

# CHINA IN TOUCH



An ACBC Northern Territory Newsletter

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NT secretariat (08) 89270061, GPO BOX 2769, Darwin NT 0801

## NT President's observations

Recently I re-read Michael Crichton book RISING SUN written at the height of the US Japan trade wars in the early 1990s. The themes are eerily similar to the current US narrative about China and the reasons used to justify the unilateral imposition of tariffs on China.

At the time the book was written Japan was on track to become the second largest economy in the world. Japan relied heavily on exports to the US – around 35%. The US charged that the Japanese yen was manipulated and undervalued and so gave Japan exports an unfair advantage.

Central to this US Japan trade war was the charge that Japanese steel production was stealing US jobs and that State-sponsored Japanese corporations – now we call them State owned Enterprises – had an unfair advantage in the market.

The core plot of the book was built around advances in Japanese technology that had blindsided the US. The fear underpinning the plot was that Japanese technological advances were a threat to the US domestically and militarily. The term cyber-war hadn't entered the popular lexicon in 1990, but this was the clear threat that tied together the plot of the book.

Stepping away from fiction and back into the real world of 2018, the similarities are not just eerie, they are frightening.

Key characters in the book rail against the Japanese soft-power influence in universities, the use of study tours to Japan, the way Japanese students are harvesting knowledge and taking it back to Japan to use against the US and the way that Japanese investors are pushing up property prices. The narrative is so depressingly familiar.

But here's the rub. One of President Ronald Reagan's key trade negotiators in this US Japan trade war was Robert Lighthizer. Thirty years later literally little has changed. One of the lead proponents of the get-tough tariffs on China, and advisor to President Trump is the now 70 year old Robert Lighthizer.

Japan had little choice but to fold in the face of US demands because as a junior partner in the US-led alliance it relied on the US for its security.

It's said that history repeats, but never in quite the same detail so it's worth looking at the major key differences between the US Japan tariff war and the current US China tariff war. It's worth remembering that the tariff war in both cases was unilaterally initiated by the United States and that the unilateral tariffs were also contrary to many of the existing WTO rules.

In the 1980's the US market grew to account for 35.2% of Japan's total exports. In 2017 the US market accounted for 19% of China's total exports. Japan in the 1980s was an export dependent economy. Contrary to popular, but outdated thinking, China is not an export dependent economy. In 2017 exports contributed 20% of China's GDP and less than one fifth of those exports went to the US. Chinese growth is driven increasingly by domestic demand as more people move into the middle class.

There are two additional critically important differences. It's said that those who do not know their history fail to learn from history and China knows its history. In particular China knows the result of Japanese compliance with US demands. The result has been the "lost decades" of Japanese growth and prosperity. In 2018 the Nikkei remains more than 40% lower than its 1990s peak.

The second difference is the growth of alternative and expanding export markets. Unlike the 1990s, China is nurturing the Belt and Road economies which represent a new and rapidly expanding global middle class.

China will not allow this history to repeat. Nor will China allow a foreign power to undermine its economy and that's a feeling that rests on history dating from the Opium wars.

Daryl Guppy,  
President, NT Branch,  
Newsletter editor

## REACHING SOUTH SHENZHEN DELEGATION 直航向南, 北领风骚

The Department of Trade, Business and Innovation is seeking expression of interest from Territory businesses and industry associations to participate in the Reaching South delegation in August.

### EOI: Reaching South Delegation

Expressions of Interest to participate in *Reaching South to the Territory, Australia (Reaching South)* in Shenzhen, China from 30-31 August 2018 are currently being sought from local business and industry associations.

*Reaching South* will showcase the Northern Territory to business and industry representatives in Shenzhen and present a unique opportunity to connect with key business people and decision-makers in the region.



### Why you should participate

- Develop a first-hand understanding of the Chinese market, with a specific focus on Shenzhen and the 'Greater Bay Area'
- Learn from in-market briefings
- Meet potential customers and contacts at organised events
- Establish business contacts and share information with existing and potential Territory exporters

### ANTICIPATED COSTS

Accommodation: Approximately \$270 p/n

Return flights: Donghai - approx \$700 return

Visa: \$160 for 6 months

NOTE. TSS support is not available.

