

# CHINA IN TOUCH



An ACBC Northern Territory Newsletter

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## NT President's observations

The Beijing and Shenzhen 2018 visits restored momentum in the NT China engagement. The visit shows a genuine commitment to follow-up on matters arising from the July One Belt One Road conference held in Darwin.

This NT commitment was acknowledged and supported by the China side. Sinosteel Chairman Xu Siwei made a special return trip from Europe to attend the meeting with the Chief Minister in Beijing. With just 2 days prior to the State visits by 52 African leaders – a major event of national importance where CCPIT Beijing played a major co-ordinating role– CCPIT national Vice Chairman Yin Zhonghua made time available to meet with the Chief Minister.

In Shenzhen, CCPIT Deputy Director General Guo Jingwei, made time in an extremely tight schedule to specially return from Guangzhou to sign the CCPIT/ ACBCNT MOU.

The NT needs to be seen as an ongoing active, committed participant in China engagement at corporate, organisation and Government levels. This commitment can be demonstrated by taking the time to inform the China side of specific investment and business opportunities so they can circulate amongst their client groups. It is demonstrated and confirmed by NT participation in CCPIT endorsed forums.

### Delegation recommendations for NT follow-up

1. Further strategic level discussion with CCPIT Beijing to firm up and frame business and investment opportunities. This may include further visits by relevant Department officers to Beijing
2. Delivery of more detailed discussions around investment proposals including specific invitations to participate in projects, invitations to tender and invitations to submit proposals. Rather than assume they will be aware of these opportunities, NTG should draw their attention to the opportunities.
3. Add CCPIT, Beijing and CCPIT provincial, to distribution list for tenders and expressions of interest advisory lists.
4. Assist with partnership identification and scoping of project proposals and participation
5. Continue to frame proposals within a Belt and Road context with an awareness of the developmental changes that are taking place within this policy framework
6. Assist in lifting NT recognition by participation in nationally significant events, including ASEAN, CCPIT expo/conference, SRCIC BRI forums etc. Participation should be at speaker level rather than delegate participation.
7. Common user support via TSS for NT business involvement in CCPIT BRI expo activity at a minimum of once a year. This benefits NT business but also shows continued commitment to China engagement.
8. Invite CCPIT Beijing/ Shenzhen to NT investment conference event (Develop the North Focus) in the period end of May/June 2019. This may be an adjunct to an existing conference. High quality simultaneous translation is required as this demonstrates a higher level of commitment and allows for delivery of more information in any given time frame.

Shenzhen was a very successful delegation forum organised on a very short time frame. The challenge now is to maintain the momentum with genuine follow-up of opportunities. The NT leads the way with on-ground engagement with China.

ACBC members may have read reports that the web site ACBC.com.au has been blocked in China since August 22. This does not agree with my experience. I was in Beijing and other parts of China from August 22 until September 3 and had no problems accessing ACBC.com.au. This included times when I did not use a VPN. Additionally I was accessing the net via my Chinese phone number with China Mobile.

Daryl Guppy,  
President, NT Branch,  
Newsletter editor

## REACHING SOUTH SHENZHEN DELEGATION 直航向南, 北领风骚

Dan Richards from Humpty Do Barramundi says the Shenzhen event was great. It was great to see NT business and government working together as Team NT to put our best foot forward in China.

Ruth Palmer from Real Estate Institute NT says Shenzhen is a very progressive and modern city to visit and the opportunities to build relationships into this massive economy are exciting for Territory businesses like ours.

Last week we attended the "Reaching South to the Territory." in Shenzhen, China as part of the NT Government led delegation. The one thing I have got to say is how proud I am to be a Territorian, a Territorian that not only embraced the culture of Shenzhen and the business etiquette, but also embraced the mateship of my fellow delegates.

To use the term Team NT does not do us justice. We were a united front, a strong, confident pack and we were all in it together. Together striving for the same outcomes, together to drive investment, to drive export and import opportunities, to drive innovation, and to drive our respective sectors. Everyone mingled, everyone shared stories and everyone became a part of the Team NT, a team that led a strong delegation and conversations to Chinese stakeholders and business leaders. Everyone had a part to play and all were crucial in high level discussions.

The trip to China was a mere 5.5 hours, an easy route on Donghai Airlines. We boarded a bus on arrival and headed to the Langham hotel to which we called home for a few days. (Might I add, an absolutely stunning hotel!)

After arrival and our first mingling session in the hotel bar / lobby we were off to our rooms. On the bus, Luke Bowen - NADO gave us a run down on the days that were ahead and we were all eager to get cracking and showcase what we had to our Chinese neighbours. Our morning started off rainy, Shenzhen has very similar weather to us here in Darwin. What really stood out for me on the morning City Orientation tour is how green Shenzhen is!

