

# CHINA IN TOUCH



An ACBC Northern Territory Newsletter

December 5 2018, Issue 242

NT secretariat (08) 89270061, GPO BOX 2769, Darwin NT 0801

## NT President's observations

Ten years ago I visited the Qian Hai Special development zone on Shenzhen. It was tidal mudflats, heavy earthmoving machinery, ramps of dirt, massive earthworks and a dream. Over the ten years construction progressed even as many in Hong Kong sneered at apparent lack of purpose, but their sneers simply ignored the evolution into a smart city focused on innovation.

I visited Qian Hai again last week after speaking at the APEC SME summit in Shenzhen. It is a modern, thriving, well developed, high tech eco-city that challenges the best developments in the world. When we look to cities of the future this is what they will look like.

I had an opportunity to have a closer look at the product development of the world's hottest AI company, Sense Time. They are a true unicorn company, raising total financing of more than US\$1.6 billion and are valued over US\$4.5 billion. They are entrusted by the Ministry of Science and Technology of China to establish the National Open Innovation Platform for Next-Generation Artificial Intelligence on Intelligent Vision. I was introduced to what they call a surveillance city. This is their most infamous service featured in articles about a Chinese social credit system. It includes instant facial recognition and analysis, real time crowd analysis, and behavioural analysis. It moves CCTV into the 21<sup>st</sup> century.

The roll-out of this advanced AI capability raises many questions, including visions of a dystopian future, but the development is unstoppable. This, and other Sense Time products are at the very cutting edge of development. They show AI in operation and in application. Its not just a dream or aspiration. These are real time applications.

Later I talked with the Yingtong Sun, Chairman and CEO of Nationz. Access to the building used Sense Time technology. It was simple, fast, accurate facial recognition from a small screen mounted where you would normally your security access swipe card. Forget the universal swipe card dangling like unattractive jewellery around your neck. No need for this. Just walk up to and through the turnstiles. Your face is recognised within an instant. It doesn't matter if you are tired and hungover, if your makeup has been added a little too heavily, if your hair is windswept and splattered from a downpour, if you have a swollen cheek following a dental appointment or if you have swapped glasses for contacts. Nothing impedes the speed for recognition, driven by AI, as you walk quickly through the turnstile.

Yingtong explained how their business was about network identity authentication. They had already developed RCC standards that are now incorporated into Microsoft, Intel, ACER, Dell, Huawei and others. they were bundling massive amounts of ID information into a simple SIM card. Swipe your phone to use the MRT, to access health records, to open your hotel room door, or your door at home to let a tradesman enter whilst you are on the other side of the city at work, or even in another country.

This is innovative technology and application of that technology that is a generation and to a generation and a half ahead of their software competitors in the West.

It gives lie to the claim by President Trump that Chinas success rests on the theft of IP. These are home-grown developments that lead the world. As China financial markets open more there is room for an innovation ETF that will give investors easy access to the world leaders in AI and smart city innovation.

Daryl Guppy,  
President,  
NT Branch,  
Newsletter editor

## CHINA SUPPLY CHAIN THREATS

In recent newsletter notes we discussed the concerns raised at the SRCIC conference in Zhangjiajie about third-party forcing. This is where the US threatens punishment against countries that don't abide by US policy preferences. Many viewed this as an unlikely development.

Now the US government is calling on allies to boycott Huawei, the world leader in 5G. This is a combination of bullying and bribery with the US also weighing up financial incentives for countries that reject Chinese-made equipment.

US policymakers are reaching out to overseas markets where the Chinese telecommunications firm is looking to establish a sizeable presence to dissuade them from using its commercial infrastructure, sources told the Wall Street Journal.

The American government has contacted counterparts in a number of allied nations, including Germany, Italy and Japan, explaining what it perceives to be a cybersecurity threat. All of the countries contacted contain US military bases which use commercial networks alongside self-run infrastructure, the sources added.