[Click here to lodge your Expression of Interest.](#) Registrations are limited.

Parties will be advised of the outcome of their Expression of Interest by Thursday 2 August 2018.

From Sarah Keane-Stack, Department of Trade, Business and Innovation

### EDITORS NOTE

Conference will be held in the Langham Hotel. It is strongly advised to make a provisional booking if you are considering attending this conference.

## NT PRESIDENT ACTIVITY REPORT July 2018

- One Belt One Road conference concluded successfully. Interpretation service was excellent. Delegate feedback from Australian and Chinese side was very positive. This was a massive organisational and logistical task. Special thanks goes to NTG for their support and sponsorship. Special thanks to volunteers from Darwin High School and Confucius Institute.
- Very good media coverage for the conference, both English and Chinese
- Many delegates flew DongHai airlines as recommended
- CCPIT and SRICC met with Chief Minister and others which has resulted in a planned return visit to Beijing
- Attend Canberra Networking day and met with Minister Ciobo, CCPIT and the Chinese embassy re OBOR conference. Jennifer Xi and Gloria Chang also attended Networking Day.
- Spoke at conference in Hainan and delivered keynote OBOR conference
- Spoke at China Ready panel event organised by Luke Gosling.
- Met with Chief Minister in formal briefing along with the IBC.
- Met with Francis Adamson, PM's China Advisor and former Australian Ambassador to China
- Met with 70 consular officials
- Attend national Board meeting in Darwin. Thanks to Deloitte for use of board room and to Joseph for arranging
- Attend national secretariat and CRM meetings
- Invited to meet with SRCIC in October and deliver keynote speech

Daryl Guppy  
President ACBC NT  
July 2018

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## National CEO Report 12 July 2018

Queensland Branch Visit 26 March

Meeting with Australian Ambassador to APEC 10 April in Melbourne

Lunch with Federal Shadow Minister Jason Clare 12 April in Melbourne

Dinner with Trade Victoria and C2 Launch 12 April in Melbourne

Meeting with Professor Peter Drysdale at ANU 18 April in Canberra

Meeting with Federal Trade Minister's Office at Parliament House Canberra 18 April

Westpac Australia China Business Sentiment Survey in Melbourne 19 April

Monash University Marketing Breakfast in Melbourne 20 April

Alibaba Global CEO Daniel Zhang in Melbourne 23 April

11<sup>th</sup> Annual Asia Pacific CPO Forum 1 May

Australian Education City meeting with Chinese Consulate in Melbourne 2 May

Launch of Asian Business Consortium of Melbourne Festival 8 May

Federal Budget Breakfast with Higgins 200

Panel Discussion for Culture Bridge at University of Melbourne 14 May

Westpac Australia China Business Awards 17 May in Shanghai

AFL Business Seminar in Shanghai 18 May

AFL Gala Dinner in Shanghai 18 May

AFL Game in Shanghai 19 May

China Nutrition & Health Food Association Delegation & Dinner in Melbourne 24 May

Presentation at University of Melbourne Masters of Translation class 25 May

Long Boom Report Follow up Boardroom lunch in Melbourne 28 May

Austrade breakfast with David Hazlehurst Deputy CEO

Roundtable with Richard Maude in Melbourne 12 June

Last day for NSW Branch CEO Natalie Cope 14 June

Canberra Networking Day 19 June

ACBC held its annual signature event, Canberra Networking Day on 19 June 2018 in Parliament House. Two hundred ACBC members heard from senior government and business leaders on the current state of the bilateral relationship,

The event received extensive media coverage.

<http://acbc.com.au/admin/images/uploads/National%20Files/180622%20-%20CND%20Media%20Coverage.pdf>

Chinese journalists' delegation with DFAT in Canberra 20 June

New Colombo Plan Symposium with Foreign Minister Julie Bishop in Sydney 2 July

BRI Conference 10-12 July in Darwin

National Sponsorship renewals

ChAFTA National Training

IT Management Update

ACT Branch

After twelve months, the National CEO has handed over management of the ACT Branch to the ACT Branch Executive Committee effective 19 June 2018.

