

CHINA IN TOUCH



An ACBC Northern Territory Newsletter

March 28 2018, Issue 224

NT secretariat (08) 89270061, GPO BOX 2769, Darwin NT 0801

NT President's observations

Its difficult to move past the real or perceived threats of a trade war initiated by the United States. For investors the primary concern is the collateral damage and how widespread it will be. The immediate impacts will be on US companies like Caterpillar, Boeing, Apple and tourism and education industries. Any Chinese tariff retaliation will strike these companies and industries first.

There are also immediate impact on Chinese companies that have become deeply embedded in US markets. This includes Tencent and Alibaba with US exchange listings, Qunar, Ctrip travel services, Huawei, Haier and other hardware manufacturers. Investors will be hit with downgrades of the Western arms of these companies.

The ripples are far more important for local investors because tariffs and trade wars always have unintended consequences. Identifying where these consequences are hitting will require careful analysis and its too early to assemble a list.

The last time China was in this situation was in the mid-1800s. The British demand for tea was unbelievably high in a way that seems incomprehensible to us today. China demanded that payment for tea and other exports be made in silver. Our obsession with gold is relatively recent. For centuries silver was the prized medium of exchange as still shown by sales payment points in Chinese department stores. The literal translation is Pay Silver, not Cashier. YinHang, the Chinese word for bank is literally Silver Company.

Silver payments to China essentially bankrupted the British Treasury. The British response to this massive imbalance of trade was three fold. First they stole tea seedlings, and the Chinese Intellectual Property for converting the tea leaf into tea leaves. They transferred an entire industry to India so they could displace the Chinese producers.

Second, they opened the most blatant and sophisticated illegal drug trade the world has ever seen. Opium, grown in British India, was used as a substitute for payments by Silver.

Third, the British and their European cohorts, used military force in what we now call regime change. The Chinese call this a century of humiliation.

Of course this century is different from the mid-1800s but the trade imbalance is just as real. The key difference is that China is not a weakened and corrupt state the equivalent to the Qing Dynasty. China is in a much more powerful position and the sophistication of modern financial systems provides additional leverage.

At the top of the list is Chinas willingness to finance the US spending binge. The gradual withdrawal of Chinese support for US bond issues is much more significant than tit for tat tariffs. The cost of financing US debt would increase as would the cost of President Trumps infrastructure program. Of course, the US could return to simply printing more money to finance these projects, again with global consequences for investors.

Equal top on the list is the boost the US action gives the President Xis Belt and Road Initiatives. The key foundation of this complex of policies is the redeployment of Chinas foreign reserves. Tariffs and trade wars accelerate this process, in part by creating a more friendly Chinese trade zone. This is where new investment opportunities will develop. Trumps trade war rhetoric is the sound of shifting tectonic plates.

Daryl Guppy,
President, NT Branch ,
Newsletter editor





Everything you need to know

July 10, 11, 12, 2018, Darwin NT

KEEP THESE DATES FREE

We are developing a great line-up of speakers from China and Australia

We are pleased to welcome NT Airports as a sponsor of this conference

Recently confirmed speakers include:

Mr. Li Zhonghang, Secretary-General of the Silk Road International Chamber of Commerce ; Professor Maddock, Vice Chancellor, Charles Darwin University.

They join previous confirmed speakers : **Chief Minister of the Northern Territory, Michael Gunner**, Geoff Raby (Former Australian ambassador to China 2007-11), John Brumby (ACBC Chairman, former Premier of Victoria), Warwick Smith (Australia China Council Chairman) Prof Liu Zhiqin (Beijing Tsinghua University BRI Think tank) , Adjunct Professor Jin Qiansheng (Xian Jiao Tong University); Luke Bowen, (Director, Develop the North); Mike Hughes, (CEO WestSide Corporation and MD Darwin Port, Shandong Landbridge Group), Paul Henderson (Former NT Chief Minister, Director Bespoke Territory), Andrew Hopper (Deputy CEO, NT Tourism), Alister Trier (Chief Executive Dept of Primary Industry and Resources); Rod Applegate (Deputy CE and head of Mines and Energy) The China Council for the Promotion of International Trade (CCPIT) has also confirmed they will send a keynote speaker. Michael Tennant (CEO Department Business, Trade and Innovation) Quentin Kilian as MC