To put it into perspective, Shenzhen is home to 20 million people and has retained 46% of public green space (parks and gardens) Darwin and Palmerston sits at 20-30% of green space with 140,000 people residing here. Now, let me repeat, 20 million people! Another perspective is to look at the size of the cities. Darwin area 3,163.9km<sup>2</sup> compared to Shenzhen 1,991km<sup>2</sup>. That is 46% Green space with 20 million people in an area of 1,991km<sup>2</sup> compared to 20-30% of green space with 140,000 people in an area of 3,163.9km<sup>2</sup>....

Let us remember as well that Shenzhen, only 40 years ago was a fishing village of 30,000. It practically grew to 20 million over night with the 'Reform and Opening Up' Policy. I will detail more of this in a later article with learnings from the Shenzhen Museum.

There is no reason Darwin can't be greener, why we can't have more green open space and why we can't take pride in our streetscapes. We have learnings from all over the world that we can draw from. It needs to happen. Some could argue though that we have the luxury of yards, houses and unit complexes with green outdoor areas. However, I still think there is more that can be done.

Our city tour took us up the top of the Ping An Finance Centre, a supertall skyscraper that sits 4th highest in the world. The tower is used for commercial and hotel purposes and an observatory occupies the 116th to 118th floors of tower which is where we were. the building itself sits at an impressive 599 metres high! 1 metre short of being a mega tall skyscraper. The design was completed by New York based architects Kohn Pedersen Fox Associates who also designed other tallest buildings in China such as the Shanghai World Financial Centre and Chow Tai Took Centre. The building has 495,520sqm of floor space. Just to point out another interesting fact; One whole building in Shenzhen has 495,520sqm of floor space, our entire commercial space in Darwin is 220,178sqm! that's right, you read that properly, one whole building is our entire commercial market.

After our tour we refreshed and headed to Dukes at the hotel where the Chief Minister, Michael Gunner addressed us all and also presented us each with a tie for the guys and a scarf for the ladies! We all wore them with pride for the Showcase Dinner.

Now, the Showcase dinner, what a spectacular, colourful evening! We were strategically placed with Chinese stakeholders relevant to our industry. well played, well played. A lot of thought went into the planning of this dinner. We were treated with a traditional Chinese spread and listened to Shelly Morris and Stevie Jean absolutely rock the stage. Two amazing Territory artists. Two countries united in the one room. It was a stellar evening and well done to all those involved in making it happen.

The "after party" continued back in Dukes where Team NT gathered and shared more stories, chatted freely with the Chief Minister and his staff and built more relationships with fellow delegates. Up early the next day for the Trade session and plenary sessions. The Property Collective, made up of myself, Ryan Doyle from North Commercial NT, Justin Gill from Abode New Homes, and Quentin Kilian REINT had a stand in the gallery. We had information on the current market, the conditions, the value and what was possible for investment in the NT.

Positive conversations and follow ups were had and the room was filled with inquisitive local Chinese business folk. We again, gathered and re-grouped after the trade sessions and further one on one meetings with business and developers to discuss how everyone else went in their industry

chats. From what I can tell and from who I spoke to, it was an extremely successful few days! Everyone was positive and everyone gained just that little bit more.

The most important thing I found is that we grew as a team, business was made between delegates, numbers swapped and we all now have a connection we share. One thing we must remember and we cannot be blasé about is the flights. We need to ensure that Donghai Airlines continues its direct flights to and from China. We need to encourage all to go and to experience China and for the Chinese to visit the Territory! There is so much opportunity and there is so much to see and do. We need to keep this service going, the Territory needs it, we can't afford to lose it. Huge congratulations to the NTG and the Darwin Major Business Group for making this all happen! A very professional, well organised, well managed delegation that I for one, was proud to be a part of.

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## BEIJING SHENZHEN DELEGATION AUGUST 2018 – PRESIDENT REPORT

### Beijing

Work with former Australian Geoff Raby office - discuss Chinese investment in Develop the North  
Work with Silk Road International Chamber of Commerce – discuss coordination of October invitation for Mayor Vatskalis

Work with CCTV – discuss trade issues impact on Australia

Work with China Daily – discuss NT promotion articles

Attend launch of 'Old Masters: Australia's Great Bark Artists' Exhibition in National Museum of China with Chief Minister

Attend post OBOR conference Sinosteel meeting with Chief Minister and Mr Liu Andong, President, Sinosteel

Represent ACBC at AustCham Dinner hosted by Northern Territory Government

Represent ACBC at AustCham breakfast reception

Post OBOR conference meeting with Mr Yin Zhonghua Vice Chairman Council for the Promotion of International Trade CCPIT.