"We engage with countries around the world about our concerns regarding cyberthreats in telecommunications infrastructure," one US official said recently. "As they're looking to move to 5G, we remind them of those concerns. There are additional complexities to 5G networks that make them more vulnerable to cyberattacks."

From Wall Street Journal

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## SPECIAL BRIEFING



## STANDING ON THE EDGE

### 2019 Global trade outlook and the NT

NADO Office, Esplanade, Tuesday Dec 11

How will "business as usual" change in 2019? What are the threats? Why do they matter and how can we respond? What do tariffs, trade wars, supply chain disruptions and the New Silk Road mean for NT business and investment?

Over the past month ACBC NT President Daryl Guppy has discussed these issues in presentations to nearly 2500 delegates at ASEAN, APEC and SRCIC conferences in China, and in company briefings in Singapore.

Tap into this international standard analysis. Join Guppy on Tuesday December 11, 12.00 to 1.00 pm for a summary and discussion of these presentations. He will discuss the risks and opportunities for NT international trade in China and the ASEAN region in 2019, and the impact it will have on your investment decisions in Australia and overseas.

Register now for this free lunch-time briefing **[CLICK HERE TO REGISTER](#)**

## NATIONAL ACBC AGM

ACBC held its AGM in Melbourne on 28 November. At the meeting John Brumby was elected as National President for 2019, Sean Keenihan was elected as National Vice President, and Tim Hogan-Doran was elected as National Treasurer. The National President launched the 2018 Annual Review which will be posted to members and the digital version will be made available on the ACBC website. ACBC's Statutory Accounts are also available in the members section of the website. The National Board held its final meeting for 2018 immediately after the AGM.



NT ACBC President dialled into the meeting from Shenzhen.

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## CHINA OUTBOUND INVESTMENT, NANNING, APEC SME, SHENZHEN

ACBC NT President Daryl Guppy was invited to speak at two conferences in China during November. This lifted the profile of the Northern Territory and delivered a number of useful introductions to ACBC member businesses.

### **NANNING CHINE OUTBOUND INVESTMENT**

He was invited by CCPIT/ CIOCC to speak at the China Outbound Investment conference in Nanning with 800 delegates. The topic was Cross Border Mergers and Belt and Road Initiative.

First challenge is to define the problem and the way it is perceived, and second challenge is to suggest some solutions for how these problems can be avoided or resolved.

The first step is to define the problem and the way it is perceived. We have to acknowledge that Chinas One Belt One Road policy is not universally welcomed by all parts of society and this is the cause of some friction in relationships with China and this impacts on investment and business. There are three areas of relationships in the international community for education about the BRI policy and they form the background of international policy and areas for adjustment.

1. Government to Government – Officials and political leaders.
2. Business to Government. - Business must lead where necessary.
3. Business to business - Within the structure of BRI,

Once we define the problem, the second step is to suggest some solutions for how these problems can be avoided or resolved.



We cannot underestimate the importance of education in communicating the new trends and features of BRI to an international audience. This not only explains the BRI policy but also puts BRI into the context of other global trade arrangements. Cross border merger success depends on better understanding of BRI so its not treated with suspicion and this means that individual cross border proposals are viewed in a more favourable light. . Success depends improved understanding of the way international partners have to operate within the environment of the policy of their own country and this may include suspicion of BRI.

There are two suggestions that can assist Chinese enterprises to present new trends and features against the background of domestic and international policy adjustment.

- 1) Develop community engagement as soon as possible.
- 2) Develop high level dialogs between representative organisations like CCPIT, CIOCC, SRCIC and their counterparts.

The silk road caravan starts with knowledge and understanding and concludes with innovation, business and investment.

#### **SHENZHEN APEC SME**

ACBC NT President Daryl Guppy was invited by CCPIT/ CEOIC to speak at the APEC SME Conference in Shenzhen with 900 delegates. The topic was Regional Cooperation and Innovation in SMEs.