DAY 1

PLENARY SESSION BELT AND ROAD INITIATIVE EXPLANATION

What is the Belt and Road Initiative? Threat or opportunity Overview from Chinese and Western perspectives

BRI TRADE COMPONENTS

BRI Infrastructure elements

BRI Finance - investment structure, capital movements, AIIB, Silk Road Fund

BRI digital silk road structure/ regulation

NT PROJECT STRATEGY AND DEVELOP NORTH BRI COMPATIBILITY

Develop North policy outline

Project success and progress

Chinese investment attraction conditions

GALA DINNER

DAY 2

TEAM NT - PROJECT SPECIFIC PLENARY

Structuring investment proposals for BRI compatibility. Chinese and Western perspectives.

How to prepare

Breakout 1 Agriculture

Breakout 2 Infrastructure including tourism

Breakout 3 Resources

Breakout 4 Department of business

Breakout 5 Education

Breakout 6 Tourism

PLENARY

Conclusion and summary

DAY 3

SITE AND PROJECT VISITS

Register now at www.ntacbevents.com for early bird discount



Australia China Business Council
澳大利亚中国工商业委员会



australia

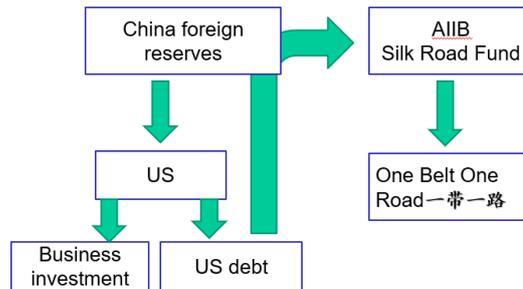


To receive the latest conference updates and to find out about sponsorship & exhibition opportunities contact conference organisers, **AA&P Events 08 8942 3388** or events@associatedadvertising.com.au

HOW DID ONE BELT ONE ROAD DEVELOP?

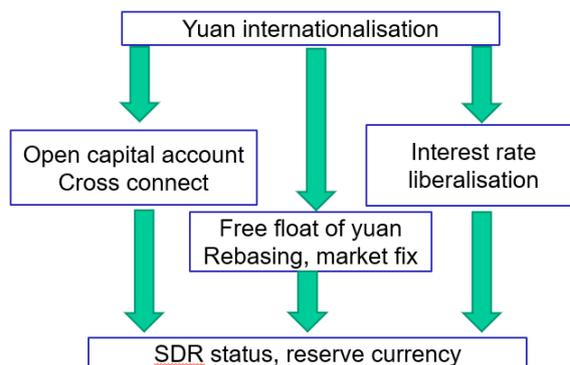
To a significant extent, the One Belt One Road (OBOR) policy grew out of the GFC in 2008. It was a response to the question of what to do with China's foreign currency reserves. The solution dovetailed neatly into President Xi's broader narrative around improving China's position at the tables where global rules were formulated and administered.

CHINA'S PROBLEM WHAT TO DO WITH FOREIGN RESERVES?



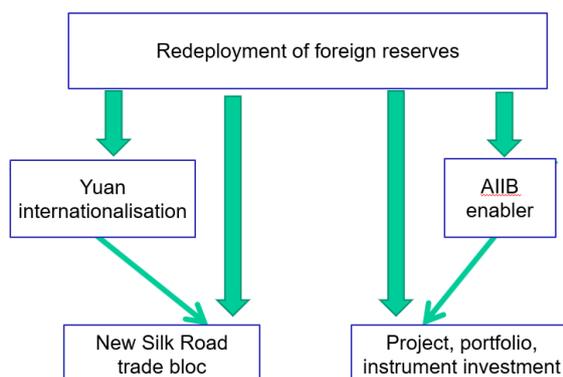
One of the most important consequences of the answer to this question was the diversion of investment capital. The creation of the AIB was only a small part of the solution. The diversion of capital in itself could not be achieved without a concurrent opening up of the capital account. This diversion of capital will accelerate as a result of Trump's tariff walls.

NEW SILK ROAD FOUNDATION



A more open capital account required a faster move towards RMB internationalization, achievement of Reserve Currency Status, a lighter and more transparent hand on setting the exchange rate, and an opening of equity and bond markets through the Cross Connect programs for equity and bond markets. Internationalization and free convertibility of the RMB is an essential foundation for OBOR initiatives where it seems that the RMB will become an investment currency rather than a pure trade currency. The expansion of Chinese ecommerce payment systems and protocols is dependent upon RMB internationalization. Many of these objectives have been largely achieved.