### Rizhao

Represent ACBC at dinner hosted by Rizhao Government and Landbridge

Breakfast meeting with Rizhao Party Secretary

### Shenzhen

Represent ACBC at Dinner hosted by Northern Territory Government

Sign MOU co-operation agreement with Shenzhen CCPIT – support for ACBC members

Attend Reaching South conference and represent ACBC – support ACBC participating members

Speak at Austcham lunch – build contacts and cooperation for NT members

Meet with CCPIT Shenzhen

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## SHENZHEN CCPIT ACBC NT MOU

NT ACBC signed an MOU with Shenzhen China Council for the Promotion of International Trade (CCPIT) at the Reaching South conference. This improves the cooperation opportunities between China and NT businesses and provides a clear path for further engagement with Shenzhen and Guangzhou.



CCPIT is the most significant and powerful Chinese trade organisation and, like Austrade, it is a Government department. They assist Chinese business to develop export contacts. They work with foreign companies to introduce them to appropriate Chinese partners.

The signing follows initial meetings held in Shenzhen in conjunction with the first Darwin to Shenzhen flight by Donghai Airlines.

This is a significant breakthrough. This signing is a result coming from the recent One Belt One Road conference in Darwin. It reflects the NT's strong commitment to engagement with China. The signing is an excellent step forward for NT business in China and for Chinese investment in the NT.

The MOU provides for information exchange and joint activities. Both parties will strengthen information exchange and establish regular dialogue in order to share annual work plans, trade and investment opportunities, analysis of investment environment, laws regulations and trade risks;

Both parties will promote the other party's website and assist to publicize related activities organized by the other party. The details of promotion of member enterprises and project cooperation will be further discussed.

Both parties are obligated to introduce high-level government and business resources to the other party's members, provide services to enterprises who invest in each other's jurisdictions, and introduce professional service organizations according to the companies' needs;

Both parties will strengthen cooperation in important economic and trade activities. Each party will actively organize trade and investment business delegations between Shenzhen and the Northern Territory, to participate in major exhibitions, trade fairs and other activities and co-sponsor investment seminars, matchmaking, trade and economic forums and other economic and trade activities;

Both parties will assess the possibility of coordinating cooperation seminars in Shenzhen and Darwin and future cooperation.

We will advise ACBC members of upcoming trade events organised by Shenzhen CCPIT and we will work on hosting a Shenzhen delegation to Darwin.

From Daryl Guppy

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## REFLECTIONS ON REACHING SOUTH TO THE NORTHERN TERRITORY

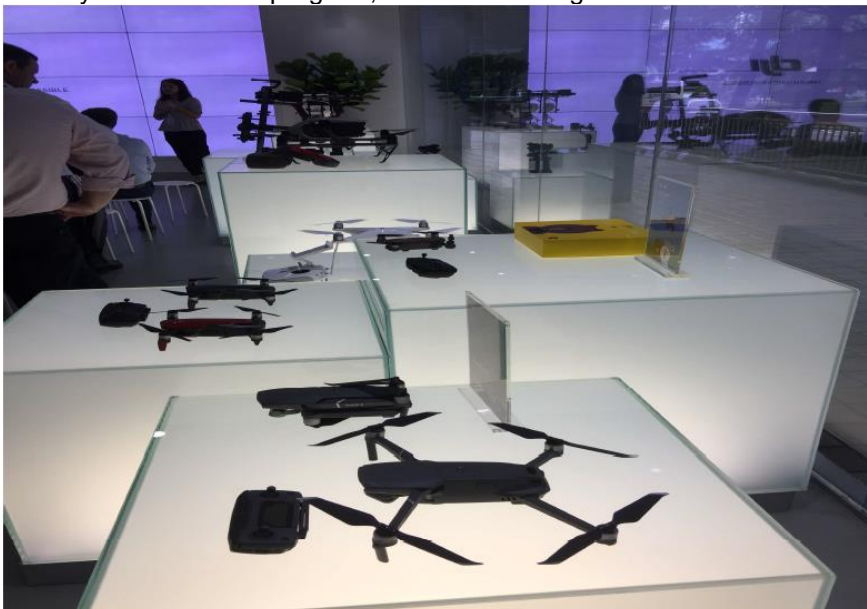
Karen Green and I represented Deloitte Darwin in the NT delegation for Reaching South to the Territory.

The objectives of the delegation resonated well with us – first hand understanding of the market in Shenzhen and the greater Bay Area, learn from in-market briefings, meet potential clients and contacts, develop business contacts, and share information with delegates.