Foreign Influence Transparency Scheme Bill

The CEO has asked MinterEllison to update their legal advice regarding the *Foreign Influence Transparency Scheme Bill* which was returned with bipartisan amendments to the Joint Committee in mid-June and passed by both Houses on 28 June.

The new draft has a new exemption which may be helpful, however, Minters are currently having a closer look at the Bill because the exemption will need to be assessed in light of the other amendments which have been made, and the Bill generally. The industry representative bodies exemption is outlined below:

*29A Exemption: industry representative bodies*

*A person is exempt in relation to an activity the person undertakes on behalf of a foreign principal if:*

*(a) the person is an entity formed in Australia, or incorporated under a law of the Commonwealth, a State or a Territory (an Australian entity); and*

*(b) the person's purpose is to represent the interests of business or a particular sector of business or industry; and*

*(c) the person has members who are also Australian entities; and*

*(d) the activity is, or relates primarily to, representing the interests of business, or the particular sector, as a whole.*

While this is promising for ACBC, the FITS is still problematic for ACBC members and the bilateral relationship and may cause further tension.

China Study Tour 29 July-3 August

Media & Comms

It has been another busy period with extensive media coverage for ACBC. The National CEO has worked with various Branch Presidents coordinating media interview requests related to local state issues, as well as many matters relating to strategic national issues.

<http://acbc.com.au/news-articles>

From Helen Sawczak, National CEO, July 2018

## DEBT FICTION AND FACT

Much is made of China debt and how this will lead to inevitable economic collapse. It's a consistent and long running story and its consistently wrong. When researching an article for another newspaper I came across this information on <http://www.usdebtclock.org/world-debt-clock.html>

In the US the Public Debt to GDP ratio is a whopping 71.88%. In China its a low low 20.85% and less than half Australia's at 55.42%. A low debt-to-GDP ratio indicates an economy that produces and sells goods and services sufficient to pay back debts without incurring further debt.

It's a similar story with the External Debt to GDP ratio. The US stands at 97.35% compared to Chinas 14.17%. Australia is in a precarious position with a ratio of 124.4% and hardly in a position to lecture Pacific nations about the dangers of debt. Sustainable external debt is the level of debt which allows a debtor country to meet its current and future debt service obligations in full while allowing an acceptable level of economic growth



When it comes to a trade war, its these debt ratios, particularly the external debt ratios, that provide a good indication of who will get hurt the most. The higher the external Debt to GDP ratio, the greater the damage from trade wars and tariffs. Australia has a high risk of suffering collateral damage.

## Australia – China Innovation & Entrepreneurship Summit, September 2018

The Australia – China Innovation & Entrepreneurship Summit will take place in China from **12 to 17 September 2018**. This six-days event gathers investors, start ups, established businesses and entrepreneurs from China and around the world.

The Summit is supported by ICI (International Co-Incubation) International Landing Pad and the Tianjin Municipal government to help foreign companies gain a foothold and learn more about doing business in China. It's good opportunity to acquire local knowledge and know-how, develop networks and learn about how business is done in China.

### Why attend?

- Gain a solid understanding of the Chinese business landscape
- Build connections with potential investors, business partners and professionals from a wide range of companies in China
- Easy market access, brand exposure, showcase products, services and innovations
- Learn about emerging industries in China
- Develop business etiquette and cultural skills

“Australia aims to increase its influence in Asia. China is Australia’s largest trade partner and is a prolific consumer of Australian agricultural, health, scientific, mineral products and more. It is a good opportunity to encourage more Australians to go global by showcasing Australian talents, services and products and collaborate with entrepreneurs from China and other international countries in China”, said Vic Edwards, Visiting Fellow of UNSW and Media Commentator for Sky News Business.