NEW SILK ROAD SUMMARY



If we understand that the suite of OBOR initiatives is primarily about capital redeployment then we can better appreciate the opportunities, and threats within the complex of policies. Any redeployment of capital will achieve soft power influence. The suite of policies can be used to support a variety of political agendas, including President Xi's attempts to improve China's position at the international tables where decisions are made.

This is primarily an economic and trade strategy and it is in China's best interests to work within the framework of the WTO as this makes the inclusion of WTO signatory countries into an OBOR framework much easier.

China has used the lessons learned from negotiating ChAFTA to improve the way it approaches OBOR participation. The danger for Australia is that ChAFTA will become a minor trade deal that runs alongside OBOR developments. ChAFTA will wither on the vine whilst the expansion of trade activity takes place under OBOR protocols.

OBOR is not a trade agreement, nor a formalized treaty. Participation is by way of a MOU. New Zealand has signed a comprehensive MOU which enables New Zealand to more easily integrate existing trade agreements within the OBOR framework. Australia has decided to work with third parties who are impacted by OBOR, but not to enter into a MOU. A negotiated MOU would allow Australia to ensure that ChAFTA remains relevant and an integrated part of OBOR initiatives.

From Daryl Guppy

SHARED OR UNSHARED VALUES

Like many others I am increasingly being told that China has different values from Australia and that is why we should not be so engaged with China. I am asked for my response. This is the approach I use in my reply.

I ask the questioner to consider the Australia-US relationship. Australia does not share some of the major American values. In America it is more difficult to buy some cough and flu medicines than it is to buy a gun. You require an ID to buy flu tablets, but in many States no ID is required to buy a fully automatic AR15 rifle. This is not a value we would want to share.

In America there is on average one mass shooting every day. We only get to hear about the really large events. American legislators accept this as quite reasonable.

In America it is accepted that school children will be regularly shot at whilst attending school and again we only get to hear about these when there are a large number of deaths or casualties. The average number of school shootings so far for 2018 is three per week.

These are not shared or common values with Australia, but this does not stop us from having a productive relationship with the US.

This is not a trivial observation. By asking people to consider an alternative perspective in relation to a more familiar environment it helps them to more fully appreciate the throw-away line about shared values as a barrier to engagement.

Australia does not share a number of Chinese values, but this should not be used as reason for not having a productive and respectful relationship with China.

From Daryl Guppy

NT OVERSEAS TRADE MISSIONS

The Department of Trade, Business and Innovation (DTBI) has developed an online calendar of trade and investment missions to provide industry associations and other stakeholders an adequate lead-time for participation. The calendar also aims to improve the coordination and planning of business missions to maximise our presence in-market.

Although targeted at international travel, the calendar also includes significant domestic travel with an international trade, investment or business focus.

Interested businesses or industry stakeholders can register their interest by contacting the dedicated NTG officer for the mission they're interested in.

We understand a number of other stakeholders' lead trade and investment missions, so we have included links to their websites in order to present a holistic view.

Find the calendar on DTBI's website: <https://business.nt.gov.au/businessmissions>

Please share with your members and colleagues. For more information, please contact investment@nt.gov.au.

BLOCK THIS DATE

This will be a major commitment by Australia. Its time to start thinking about a solid NT presence.

CHINA INTERNATIONAL IMPORT EXPO

NOVEMBER 5-10, 2018

Venue: National Exhibition and Convention Center (Shanghai)
Hosts: Ministry of Commerce of the People's Republic of China
Shanghai Municipal People's Government
Supporters: The World Trade Organization
The United Nations Industrial Development Organization
Organizers: China International Import Expo Bureau
National Exhibition and Convention Center (Shanghai) Co., Ltd.



NEW REPORT ON AUSTRALIAN COMPANIES DOING BUSINESS WITH CHINA POST CHAFTA

KPMG has worked in partnership with the China-Australia Chamber of Commerce (AustCham) and the University of Melbourne to produce the Doing Business in China report highlighting the experiences and opinions of Australian companies operating in China.

The 100 Australian large and SME businesses participated in AustCham's inaugural 2017 *Doing Business in China* survey are overwhelmingly positive about the current economic and investment climate. Even more so, they clearly expect business conditions to improve even further in the next few years.