In preparation for the trip to Shenzhen, we liaised with our counterparts in our Deloitte Shenzhen office to advise them of the delegation, meet with them and organise sessions with existing clients in the area. Our colleagues in Shenzhen were so supportive of our trip and delegation once we have explained to them the purpose of the visit. They were able to organise sessions with two of their key clients, Shenzhen Energy and Gemdale Group, both listed in the Shenzhen stock exchange.

We enjoyed the Donghai Airlines flight. It is a full service airline, so no add-ons for checked-in luggage, seating, meals and drinks. The five ½-hour flight to Shenzhen's Bao'an International Airport was comfortable with the kind hospitality of the flight attendants and crew.

We had 2 days of the official program, held at The Langham Hotel.





First day was an Orientation tour of Shenzhen where we visited their Innovation Hub, specifically, DJI Technologies (a drone and robotics manufacturer) and Shenzhen International Science & Technology Business Platform (an organisation focussing on strategy to continuously enhance hi-tech industry's sustainable development globally and ensuring Shenzhen as an innovative and international city).

Next stop was at Ping An Tower, the 4th tallest building in the world (2nd tallest in China) at a height of 599 metres, where you can go to the Observation decks on Level 116 to 118. On a clear day, you can see as far as Hong Kong, Macau, Guangdong and the South China Sea (photo below). Last stop was a Chinese supermarket where you can get groceries and fresh food sourced around the world.



That afternoon we had a presentation from the NT government, official welcome to delegates by the Chief Minister, Mr Michael Gunner and announcement of partnership by NT government with Austrade in Guangzhou.

In the evening, we had a gala dinner organised by the NT government. The guest of honour was the Consul General of Australia to Guangzhou, Mr Jason Robertson and Vice President of the China Council for the Promotion of International Trade (CCPIT), Mr Yin Zonghua. The night had a very NT flavour with didgeridoo music at the start, videos and photos of typical NT scenes, Welcome to country and performances by local artists – Shellie Morris (below), Stevie Jean and Dale Austin. It was a night to socialise with the Shenzhen business delegates for the NT delegation.

Second day was official business. Austrade Senior Trade Commissioner, Paul Sanda, CEO of DTBI, Mr Michael Tennant and Deputy Director General of the CCPIT, Mr Jingwei Guo, made formal presentations. Thereafter, we went to industry specific forums between the NT delegates and Shenzhen business delegates.

In the afternoon, Karen and I, in conjunction with our Deloitte Shenzhen and Deloitte Hong Kong offices, hosted NT delegates in meetings with Shenzhen Energy and Gemdale Group, key Deloitte clients.

Shenzhen Energy Group Co., Ltd. is a state-owned listed company headquartered in Shenzhen, China. Shenzhen Energy is the first large joint-stock enterprise in electric power industry of China listed on Shenzhen Stock Exchange as well as the first listed public utility company in Shenzhen. As of the end of 2016, Shenzhen Energy has total assets of 60.862 billion RMB and net assets of 26.3 billion RMB, and the total installed capacity in operation controlled by the Company has reached 7,848 MW. The Company consists of seven core businesses and many branches in China and overseas, including more than 30 member enterprises under its control.

They advised in our meeting that they have a current project for a hydroelectric plant in Papua New Guinea and are currently looking into a project feasibility study on a possible venture in Western Australia. Our delegation extended an invitation to visit the NT and explore possible projects, which they received warmly.

Gemdale was founded in 1988, headquartered in Shenzhen, China. They started to operate their real estate business in 1993. Listed on the Shanghai Stock Exchange in 2001, Gemdale became one of the first listed real estate company that ran business across the country. Currently, Gemdale's businesses include development, sales, and decoration of residences, development and sales and operating of commercial real estate, real-estate financing, property service and community operating, international education featuring tennis and sports business. Gemdale is running residential and commercial projects in 31 Chinese cities and 5 American cities (East and West Coast).

The annual real estate sales income in 2015 reached about USD9.4 billion with a sales area of about

48.0 million square feet; at the end of 2015, Gemdale enjoys a land reserve of about 283.0 million square feet and the total asset of about USD21.2 billion with the net asset of about USD5.1 billion.



Gemdale warmly welcomed us at their lobby where TV monitors welcoming us were displayed.

We inquired on return they get from the US projects and they advised 2%, which our NT delegates from the Property group said was low. Chris Moat from InvestNT extended an invitation to the CFO, Mr Sunny Zheng, to visit the NT to consider possible NT development.

On the comfortable Donghai Airlines flight back to Darwin, I reflect back on the last 2 days of the Delegation event and I believe we have achieved the objectives of the Delegation. We understand that businesses in Shenzhen are growing at a fast pace and eager to explore opportunities outside China.