“We encourage trade and investment with China that embraces the modern digital economy. China has been regarded as a leading nation in Innovation. Large amounts of investment have been poured into technology. Strong support has been given to entrepreneurs. China welcomes foreign expertise to be partnered with Chinese enterprises for economic growth. It is often forgotten that Australia is one of the strongest digital innovators in the world but not strong on commercialisation,” Vic added.

Forming connections, understanding the business environment and appreciating business etiquette are critical if Australian companies are to grasp opportunities and secure the next phase of Australia’s prosperity.

To secure your place at the Australia – China Innovation & Entrepreneurship Summit, go to eventbrite link at <https://www.eventbrite.com.au/e/australia-china-innovation-entrepreneurship-summit-tickets-46686556748>.

### INVITATION TO SHOWCASE

If your strategy is to expand your reach to China, there will be an opportunity for you to showcase your products and service at the Summit. To apply, please email your pitch to [judy@acbic.com](mailto:judy@acbic.com), together register via eventbrite.

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## QANTAS FREIGHT SERVICE TO HONG KONG

Qantas have announced a new wide body Darwin – Hong Kong freight service, starting 26 August and operating weekly through until early December subject to demand. This is an excellent opportunity for NT producers and exporters to get to the Hong Kong market faster and with less handlings than present pathways.

Michael Daysh Market Development Officer, Department of Primary Industry and Resources says the there is little cross over / competition with the new Donghai service;

- The Qantas service is a freighter only seasonal service
  - The Qantas service is a wide body aircraft accommodating palletised cargo
  - The main potential cargo for the Qantas service, mangoes, are permitted into Hong Kong but are not permitted entry into China without a VHT treatment, and there is no VHT facility in the NT at the moment. DIA announced an initiative on this matter recently
  - We understand Donghai are getting good cargo loadings and we continue to work closely with their GSA, Wiseway, to assist them to grow the ex DRW freight component of their business
- For more information and details on this opportunity, exporters should contact their preferred freight forwarder.

From Michael Dayesh

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# SHANGHAI EXPO NOVEMBER 2018

## CHINA INTERNATIONAL IMPORT EXPO

NOVEMBER 5-10, 2018

**Venue:** National Exhibition and Convention Center (Shanghai)  
**Hosts:** Ministry of Commerce of the People's Republic of China  
Shanghai Municipal People's Government  
**Supporters:** The World Trade Organization  
The United Nations Industrial Development Organization  
**Organizers:** China International Import Expo Bureau  
National Exhibition and Convention Center (Shanghai) Co., Ltd.



### Event details

**Date:**  
5-10 November 2018

**Location:**  
National Exhibition and  
Convention Centre,  
Shanghai

**Apply by:**  
30 June 2018

*Places are limited so apply  
early!*

NT Government will participate. Details as they come to hand.

## QINGDAO INTERNATIONAL SME PURCHASING AND TECHNICAL COOPERATION FAIR Sept 2

### Invitation for 2018 Qingdao International SME Purchasing and Technical Cooperation Fair

#### To Whom It May Concern:

As an important economic center and port city along the eastern coast of China, Qingdao is a vital international trade port and maritime transport hub along the western Pacific Rim, and also is a leading city approved by the State Council as a core area for the Planning of the Shandong Peninsula Blue Economic Zone.

As the venue of the 18<sup>th</sup> Shanghai Cooperation Organization (SCO) Summit, and with the support of the Chinese government, Qingdao is building a demonstration zone for China-SCO local economic and trade cooperation, completely open to the SCO countries.

On the successful completion of the summit, the 2018 Qingdao International SME Purchasing and Technical Cooperation Fair will be inaugurated on the 6<sup>th</sup> Sept 2018 in Qingdao.

As the sponsor of the Fair, Qingdao Economic and Information Technology Committee enjoy the honor to invite sincerely the overseas enterprises in pursuit of procurement, technology, investment and cooperation to participate in the Fair. Precise arrangement for discussion and negotiation on trade and cooperation will be made. The Fair will engage in the industries like household electrical appliances, mechanical equipment, chemical industry, clothing, food, rubber, automobile and parts, rail transport equipment, shipbuilding, marine engineering, electronic information, new materials, new energy, intelligent manufacturing, etc.