Business Councils must show how BRI is compatible with national development policies and that above all we must encourage Government and business to engage with the BRI policy.

Too often we fall into the trap of thinking that Belt and Road Initiatives are mainly about Infrastructure. It is useful to remind ourselves that Belt and Road is a far more sophisticated policy framework than just roads and bridges and transport corridors. It is essential that our members understand the trade Infrastructure, and the soft infrastructure aspects of Belt and Road.

There are three barriers that we must recognise, How we overcome these barriers will depend on our local situation. The barriers are:

- 1) Tariffs and trade barriers. T
- 2) The false use of security concerns and using these as a method of destroying business competition..
- 3) Processes and regulations that frustrate the smooth operation of cross-border trade.



These are the two essential roles that Chambers and Business organisations must play in Belt and Road international cooperation. We must articulate the concerns of our members so the operation of Belt and Road is more efficient. We must also encourage Government and business to engage with and understand the BRI policy.

When business organisations take this lead then they are promoting regional cooperation through BRI and APEC and supporting innovation.



Daryl Guppy was co-opted to the 10 member APEC SME Presidium. Policy proposals formulated by the Presidium are sent to APEC SME Ministerial meetings.

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## ACBC NT END OF YEAR DINNER



## RENDEZVOUS CAFE

NT House, 22 Mitchell Street, Darwin

6 pm start 5 course meal \$45 members \$50 non-members

Cost does not include beverages and corkage per head apply for wine/beer.

Friday 14 December [CLICK HERE TO REGISTER NOW](#)

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# INTERNATIONAL INVESTMENT AND THE NT

Times are tough in the NT. Business is doing it hard. At times like these business really needs a helping hand from Government to undertake the investment attraction that is beyond the capacity of businesses struggling to manage day to day costs. It's a role that is in some ways unique to the NT because of our small size.

Every NT business has benefited in some way from Government activity, be it from tourists attracted to the NT by NT advertising, to investment that comes as a result of NT Government delegations led to Indonesia, Timor, Vietnam or China. Some business can point to a direct link between Government activity and their own business. Others have to look a little deeper to find the connections with benefits that have flowed from NT Government work. Every winner in the NT Tourist awards owes a debt to the NT Government advertising that brought tourists to the NT that made their success possible because individually they lack the capacity to advertise effectively into an international audience..

And yet, almost every international business delegation is met with a barrage of criticism, often led by the NT News or by an opposition party that is more interested in petty point scoring than in acknowledging genuine benefits to the NT.

The Lord Mayors visit to China is a current example. ACBC NT assisted in aspects of this visit. The Lord Mayor is visiting several semi-tropical cities in China that are regularly hit by cyclones. What could he possibly learn?

- 1) Shenzhen is a city of trees producing great shade from low canopies and thin trunks that can withstand cyclones. Great for cooling the city.
- 2) Discover heat sink technology that is used to absorb heat and recycle it as cool air-conditioning to buildings
- 3) See how cyclone damaged trees are restored with horticultural techniques instead of being cut down with chainsaws
- 4) See how mandated open green spaces in city planning are intelligently used to improve city living standards
- 5) Learn how solar powered street lighting is used to lower costs, improve public safety, and reduce urban clutter
- 6) Discover how, through design, parks can become genuine community spaces rather than camping grounds and fight-club arenas
- 7) Learn how city planners create clean, green, smart liveable suburbs that are not Canberra or Sydney look-alikes
- 8) Explore green waste solutions that are turned into energy that goes back into the grid generating revenue that eliminates the need for city parking fees.
- 9) Discover new ideas and solutions to Darwin's unique climate challenges as an alternative to importing unsuitable ideas from southern Australia.

Doing business internationally is difficult, but it is an essential part of the NTs future. Our largest investments and many of our success stories have all been driven by international investment. If your business is involved in international business, or relies upon the benefits bought by international business then perhaps its time to counter this anti-investment sentiment that appears in the local media and in conversations.