Shenzhen has a population of 15 million and growing. It is part of the Greater Bay area, which includes Guangzhou, Hong Kong and Macau. It is a massive market for NT Business. There are boundless opportunities for NT Business with like-minded businesses in Shenzhen. The NT delegation has planted the seed in Shenzhen.

The possibility of doing business with Shenzhen is possible. We have to nurture relationships established and work towards achieving our ultimate goal.

From Joseph Aladin

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## CHANGES TO CHINAS ECOMMERCE LAW

Changes to Chinas ecommerce laws were announced last week. The changes apply to ecommerce platforms as well as merchants who sell online via their websites or social networks such as WeChat.

The law, which is set to "protect legal rights and interests of all parties" and "maintain the market order," requires all e-commerce operators to fulfill their obligations to protect consumers' rights and interests as well as personal information, intellectual property rights (IPR), cyberspace security and the environment.

"The law specifies regulations concerning operators, contracts, disputes settlement and liabilities involved in e-commerce as well as the market development,"

The law, which clarifies e-commerce operators into e-commerce platform operators, merchants on e-commerce platforms, and those doing business on their own websites or via other web services, covers not only famous platforms such as Alibaba's Taobao but also those selling goods via social networks including the popular chatting app WeChat.

The country promotes cross-border e-commerce, and supports the participation of small and micro businesses, said the law, which stated that operators engaging in cross-border e-commerce should abide by laws and administrative regulations regarding import and export.

China's cross-border e-commerce trade saw its turnover rise 80.6 percent from 2016 to 90.24 billion yuan last year. While official data shows a sharp rise in complaints lodged related to cross-border e-commerce. Milk, milk powder and other foods, diapers, health care products and cosmetics are the goods involved in the most complaints.

The law will take effect on Jan. 1, 2019.

Read the full statement at [http://www.xinhuanet.com/english/2018-08/31/c\\_137434452.htm](http://www.xinhuanet.com/english/2018-08/31/c_137434452.htm)

## NT PRESIDENT ACTIVITY REPORT September 5 2018

- Participate in Reaching South conference, Shenzhen
- Represent ACBC at Chief Minister meetings in Beijing and Rizhao. Beijing meetings an outcome of the One Belt One Road conference.
- Provide Shenzhen delegates with pre-departure briefing
- Attend Confucius Institute OBOR lecture event
- National board meeting half day phone link up.
- Assist with organisation of ACBC November meeting in Shanghai
- Continue finalisation of OBOR conference accounts
- Oversee audit preparation for national accounts
- Attend national secretariat and CRM meetings
- Invited to meet with SRCIC in October and deliver keynote speech

Daryl Guppy  
President ACBC NT

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## China Culture Notes – MID-AUTUMN FESTIVAL (Zhong Qiu Jie 中秋节)

The Chinese Moon Festival is also known as the Mid-autumn festival. This festival is held on the 15th day of the 8th lunar month. The official China holiday starts on September 24.

This is a very important holiday. In terms of significance its similar to Christmas, with continuous gift giving of moon cakes. Families and friends get together. Spring Festival is more important for family reunions while the Moon Festival is more social and includes getting together with friends.

People gather together to eat Moon Cakes when the moon is at its fullest and brightest. The traditional Moon Cake is a baked pastry filled with lotus seed paste and a salted egg yolk in the centre.

Modern Moon Cakes are filled with many different types of fillings including red bean paste, mixed nuts and dried fruits similar to an English pudding, and other pudding combinations. Moon Cakes are usually about 8 centimetres round. They are produced in decorated moulds.

This is the ideal time, when the moon is at its fullest and brightest, to celebrate the abundance of the summer's harvest. The traditional food of this festival is the mooncake, of which there are many different varieties.



The Mid-Autumn Festival is one of the two most important holidays in the Chinese calendar with the other being the Chinese Lunar New Year. Traditionally farmers celebrate the end of the summer harvest season with the bright full harvest moon. Chinese family and friends will gather to admire the bright mid-autumn harvest moon, and eat moon cakes. This is also sometimes called the lantern festival.



There are many different versions of the origins of the moon festival. All of them include common features. These are 10 suns, an expert archer, shooting down 9 suns, a gift of a immortality pill, and the disobedience of the archer who shot down 9 of the suns. The pill is hidden, then discovered by someone else and eaten. This transports to person to the moon, where her beauty is inspirational.

Of the many different versions, my favourite is the version based on the Western Han dynasty (206 BCE-24 CE) collections; Shan Hai Jing, the Classic of the Mountains and Seas and Huainanzi, a philosophical classic.