It is highly appreciated for the overseas enterprises to accept the invitation for the Fair in Qingdao.

Qingdao Economic and Information Technology Committee  
July 2018

Local Qingdao participants are mainly from household electrical appliances, mechanical equipment, chemical industry, clothing, food, rubber, automobile and parts, rail transport equipment, shipbuilding, marine engineering, electronic information, new materials, new energies, intelligent manufacturing and other industries.

There are more than 400 exhibitors.  
Upcoming expos include:

- APEC SMEs Business Forum 2018  
Nov.27 Shenzhen
- The Belt & Road SMEs Cooperation Forum  
Before Mid-Dec. Zhuzhou

For more information please contact ACBC  
Secretariat on 89270061 or  
[acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

## NT ACBC Branch Meeting Dates

Meeting venue is kindly provided by Deloitte NT.

Meetings are open to all members of the ACBC, not just the committee members. Most matters discussed at the meeting are passed by general agreement. All members are encouraged to contribute ideas to the discussions.

Current proposed meeting dates are:

Dates	Time
5-Sep	8-9 AM
10-Oct AGM	8-9 AM
28-Nov	8-9 AM

The ACBC NT will hold the AGM on October 10 Wednesday.

- Open nominations – September 17
- Close of nominations – COB October 8, 2018
- Nominations are for executive committee. Once elected at the AGM , the committee elects office bearers.
- Office bearers are:
  1. President (National ACBC board member)
  2. 2x vice presidents ( one of whom may be a second ACBC board member and the other a standby member)
  3. Treasurer.
  4. 5 plus committee members

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### 2017-2018 NT ACBC Executive

Daryl Guppy - Guppytraders.com (**President / National Board Member**) [China@guppytraders.com](mailto:China@guppytraders.com)

Kelvin Keung – Homebuild NT (**Vice President**) [kelvin@homebuildnt.com.au](mailto:kelvin@homebuildnt.com.au)

Willem Westra Van Holthe – Primary Consulting International (**Vice President**)  
[willem.westra@bigpond.com](mailto:willem.westra@bigpond.com)

Fiona Liu – Synergy [admin@synergy-migration.com.au](mailto:admin@synergy-migration.com.au)

Wei Dong - AUSTRALIA ASIA INTERNATIONAL CONSULTANTS  
[will@aainternationalconsultants.com.au](mailto:will@aainternationalconsultants.com.au)

Joseph Aladin - Deloitte Touche Tohmatsu [jaladin@deloitte.com.au](mailto:jaladin@deloitte.com.au)

Lisa Goodhand –Wildman Wilderness Resort [lisa@chinablueprint.Com.au](mailto:lisa@chinablueprint.Com.au)

Annie Zhu – SmartMate [annient@qq.com](mailto:annient@qq.com)

Xian Li – Dept of Resources [Xian.Li@nt.gov.au](mailto:Xian.Li@nt.gov.au)

Martin Kelly – Finlaysons [Martin.Kelly@finlaysons.com.au](mailto:Martin.Kelly@finlaysons.com.au)

#### Ex-Officio members

Wayne Fan – Department of Business

Cecila Brennan - Dept. of Foreign Affairs and Trade

Austrade - Martin Ferreyra

NT Tourism – Daryl Hudson

Lisa O'Donoghue – South Australia Liaison

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### PROPOSED NT BRANCH CHINA BUSINESS BRIEFINGS 2018

The Business Briefings will start again in 2018 and be provided free of charge for members only. Visitors are welcome to attend, but a small \$20 fee is payable. (Free if you join ACBC at the briefing) . Briefings run for about 60 minutes. Business Briefing sponsorship options are also available.