From Daryl Guppy

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## NT ACBC Branch Meeting Dates 2019

Meeting venue is kindly provided by Deloitte NT.

Meetings are open to all members of the ACBC, not just the committee members. Most matters discussed at the meeting are passed by general agreement. All members are encouraged to contribute ideas to the discussions.

Current proposed meeting dates are:

Dates	Time
6-Feb	8-9 AM
20-Mar	8-9 AM
1-May	8-9 AM
12-Jun	8-9 AM
24-Jul	8-9 AM
4-Sep	8-9 AM
16-Oct	8-9 AM
27-Nov	8-9 AM

**2018-2019 NT ACBC Executive**

Daryl Guppy - Guppytraders.com (**President / National Board Member**) [China@guppytraders.com](mailto:China@guppytraders.com)

Willem Westra Van Holthe – Primary Consulting International (**Vice President**)  
[willem.westra@bigpond.com](mailto:willem.westra@bigpond.com)

Justin Gill – Adobe Homes (**Vice President**) [jg@newabode.com.au](mailto:jg@newabode.com.au)

Kelvin Chan – Ausyn Education (**Vice President**) [marketing@asedu.com.au](mailto:marketing@asedu.com.au)

Richard Ting – Darwin City Hotel (**Treasurer**) [hdting@yahoo.com](mailto:hdting@yahoo.com)

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**Ex-Officio members**

Wayne Fan/ Chris Mouat – Department of Business

Cecila Brennan - Dept. of Foreign Affairs and Trade

Austrade - Martin Ferreyra

NT Tourism – Daryl Hudson

Lisa O'Donoghue – South Australia Liaison

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**JOIN THE ACBC MEMBERS WECHAT GROUP FOR  
UP TO DATE ACTIVITY DETAILS**

**NT ACBC members are involved any many different business activities. This WeChat group is designed to keep members up-to-date with what is happening.**



**ACBC NT Members**



该二维码7天内(10月22日前)有效，重新进入将更新

## CHINA REGIONS GUIDE - JIANG SU 江苏

You have heard of The Rape of Nanjing and possibly seen the film City of Life and Death. Between 200,000 to 300,000 civilians were massacred. Nanjing is the capital of Jiangsu and once the southern capital of the Ming dynasty. The lake near the railway station remains a reminder of these times. However, this is not a suitable topic for a delegation visiting from Jiangsu. These notes will give you some other starting points for discussion. This series is designed to give some basic background information on some of the provinces and cities in China. Its not an exhaustive list but a starting point for conversation.



Map from [www.wikipedia.org](http://www.wikipedia.org)

### General background

Jiangsu is home to many things we are familiar with in China, perhaps because this was one of the major treaty ports. The canal-side houses are part of the area sometimes called the Venice of China and includes Suzhou. This is also famous for its silk embroidery. This is the land of rice and fish. Nanjing is an impressive city with a very high GDP. It is one of the four "furnace" cities in China so many people avoid visiting in Summer. .

### History

This has been celebrated as a literary and political centre. It was the Southern capital during the Ming dynasty. The Treaty of Nanjing made it the first city to be open to foreign trade. It was the capital and power base for the Taiping rebellion. It was the capital of the Republic of China and invaded by the Japanese in 1937. Jiangsu is one of the wealthiest and most densely populated provinces in China. In 1987 its industrial output value accounted for 11.5 percent of China's total, making it first in the country.

### Industry

Technology intensive industries and capital intensive industries have seen rapid recent development. Many Taiwan and international IT manufacturers have invested in the region as it is close to Shanghai, but has lower costs. It has an integrated iron/steel complex, oil refinery and food processing plants. It is home to hundreds of factories producing chemicals, textiles, machinery, weapons, electronic equipment, optical equipment and trucks. It is a centre of petro-chemical industries.

### Food

Jiangsu cuisine is one of the Eight Culinary Traditions of China. In many dishes the food texture is characterized as soft, but not quite falling off the bone. Other characteristics include the strict selection of ingredients according to the seasons, emphasis on the matching colour and shape of each dish and emphasis on using soup to improve the flavour.