Houyi was an immortal, while Chang'e was a beautiful young girl, working in the Jade Emperor's (Palace as the attendant to the Queen Mother of the West (wife of the Jade Emperor), just before her marriage. One day, Houyi aroused the jealousy of the other immortals, who then slandered him before the Jade Emperor. Houyi and his wife, Chang'e, were subsequently banished from heaven, and forced to live by hunting on earth. He became a famous archer.

Now at this time, there were 10 suns, in the form of Three-legged birds, residing in a mulberry tree in the eastern sea; each day one of the sun birds would be rostered to travel around the world on a carriage, driven by Xihe the 'mother' of the suns. One day, all 10 of the suns circled together, causing the earth to burn. Emperor Yao, the Emperor of China, commanded Houyi to shoot down all but one of the suns. Upon the completion of his task, the Emperor rewarded Houyi with a pill that granted eternal life, and advised him: "Make no haste to swallow this pill; first prepare yourself with prayer and fasting for a year". Houyi took the pill home and hid it under a rafter, while he began healing his spirit. While Houyi was healing his spirit, Houyi was summoned again by the emperor. Chang'e, noticing a white beam of light beckoning from the rafters, discovered the pill, which she swallowed. Immediately, she found that she could fly. At that moment, Houyi returned home, and realizing what had happened, began to reprimand her. Chang'e flew out the window into the sky.

With bow in hand, Houyi sped after her, and the pursuit continued halfway across the heavens. Finally, Houyi had to return to the Earth because of the force of the wind. Chang'e reached the moon. Once a year, on the 15th day of the full moon, Houyi visits his wife. That is why, that night, the moon is full and beautiful.

The other versions of the story can be found on [http://en.wikipedia.org/wiki/Mid-Autumn\\_Festival](http://en.wikipedia.org/wiki/Mid-Autumn_Festival)  
Compiled by Daryl Guppy

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## SHANGHAI EXPO NOVEMBER 2018 – DELEGATE REGISTRATION CLOSERS FRIDAY

If you plan to attend the CIIE as a delegate, please be aware that there are tight registration deadlines for passes. We strongly encourage early registration as late applications are unlikely to be accepted by the Ministry of Commerce after the closing date of 15 September. Registrations can be made online at <https://www.ciie.org/ciie/f/visitor/pre-book?locale=en>

In addition to Austrade having a Pavilion at the Expo, the Australian Government will also have a Country Pavilion. It's right next door to the Chinese Government's Country Pavilion. If you have missed out on an exhibition space, there are still opportunities to have a commercial presence there through the Country Pavilion – albeit quite pricey.

Queries on the corporate partnership, and CIIE more broadly, may be directed to Ms Elizabeth Peak, Minister Counsellor (Economic), Australian Embassy Beijing ([elizabeth.peak@dfat.gov.au](mailto:elizabeth.peak@dfat.gov.au); +86 10 5140 4490), or Mr Brent Moore, Austrade Trade Commissioner, Australian Consulate-General Shanghai ([brent.moore@austrade.gov.au](mailto:brent.moore@austrade.gov.au); +86 21 6103 5614). NT Government not will participate by taking a stand. NT Business have the opportunity to attend as delegates. Please let us know at [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au) if you want to attend as a delegate. ACBC NT will provide some support and advice for delegates.



## AUSTRALIA AT CIIE

### Australian Business

More than 150 Australian brands will be on display at CIIE, including leading companies such as Qantas, Swisse, Blackmores, Treasury Wine Estates, Australia Post, Chemist Warehouse, Metcash, Bellamy's Organic, Coles, Woolworths, and Meat & Livestock Australia.

Exhibition halls featuring Australian brands include food and agriculture (more than 60 brands), consumer goods (more than 30 brands), medical and health (more than 20 brands) and services and education (more than 20 service providers). Floor plans are available at <https://www.ciie.org/zbh/en/>.

### Australian Trade Minister Participation

Australia's Minister for Trade, Tourism and Investment Senator the Hon. Simon Birmingham is expected to participate in CIIE, including hosting a Ministerial Welcome Reception for up to 300 Australian delegates, Australian and Chinese media, and other invited guests. The Minister is expected to participate in the CIIE political forum, tour the trade show exhibition halls and host events at the Country Pavilion and seminar room for Australian business.

## OFFICIAL AUSTRALIAN COUNTRY PAVILION

Australia is operating a Country Pavilion at CIIE. The 162 sqm pavilion will serve as a focal point of Australia's participation at CIIE, highlighting Australian capabilities in food and beverage, consumer products, education, mining, financial and professional services, culture, sport and tourism.



Note: This picture presents the anticipated design of the pavilion. The final layout and design may be subject to revision.

The pavilion includes a ground floor-level kitchen/ bar area for demonstrations and receptions, and an adjacent stage and public presentation space. Both areas can be configured to support live streaming events via a floor to ceiling LED screen at the front of the pavilion.

