.
- To create and maintain a collaborative community of business owners that can draw on each other for support in their engagement with China.
- To work in a collaborative community of Chinese business, cultural and friendship organisations to expand the networking capacity of NT members.

These objectives are achieved with networking events, workshops, conferences, briefing, newsletter communication and participation in creation of NT and national Government strategies.

ACBC NT WELCOMES NEW AND CONTINUING MEMBERS

Have your member business profile included in the newsletter. Send details to acbcnt@acbc.com.au

China News reports that did not make it into the local media.

China returns to heavy checks on US fruit imports

China has increased its scrutiny of US-imported fresh fruit in the wake of heavy tariffs introduced last month, potentially creating knock-on effects to supply chains.

The Chinese government has sent teams of quarantine experts to major trade ports such as Shanghai and Shenzhen to carry-out more detailed disease checks on US produce, sources told Reuters.

"China has resumed the practice of inspecting every batch of US fresh fruit," one of the sources said, compared with only around 30% before the tariffs.

Fruit were included in the list of 128 goods, many of which agricultural, that China hit with steep duties in retaliation for US-imposed tariffs on Chinese steel and aluminium.

Chinese iron ore futures open to foreign investment

The Dalian Commodity Exchange opens trading of iron ore futures to foreign investors from Friday, as Bloomberg reports this morning, marking another attempt by China to increase its control over the metals prices.

Iron ore, one of China's most important imports, is already heavily influenced by the Chinese market. Last year China traded 20 times that traded in the rest of the world, massively outstripping local competitors such as the Singapore exchange.

Just as Shanghai issued its first yuan-denominated crude oil futures in late March, China hopes that direct foreign access to the market will further boost global clout and importance of the currency. The Dalian exchange said on its website that "opening the market to increase the credibility of the price and its profile as a global benchmark, enabling it to reflect world supply and demand in a more accurate and objective way."

China to promote equity financing as sustainable debt alternative

Equity financing will be central to supplying Chinese companies with long-term capital and ween them off debt, state-run media report, particularly following a string of recent corporate defaults.

An improved direct financing infrastructure would provide enterprises with capital for investment and R&D without having to resort to credit, said vice-chairman of the China Securities Regulatory Commission (CSRC) Jiang Yang.

As Reuters notes, in 2018 so far 10 issuers have defaulted on principal or interest payments on bonds totalling RMB 14.6 billion (\$2.29 billion), compared with around 18 defaults for 2017 as a whole.

A-shares on MSCI index will bring \$40 billion into Chinese markets: JPMorgan

The addition of mainland China's A-shares to the MSCI Emerging Markets Index next month could attract \$40 billion of capital into the country's stock markets, says Jing Ulrich, vice chairman of JPMorgan Asia Pacific.

By including 230 A-shares on their Emerging Markets Index, US-based MSCI Inc. are opening up the yuan-denominated stocks to both passive and active traders across the world. JPMorgan believes the move could bring in \$6.6 billion from passive investors, and five times more from active. A shares will have a 0.8% weighting in the index, currently tracked by \$11 trillion of global institutional funds, reports Caixin Global.

China encourages cities to build more malls

China's Ministry of Commerce has proposed new government guidelines that will encourage big cities to build more shopping centres to facilitate the country's growing consumer market, Reuters reports. The ministry said that cities with over 10 million permanent residents should build at least 10 "multi-functional" shopping centres this year. Smaller cities with a permanent resident population of between five and 10 million should aim for at least 5 new centres.

In a statement posted on the ministry's website, it said that local investors and retail chains will also be encouraged to back the project.

For more China business news and information, visit www.chinaeconomicreview.com

AUSTRALIA CHINA FRIENDSHIP SOCIETY

The Darwin branch of the ACFS is a co-operative partner with ACBC NT. ACBC NT members are encouraged to attend ACFS events.

ACFS has completed their first News Letter, a website and facebook. The web address is: www.acfsnt.org.au The facebook address is <https://www.facebook.com/acfs.nt>

UPDATED CHINA RESOURCES FOR NT MEMBERS

ACBC NT has an updated list of China resources available for NT members. This includes translators, interpreters, graphic artists and design teams. Some are based in Darwin and some in China. Please contact ACBC Secretariat on 89270061 or acbcnt@acbc.com.au for details



FORWARD THE NEWSLETTER TO A FRIEND

NEWSLETTER CONTRIBUTIONS ARE WELCOME. Keep other members informed about China experiences. Please email notes or comments to acbcnt@acbc.com.au. Please use email header ACBC NOTE. Information received up to the day prior to publication will be included.

NOTE. The views of contributors are their own and do not necessarily reflect the views of the ACBC NT or the ACBC. Content is copyright and cannot be used without permission



Australia China Business Council
澳大利亚中国工商业委员会

Northern Territory

MEMBERSHIP APPLICATION

Please complete this Membership Form with your details if you are applying to join the Australia China Business Council for the first time.

BASIC DETAILS

Company Name	
Company name in Chinese	
Industry sector	
Branch membership	NT Branch
Member Type - This is based on the annual turnover (See page 2 for details).	
Company email address	
Company web site http://	
Date of application	

PERSONAL DETAILS

Title	
First name	
Last name	
Job title	
Personal email address	

CONTACT DETAILS

Company phone	
Company fax	
Direct phone	
Direct fax	
Mobile phone	

LOCATION DETAILS

Street address	
City	
State	Northern Territory
Post code	
Postal address	
Please cross out if you do not want your contact details to be given to third parties who issue event invitations to ACBC members	I agree to be included in all associated ACBC and appropriate third party event notifications
Country	Australia

PAYMENT METHOD

Cheque	Please post to: GPO Box 2769, Darwin NT 0801
Cash Deposit	ANZ Darwin, BSB: 015901, A/C: 487 379 699
Credit Card	Card type / VISA / Mastercard
Card number	
Name on card	
Expiry date	CCV#
Amount paid (See member type)	\$

PLEASE RETURN COMPLETED FORM TO ACBC NT GPO BOX 2769, Darwin NT 0801

Or Email: acbcnt@acbc.com.au

Membership

TOTAL

NT Government Departments

1024.87

Companies

Annual turnover:

More than \$ 50 million *	3492.50
\$ 15 million to \$ 50 million	1831.50
\$ 5 million to \$ 15 million	1024.87
Less than \$ 5 million	532.40

Student member (non-voting)	88.00
------------------------------------	-------