Nanjing cuisine emphasizes an even taste and matching colour, with dishes incorporating river fish/shrimps and duck.

Suzhou cuisine: emphasis on the selection of material and has stronger taste than Nanjing cuisine, and with a tendency to be sweeter than the other varieties of the cuisine.

Wuxi cuisine is close to Lake Tai so it has a wide variety of fresh water produce. In Wuxi, the common cooking method is characterised by the addition of sugar and soy sauce to many savoury dishes often in the form of "Hong Shao" or "red braised". This often results in a fragrant, caramelized flavour and has become a favourite in Hong Kong and Cantonese cooking for Westerners.

## Attractions

Nanjing Museum . Eleven exhibition halls contain a variety of ancient Chinese artifacts and lots of different culture murals, including the sailing of Zheng He (the eunuch admiral of the Ming Dynasty who explored at least to Africa, perhaps further). Be sure to take a look at the Jiangnan silk-making exhibition.

The Nanjing Massacre Memorial is a chilling reminder of Nanjing's place in history during World War II. The memorial features an excavated mass burial site, and newly opened tomb-like multimedia museum explains the entire history of the event

Confucius Temple Once an imperial examination testing centre for the entire Jiangsu region, this museum comprises a tiny fraction of the once-massive original buildings.

The Gate of China The southern gate of Nanjing's city wall; this massive gate is one of the best preserved parts of Nanjing's city wall, and one of the best remaining examples of early Ming defensive architecture extant anywhere.



Nanjing Yangtze River Bridge. This 6km bridge over the Yangtze has sculptures that are classics of Chinese socialist art; with workers and farmers carrying tools, soldiers carrying weapons, and all of them holding books The bridge was built after Soviet advisors left China during the Sino-Soviet Split of the 1960's, and is therefore the first major project built entirely by Chinese, without foreign help.

the World Heritage Listed Chinese classical gardens of Suzhou;

The Mausoleum of Dr. Sun Yat-sen,

Ming Xiaoling Mausoleum built for Zhu Yuan Zhang, the founder of the Ming Dynasty (1368~1644), is one of the largest ancient imperial tombs in China. Other scenic spots in Nanjing like Qinhuai River, Yu Hua Tai and Qixia Scenic Spot are also well worth a trip if you want to trace back to the long history of Nanjing.

Suzhou is a well-known garden city and the centre of cotton, silk and wool. The Lingering Garden is one of the best gardens in Suzhou as well as being one of the four most famous gardens in China.

Zhouzhuang, a small town near Suzhou, is the China's top water town. The layout of the town and the residential areas maintains the traditional style and the old river ways and boats are very popular among the visitors. Besides, Suzhou has its unique highlights such as Kunqu Opera, Suzhou Opera and Suzhou embroidery.

Wuxi is called as "homeland of fish and rice". Taihu Lake, the third largest freshwater lake in China, has many islets which have now become the main tourist destinations for visitors.

The Three Kingdoms City, built in 1993 to film the famous historical TV serial - the Romance of Three Kingdoms – is worth visiting.

## Capital city – Nanjing

Population 74 million.. Nanjing is a prosperous city. Nanjing's objective is to become a modern riverside city with rapidly developed economy and beautiful environment, which combines the view of ancient capital with the modern civilization and to form the basic framework of cosmopolitan city.