An Augmented Reality theatre, also on the ground level (towards the tree area of the pavilion), will entertain public visitors with interactive scenes from Australia, including Uluru, the Sydney Harbour Bridge and the Gold Coast.

Other business facilities include a second-floor private board room with seating for up to 16 guests, a signing ceremony area, a photo wall, and balcony with standing event space for up to 50 guests.

## OFFICIAL WELCOME RECEPTION FOR AUSTRALIAN DELEGATES

Austrade will host an official welcome reception, briefing and networking event in Shanghai for up to 300 Australian delegates and other invited guests on the evening of 4 or 5 November 2018. Australia's Minister for Trade, Investment and Tourism, Ambassador to China and Shanghai Consul-General are expected to be in attendance at this important event.



Note: This photograph displays a prior event hosted by Austrade and is provided for guidance purposes only.

# CHINA INTERNATIONAL IMPORT EXPO

NOVEMBER 5-10, 2018

**Venue:** National Exhibition and Convention Center (Shanghai)  
**Hosts:** Ministry of Commerce of the People's Republic of China  
Shanghai Municipal People's Government  
**Supporters:** The World Trade Organization  
The United Nations Industrial Development Organization  
**Organizers:** China International Import Expo Bureau  
National Exhibition and Convention Center (Shanghai) Co., Ltd.



### Event details

**Date:**  
5-10 November 2018

**Location:**  
National Exhibition and  
Convention Centre,  
Shanghai

**Apply by:**  
30 June 2018

*Places are limited so apply  
early!*



## NT ACBC Branch Meeting Dates

Meeting venue is kindly provided by Deloitte NT.

Meetings are open to all members of the ACBC, not just the committee members. Most matters discussed at the meeting are passed by general agreement. All members are encouraged to contribute ideas to the discussions.

Current proposed meeting dates are:

Dates	Time
10-Oct AGM	8-9 AM
28-Nov	8-9 AM

The ACBC NT will hold the AGM on October 10 Wednesday.

- Open nominations – September 17
- Close of nominations – COB October 8, 2018
- Nominations are for executive committee. Once elected at the AGM , the committee elects office bearers.
- Office bearers are:
  1. President (National ACBC board member)
  2. 2x vice presidents ( one of whom may be a second ACBC board member and the other a standby member)
  3. Treasurer.
  4. 5 plus committee members

If you are interested in a committee position then please email [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)  
We will arrange for a nomination form.

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### 2017-2018 NT ACBC Executive

Daryl Guppy - Guppytraders.com (**President / National Board Member**) [China@guppytraders.com](mailto:China@guppytraders.com)

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#### Ex-Officio members

Wayne Fan – Department of Business

Cecila Brennan - Dept. of Foreign Affairs and Trade

Austrade - Martin Ferreyra

NT Tourism – Daryl Hudson

Lisa O'Donoghue – South Australia Liaison

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### PROPOSED NT BRANCH CHINA BUSINESS BRIEFINGS 2018

The Business Briefings will start again in 2018 and be provided free of charge for members only. Visitors are welcome to attend, but a small \$20 fee is payable. (Free if you join ACBC at the briefing) . Briefings run for about 60 minutes. Business Briefing sponsorship options are also available.

For more information, or requests for specific briefing topics, please contact ACBC Secretariat on 89270061 or [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

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## **GOT A CHINA STORY TO TELL? READ A GOOD CHINA BOOK - SEND US YOUR NEWS OR VIEWS**

You are a valued member of the Australia China Business Council and we are keen to receive news on your business activities that we can published on our national website or in our NT newsletters. Do you have an amusing, or interesting or cautionary tale. Drop us a note for the newsletter. Send us a email at [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

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## **ACBC NT OBJECTIVES**

We aim for these services for ACBC NT members:

- To assist members to understand the nature of the business environment in China and where relevant opportunities lie.
- To raise the profile of ACBC NT members within the NT and Chinese business environment
- To share information regarding industry issues in the China market.
- To assist in generating business between member businesses.
- To facilitate co-operation with the China Council for the Promotion of International Trade in relation to business issues.
- To present the views of NT SMEs operating in China to government authorities and other business groups where appropriate.
- To share market and economic intelligence and insights on critical industry issues.
- To create and maintain a collaborative community of business owners that can draw on each other for support in their engagement with China.
- To work in a collaborative community of Chinese business, cultural and friendship organisations to expand the networking capacity of NT members.

These objectives are achieved with networking events, workshops, conferences, briefing, newsletter communication and participation in creation of NT and national Government strategies.