For more information, or requests for specific briefing topics, please contact ACBC Secretariat on 89270061 or [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

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## **GOT A CHINA STORY TO TELL? READ A GOOD CHINA BOOK - SEND US YOUR NEWS OR VIEWS**

You are a valued member of the Australia China Business Council and we are keen to receive news on your business activities that we can published on our national website or in our NT newsletters. Do you have an amusing, or interesting or cautionary tale. Drop us a note for the newsletter. Send us a email at [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

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## **ACBC NT OBJECTIVES**

We aim for these services for ACBC NT members:

- To assist members to understand the nature of the business environment in China and where relevant opportunities lie.
- To raise the profile of ACBC NT members within the NT and Chinese business environment
- To share information regarding industry issues in the China market.
- To assist in generating business between member businesses.
- To facilitate co-operation with the China Council for the Promotion of International Trade in relation to business issues.
- To present the views of NT SMEs operating in China to government authorities and other business groups where appropriate.
- To share market and economic intelligence and insights on critical industry issues.
- To create and maintain a collaborative community of business owners that can draw on each other for support in their engagement with China.
- To work in a collaborative community of Chinese business, cultural and friendship organisations to expand the networking capacity of NT members.

These objectives are achieved with networking events, workshops, conferences, briefing, newsletter communication and participation in creation of NT and national Government strategies.

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## **ACBC NT WELCOMES NEW AND CONTINUING MEMBERS**

**AusAsia Agribusiness Network Pty Ltd** Kevin Mulvahil General Manager [kevin@sealivestock.com.au](mailto:kevin@sealivestock.com.au)

**Darwin City Hotel**, Peter Ting, Director of Operations  
[hengdieng@yahoo.com.au](mailto:hengdieng@yahoo.com.au)

Have your member business profile included in the newsletter. Send details to [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)

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## **China News reports that did not make it into the local media.**

### **China sets up multibillion-yuan fund to help small enterprises**

Three of China's largest state-owned banks have agreed to invest billions of yuan into a government-managed fund aimed at channeling liquidity to small enterprises and agricultural companies, as Beijing tries to balance deleveraging in certain sectors of the economy with bolstering economic growth.

Industrial and Commercial Bank of China, Bank of China, and Agricultural Bank of China will each contribute Rmb 3 billion (\$442.6 million) over four years into the National Financing Guarantee Fund (NFGF), Caixin reports, with payments commencing later this year.

The fund was first proposed in 2015, but an official statement from the State Council was made only in March of this year. In the original mission statement, the fund outlines its goal as cutting funding costs and increase credit access for small companies and those tied to the agricultural sector. The fund will invest in equities and offer guarantees, according to Caixin.

### **Xi warns there will be no winners from US trade war**

President Xi Jinping issued strong criticism towards rising global protectionism during a speech on the opening day of the BRICS summit in South Africa, warning that the international community had reached a "new crossroads" with regards to the existing rule-based trading system.

Xi called on the leaders from Brazil, Russia, India and South Africa to "fight against trade protectionism together," adding that "no one will emerge as a winner" in reference to the budding trade war between China and the US, reports Caixin.

"We are facing a choice between cooperation and confrontation, between opening-up and a closed-door policy, and between mutual benefit and a 'beggar-thy-neighbour' approach," Xi said in his address at the forum

“The current international order is not perfect, but as long as it’s based on rules aimed to be equitable and to create win-win outcomes, then such order should not be abandoned as one pleases, or overthrown to start over again,” he said.

### **US Senate passes bill to cut tariffs on Chinese goods**

Despite no signs from the White House of easing trade tensions with Beijing, the US Senate has passed a substantial bill to cut tariffs on hundreds of consumer and industrial imports from China. The house unanimously passed a bill that would significantly lower trade barriers on around 1,660 products shipped into the US, nearly half of which are produced in China, according to Reuters’ analysis.

The bill – nicknamed the “miscellaneous tariff bill” – has now been passed by both houses and will shortly be sent to the President’s office for final approval. The White House has not spoken publicly about the bill.

News of the measure was welcomed by some industry members who benefit from importing the products for their own businesses. The US National Association of Manufacturers said that at present the tariffs cost American firms up to \$1 million a day.

“It makes no sense because it is a direct and punishing tax on making things in America and for creating jobs in America,” said Jay Timmons, the association’s president.