## Weather

Nanjing July/August 24 to 32. Jan/Feb -1 to 8

## Additional Resources

<http://www.jiangsu.net/>

Compiled by Daryl Guppy

## ACBC NT WELCOMES NEW AND CONTINUING MEMBERS

**Darwin City Council**, Angela O'Donnell, International Relations Project Officer  
[a.odonnell@darwin.nt.gov.au](mailto:a.odonnell@darwin.nt.gov.au)

**BUSINESS ENTERPRISE CENTRE**, Joanne Walters [joanne@becnt.com.au](mailto:joanne@becnt.com.au)

**Have your member business profile included in the newsletter. Send details to**  
[acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

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### PROPOSED NT BRANCH CHINA BUSINESS BRIEFINGS 2019

The Business Briefings in 2019 and be provided free of charge for members only. Visitors are welcome to attend, but a small \$20 fee is payable. (Free if you join ACBC at the briefing) . Briefings run for about 60 minutes. Business Briefing sponsorship options are also available. For more information, or requests for specific briefing topics, please contact ACBC Secretariat on 89270061 or [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

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### GOT A CHINA STORY TO TELL? READ A GOOD CHINA BOOK - SEND US YOUR NEWS OR VIEWS

You are a valued member of the Australia China Business Council and we are keen to receive news on your business activities that we can published on our national website or in our NT newsletters. Do you have an amusing, or interesting or cautionary tale. Drop us a note for the newsletter. Send us a email at [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

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### ACBC NT OBJECTIVES

We aim for these services for ACBC NT members:

- To assist members to understand the nature of the business environment in China and where relevant opportunities lie.
- To raise the profile of ACBC NT members within the NT and Chinese business environment
- To share information regarding industry issues in the China market.
- To assist in generating business between member businesses.
- To facilitate co-operation with the China Council for the Promotion of International Trade in relation to business issues.
- To present the views of NT SMEs operating in China to government authorities and other business groups where appropriate.
- To share market and economic intelligence and insights on critical industry issues.
- To create and maintain a collaborative community of business owners that can draw on each other for support in their engagement with China.
- To work in a collaborative community of Chinese business, cultural and friendship organisations to expand the networking capacity of NT members.

These objectives are achieved with networking events, workshops, conferences, briefing, newsletter communication and participation in creation of NT and national Government strategies.

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### China News reports that did not make into the local media.

#### China lowers e-commerce import taxes to boost consumption

Beijing plans to raise the tax threshold for e-commerce imports to allow consumers to spending more money on overseas goods online without paying tax. The move appears designed to boost consumption and kick-start a slowing economy, Caixin reports.

The tax quota will be increased by 30%, from RMB 20,000 to RMB 26,000 (\$3,750), according to an announcement by the State Council. The limit for a single transaction will also rise from RMB 2,000 to RMB 5,000, and the policy will be expanded from 15 to 22 cities.

Chinese consumers spent RMB 1.03 trillion on imported products during the first half of 2018, with the total for the whole year expected to reach RMB 1.9 trillion, up 27% year-on-year, according to the Electronic Commerce Research Center.

## Europe moves forward with new foreign investment screening system

The European Union has brokered a preliminary agreement on new rules that will increase scrutiny of foreign investments into Europe, a move implicitly aimed at curtailing strategic investment by Chinese entities on the continent, Reuters reports.

The negotiations included representatives from the European Parliament and all 28 member states, and will pave the way for a system where the European Commission would investigate foreign investments in sensitive areas, including strategic technologies and critical infrastructure, such as ports and energy networks.

Speaking of the deal, the parliament's head negotiator, Franck Proust, said: "It will mark the end of European naivety. All the world powers – the United States, Japan, China – have a method of screening. Only Europe does not."

Calls for an investment screening process were led by France, Germany and the previous government of Italy, though the country's new populist government is not keen on the new rules. The states were mainly reacting to a surge of Chinese investment since 2015 into key ports, as well as technology firms in strategic industries.

However, the new system is by no means certain to be implemented at this stage. First, the proposal needs to be approved by the 28 member states at a meeting on December 5. Several countries, including Cyprus, Greece, Luxembourg, Malta and Portugal are believed to be opposed to the policy.

Many of those countries receive large investments from China, such as Greece, whose Piraeus port has thrived thanks to a large influx of capital from China's COSCO Shipping.