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## **ACBC NT WELCOMES NEW AND CONTINUING MEMBERS**

**Have your member business profile included in the newsletter. Send details to [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)**

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## **China News reports that did not make it into the local media.**

### **Trump threatens entire China export list with tariffs**

President Donald Trump issued another tariff threat to China over the weekend, this time floating the possibility of slapping tariffs on essentially the entire value of Chinese imports into the US should Beijing refuse to make concessions.

Speaking aboard Air Force One, Trump said that he would be willing to hit a further \$267 billion of Chinese goods with import duties in addition to the \$200 billion due to be signed in soon.

This would bring the total value of Chinese goods subject to tariffs to \$517 billion, already greater than the \$505 billion China exported to the US in 2017, Reuters notes.

"The \$200 billion we are talking about could take place very soon depending on what happens with them. To a certain extent it's going to be up to China," Trump said. "And I hate to say this, but behind that is another \$267 billion ready to go on short notice if I want. That totally changes the equation."

### **Tencent plans ID system to limit children's use of video games**

Chinese tech giant Tencent has announced that it plans to roll out a real-name verification system for its video games to prevent young people from spending too much time playing its popular Honor of Kings title, the Financial Times reports.

The move by Tencent comes amid huge pressure from Beijing to tackle gaming addiction and the overuse of video games by children. Tencent, as China's leading gaming company, has borne the brunt of this regulatory push and has seen its share price reduce by more than one-third from its January peak.

The Ministry of Education has raised concerns over the effect of heavy video game usage on children's eyesight, and has advised parents to only allow pre-schoolers to play for one hour a day, and only in 15-minute sessions on educational games.

Tencent has already taken steps to limit the time minors can play its games, and will now implement its real-name registration system from September 15, the company stated.

For more China business news and information, visit [www.chinaeconomicreview.com](http://www.chinaeconomicreview.com)

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## AUSTRALIA CHINA FRIENDSHIP SOCIETY

The Darwin branch of the ACFS is a co-operative partner with ACBC NT. ACBC NT members are encouraged to attend ACFS events.

ACFS has completed their first News Letter, a website and facebook. The web address is: [www.acfsnt.org.au](http://www.acfsnt.org.au) The facebook address is <https://www.facebook.com/acfs.nt>

### UPDATED CHINA RESOURCES FOR NT MEMBERS

ACBC NT has an updated list of China resources available for NT members. This includes translators, interpreters, graphic artists and design teams. Some are based in Darwin and some in China. Please contact ACBC Secretariat on 89270061 or [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au) for details



### FORWARD THE NEWSLETTER TO A FRIEND

NEWSLETTER CONTRIBUTIONS ARE WELCOME. Keep other members informed about China experiences. Please email notes or comments to [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au). Please use email header ACBC NOTE. Information received up to the day prior to publication will be included.

*NOTE. The views of contributors are their own and do not necessarily reflect the views of the ACBC NT or the ACBC. Content is copyright and cannot be used without permission*



Australia China Business Council  
 澳大利亚中国工商业委员会

Northern Territory

### MEMBERSHIP APPLICATION

Please complete this Membership Form with your details if you are applying to join the Australia China Business Council for the first time.

#### BASIC DETAILS

Company Name	
Company name in Chinese	
Industry sector	
Branch membership	<b>NT Branch</b>
Member Type - This is based on the annual turnover (See page 2 for details).	
Company email address	
Company web site http://	
Date of application	

#### PERSONAL DETAILS

Title	
First name	
Last name	
Job title	
Personal email address	

#### CONTACT DETAILS

Company phone	
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Company fax	
Direct phone	
Direct fax	
Mobile phone	

**LOCATION DETAILS**

Street address	
City	
State	<b>Northern Territory</b>
Post code	

Postal address	I agree to be included in all associated ACBC and appropriate third party event notifications
Please cross out if you do not want your contact details to be given to third parties who issue event invitations to ACBC members	
Country	<b>Australia</b>

**PAYMENT METHOD**

Cheque	Please post to: GPO Box 2769, Darwin NT 0801
Cash Deposit	ANZ Darwin, BSB: 015901, A/C: 487 379 699
Credit Card	Card type / VISA / Mastercard
Card number	
Name on card	
Expiry date	CCV#
Amount paid (See member type)	\$

**PLEASE RETURN COMPLETED FORM TO ACBC NT GPO BOX 2769, Darwin NT 0801**

**Or Email: [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)**

<b>Membership</b>	<b>TOTAL</b>
<b>NT Government Departments</b>	1024.87
<b>Companies</b>	
Annual turnover:	
More than \$ 50 million *	3492.50
\$ 15 million to \$ 50 million	1831.50
\$ 5 million to \$ 15 million	1024.87
Less than \$ 5 million	532.40