The China Australia Free Trade Agreement (ChAFTA) is the single most important recent change affecting Australian businesses doing business with China. The report discusses the present and expected future benefits of the free trade agreement.

The rising Chinese middle class, Belt & Road Initiative and growth in the domestic economy are still viewed as very positive growth drivers and a key opportunities for companies operating in China.

Drawing on the key findings from the 2017 *Doing Business in China Survey*, we provide top tips for business success for Australian companies operating in China and 10 key questions that Boards should consider asking executives operating in China.

<https://home.kpmg.com/au/en/home/insights/2018/03/doing-business-in-china.html>

DISCONTINUATION OF FREQUENT TRAVELLER PASSPORT

In a non-publicised move the 66-page "frequent traveller passport" has been abolished as of January 2018. This change has been introduced without any public consultation and for no obviously apparent or explained reason.

They say they offer a cheaper replacement passport option.

"If you are a frequent traveller, and your passport has filled up but won't expire for more than two years, you can pay less for a 34-page 'replacement passport' that covers the remaining validity of your old passport. Existing 66-page frequent traveller passports will remain valid until they expire. The fee for a 34-page replacement passport (with the same expiry date as your old passport) is \$178. Otherwise you will have to pay the full fee to get a new passport with 10 years' validity."

It appears that Australia is determined to cut itself off from the world and make it more difficult to do business overseas.

Of course the catch is that the replacement passport comes with a new passport number. As a passport is used as an ID and linked to bank accounts, company registration, APEC cards and many other aspects of business operations in export markets it means that all of these details will need to be frequently updated.

If you are serious about doing business overseas then a 32 page passport can be filled in 5 years or less.

Its yet another example of the way bureaucracy needlessly stands in the way of developing and facilitating Australia's export business.

If any changes were to be made to passport procedures then consultation with business might have suggested that including all previous passport numbers on the new passport would be particularly helpful. It's a practice adopted by some countries and it means that associated business ID paperwork does not have to be updated every time a new passport is issued.

From Daryl Guppy.

PRESIDENT ACTIVITY REPORT March 2018

- One Belt One Road conference organisation progressing. Web site up <http://www.ntacbccevents.com/> and Chinese site operational.
 - CCPIT has given support for conference and will help to organise a delegation
 - Intern is assisting with conference work.
 - Austcham Shanghai is assisting with in-country payments
 - Visa invitation letters approved by DFAT Home Affairs
 - Working on industry sponsorship with assistance from National office
 - Conference marketing to start beginning of April or earlier
 - 7 page section in April issue of Territory Q – they are also an in-kind sponsor
 - Still waiting on confirmation from PM but this will not come until around May.
- Represent ACBC at ACFS New Year function
- Arrange China Business workshop with Ms Chen. Thanks to DBTI for venue and lunch support
- Attend ACBC board meeting in Adelaide – including OBOR conference discussion
- Deliver OBOR Agriculture presentation for SA ACBC
- We have moved ACBC NT mailouts to MailChimp and this gives a better result.
- Assist Mayor Vatskalis to develop program for Xi'an One Belt One Road visit
- Assist ShineWing Australia to deliver boardroom lunch report in Darwin.
- Invited to speak at Xi'an One Belt One Road conference in May.
- June 2018 will possibly see Australia Week in China. Members can start thinking about participation. Members who attended in 2016 found it delivered excellent business development
- Attend national secretariat and CRM meetings

Daryl Guppy
President ACBC NT
March 2018

ACCESS TO FREE TRADE AGREEMENTS BY SMALL AND MEDIUM SIZED ENTERPRISES



PARLIAMENT OF AUSTRALIA JOINT STANDING COMMITTEE ON FOREIGN AFFAIRS, DEFENCE AND TRADE TRADE SUB-COMMITTEE

The Joint Standing Committee on Foreign Affairs, Defence and Trade (JSCFADT) is undertaking a new inquiry into the access to free trade agreements by small and medium sized enterprises for examination and report to the Parliament of Australia. The inquiry is being conducted by the JSCFADT's Trade Sub-Committee and shall examine the opportunities and challenges facing small and medium Australian export-oriented businesses that are seeking to leverage free trade agreements for the export of goods and services.