## China is planning huge purge of peer-to-peer lending market

Bloomberg reports that China is preparing to launch a large-scale purge of the \$176 billion peer-to-peer lending market, closing small- and medium-sized firms that the government considers to be a threat to financial and social stability.

Citing unnamed sources with knowledge of the matter, Bloomberg says that Beijing has become alarmed at the sharp rise in defaults in the P2P market this year and the accompanying rise in public anger this has caused.

The clampdown on the industry will expand a previous purge of lenders in Hangzhou to the national level, dramatically shrinking the size of the market.

The P2P market grew rapidly in China due to lax regulation and the fact that consumers and private businesses often struggled to access other sources of lending. P2P platforms also offered high yields, with consumers often assuming that the government would act as a backstop for struggling firms. However, the slowdown in the Chinese economy and the crackdown on financial risk this year have caused serious problems for peer-to-peer lenders. More than 80% of the country's 6,200 P2P platforms have now folded or encountered "serious difficulties," according to research firm Yingcan Group.

For more China business news and information, visit [www.chinaeconomicreview.com](http://www.chinaeconomicreview.com)

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## AUSTRALIA CHINA FRIENDSHIP SOCIETY

The Darwin branch of the ACFS is a co-operative partner with ACBC NT. ACBC NT members are encouraged to attend ACFS events.

ACFS has completed their first News Letter, a website and facebook. The web address is: [www.acfsnt.org.au](http://www.acfsnt.org.au) The facebook address is <https://www.facebook.com/acfs.nt>

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## UPDATED CHINA RESOURCES FOR NT MEMBERS

ACBC NT has an updated list of China resources available for NT members. This includes translators, interpreters, graphic artists and design teams. Some are based in Darwin and some in China. Please contact ACBC Secretariat on 89270061 or [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au) for details



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 FORWARD THE NEWSLETTER TO A FRIEND  
 NEWSLETTER CONTRIBUTIONS ARE WELCOME. Keep other members informed about China experiences. Please email notes or comments to [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au) . Please use email header ACBC NOTE. Information received up to the day prior to publication will be included.

*NOTE. The views of contributors are their own and do not necessarily reflect the views of the ACBC NT or the ACBC. Content is copyright and cannot be used without permission*

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Australia China Business Council  
 澳大利亚中国工商业委员会

Northern Territory

**MEMBERSHIP APPLICATION**

Please complete this Membership Form with your details if you are applying to join the Australia China Business Council for the first time.

**BASIC DETAILS**

Company Name	
Company name in Chinese	
Industry sector	
Branch membership	<b>NT Branch</b>
Member Type - This is based on the annual turnover (See page 2 for details).	
Company email address	
Company web site http://	
Date of application	

**PERSONAL DETAILS**

Title	
First name	
Last name	
Job title	
Personal email address	

**CONTACT DETAILS**

Company phone	
Company fax	
Direct phone	
Direct fax	
Mobile phone	

**LOCATION DETAILS**

Street address	
City	
State	<b>Northern Territory</b>
Post code	
Postal address	
Please cross out if you do not want your contact details to be given to third parties who issue event invitations to ACBC members	I agree to be included in all associated ACBC and appropriate third party event notifications
Country	<b>Australia</b>

**PAYMENT METHOD**

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Cheque	Please post to: GPO Box 2769, Darwin NT 0801
Cash Deposit	ANZ Darwin, BSB: 015901, A/C: 487 379 699
Credit Card	Card type / VISA / Mastercard
Card number	
Name on card	
Expiry date	CCV#
Amount paid (See member type)	\$

**PLEASE RETURN COMPLETED FORM TO ACBC NT GPO BOX 2769, Darwin NT 0801**

Or Email: [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

**Membership**

**TOTAL**

**NT Government Departments**

1024.87

**Companies**

Annual turnover:

More than \$ 50 million \*

3492.50

\$ 15 million to \$ 50 million

1831.50

\$ 5 million to \$ 15 million

1024.87

Less than \$ 5 million

532.40