### **Chinese consumers ready to boycott US goods in trade war**

A new survey by a Financial Times research unit has shown that the majority of Chinese consumers are willing to boycott the purchase of US goods should an all-out trade war emerge between Beijing and Washington.

The survey, which involved 2,000 respondents from 300 cities, found that 54% of people would “probably” or “definitely” stop buying goods originating in the US “in the event of a trade war”. Only 13% said they were not willing to do so.

Those with the highest willingness to forego US products were aged between 25 and 29, on lower-middle incomes and from smaller cities.

The survey was conducted mostly before the Trump administration signed in 25% tariffs on \$34 billion of Chinese goods on July 6th, with Beijing imposing matching retaliatory measures.

Although Beijing has yet to call for any boycotting of US goods, it has previously done so on South Korean and Japanese products after geopolitical disagreements with the countries.

For more China business news and information, visit [www.chinaeconomicreview.com](http://www.chinaeconomicreview.com)

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### **AUSTRALIA CHINA FRIENDSHIP SOCIETY**

The Darwin branch of the ACFS is a co-operative partner with ACBC NT. ACBC NT members are encouraged to attend ACFS events.

ACFS has completed their first News Letter, a website and facebook. The web address is: [www.acfsnt.org.au](http://www.acfsnt.org.au) The facebook address is <https://www.facebook.com/acfs.nt>

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### **UPDATED CHINA RESOURCES FOR NT MEMBERS**

ACBC NT has an updated list of China resources available for NT members. This includes translators, interpreters, graphic artists and design teams. Some are based in Darwin and some in China. Please contact ACBC Secretariat on 89270061 or [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au) for details



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### **FORWARD THE NEWSLETTER TO A FRIEND**

**NEWSLETTER CONTRIBUTIONS ARE WELCOME.** Keep other members informed about China experiences. Please email notes or comments to [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au) . Please use email header ACBC NOTE. Information received up to the day prior to publication will be included.

*NOTE. The views of contributors are their own and do not necessarily reflect the views of the ACBC NT or the ACBC. Content is copyright and cannot be used without permission*



Australia China Business Council  
澳大利亚中国工商业委员会

Northern Territory

**MEMBERSHIP APPLICATION**

Please complete this Membership Form with your details if you are applying to join the Australia China Business Council for the first time.

**BASIC DETAILS**

Company Name	
Company name in Chinese	
Industry sector	
Branch membership	<b>NT Branch</b>
Member Type - This is based on the annual turnover (See page 2 for details).	
Company email address	
Company web site http://	
Date of application	

**PERSONAL DETAILS**

Title	
First name	
Last name	
Job title	
Personal email address	

**CONTACT DETAILS**

Company phone	
Company fax	
Direct phone	
Direct fax	
Mobile phone	

**LOCATION DETAILS**

Street address	
City	
State	<b>Northern Territory</b>
Post code	
Postal address	
Please cross out if you do not want your contact details to be given to third parties who issue event invitations to ACBC members	I agree to be included in all associated ACBC and appropriate third party event notifications
Country	<b>Australia</b>

**PAYMENT METHOD**

Cheque	Please post to: GPO Box 2769, Darwin NT 0801
Cash Deposit	ANZ Darwin, BSB: 015901, A/C: 487 379 699
Credit Card	Card type / VISA / Mastercard
Card number	
Name on card	
Expiry date	CCV#
Amount paid (See member type)	\$

**PLEASE RETURN COMPLETED FORM TO ACBC NT GPO BOX 2769, Darwin NT 0801**

**Or Email: [acbcnt@acbc.com.au](mailto:acbcnt@acbc.com.au)**

**Membership**

**TOTAL**

<b>NT Government Departments</b>	1024.87
<b>Companies</b>	
Annual turnover:	
More than \$ 50 million *	3492.50
\$ 15 million to \$ 50 million	1831.50
\$ 5 million to \$ 15 million	1024.87
Less than \$ 5 million	532.40
<b>Student member (non-voting)</b>	88.00