The Sub-Committee would welcome the ACBC's insights on the challenges faced by small business and family enterprises to successfully open new export opportunities with Australia's leading trading partners such as China it has negotiated trade agreements with. Any advice on how to improve exposure of SMEs to these export opportunities and views on how governments can support and maximise their export success would be invaluable.

Submissions do not need to be substantial papers. The Committee welcomes concise submissions relevant to the inquiry and addressing any of the terms of reference outlined below that you may wish to respond to. Submissions are requested to be lodged by **Friday, 20 April 2018**.

Further details about the inquiry, including on how to make a submission, are available at www.aph.gov.au/jfadt. If you have any questions or require further information please contact the Secretariat on +61 2 6277 2313 or email: jscfadt@aph.gov.au.

The Committee shall examine the opportunities and challenges facing small and medium Australian export-oriented businesses that seek to leverage free trade agreements for the export of goods and services. The Committee shall have particular regard to:

- consideration of what products and services (e.g. inclusion and prioritisation) are negotiated in free trade agreements;
 - awareness of, and accessibility to, free trade agreements;
 - lessons learnt from attempts at leveraging free trade agreements, including barriers to implementation and success in fast-tracking export opportunities;
 - role and effectiveness of support structures and networks in helping leverage free trade agreements;
 - ongoing capacity building that will assist in creating opportunities and capturing more value from free trade agreements in the future; and
 - any other related matters.
- Further details about the inquiry, including on how to make a submission, are available at www.aph.gov.au/jfadt. If you have any questions or require further information please contact the Secretariat on +61 2 6277 2313 or email: jscfadt@aph.gov.au.

From Andrew Dawson Inquiry Secretary

NATIONAL CEO REPORT 21 MARCH 2018

Foreign Influence Transparency Scheme Bill

The National CEO worked with the Thought Leadership Committee and Comms Manager to write a submission to the Parliamentary Joint Committee in response to the Bill.

http://acbc.com.au/blog-details_348

The ACBC submission received good media coverage by Australian and Chinese news services. The Committee received 72 submissions and is now reviewing these and considering amendments to the Bill. The National CEO will continue to monitor the Bill and proposed amendments, and application to ACBC and keep the Board and Branches informed.

Chinese New Year

It has been a very busy period for all branches and members with Chinese New Year celebrated throughout Australia last month, and importantly widely embraced by corporate Australia. The National CEO attended CNY functions with Westpac, King Wood & Mallesons, Hong Kong Trade Office, Chinese Embassy, ACT Government and Swisse.

Chairman's Circle AFL & China lunch at Government House

The Victorian Governor hosted an ACBC Chairman's Circle lunch at Government House on 15 March for AFL Commissioners including new AFL Commission Chairman Richard Goyder, key sponsors, stakeholders and broadcasters to promote the next AFL Premiership game to be played in China. http://acbc.com.au/blog-details_350

Gold Coast Suns and Port Adelaide (both ACBC members as well as the AFL) will again take to Jiangwan Stadium to contest the China game on 19 May. The AFL has invited ACBC members to participate in business events surrounding the game in Shanghai in May which is an opportunity to showcase Australian business. http://acbc.com.au/blog-details_347

Chinese Tourism Symposium 12 February in Lorne, Victoria

The National CEO gave the keynote address at the Chinese Tourism Symposium in Lorne, *Beyond the City: dispersing Chinese visitors into regional Australia*, outlining the economic benefits of Chinese tourism and the opportunities for Australian business. The symposium was organised by Monash University, the Australia China Council and DFAT. <https://www.monash.edu/beyondthecity>

It was also another opportunity to promote the ACBC/LEK Chinese Tourism Report. http://acbc.com.au/admin/images/uploads/Copy6L.E.K.ChinaTourism2017_FINAL.pdf

Chinese Tourism Campaign Launch with Li Xian 12 March

The National CEO attended and spoke at the press conference with Minister John Eren and Nicki Kenyon from Visit Victoria launching the new Chinese Tourism Campaign in Melbourne on 12 March. The National CEO highlighted the economic benefits of Chinese tourism referencing ACBC's tourism report. The launch received extensive media coverage. http://acbc.com.au/blog-details_349
<http://acbc.com.au/news-articles>

Chairman's Circle Boardroom Discussion Series at ShineWing Australia

In collaboration with ShineWing Australia, ACBC held the last of a series of boardroom discussion luncheons in Darwin in March. Each event in Melbourne, Sydney and Brisbane had a specific industry focus and key stakeholders were invited to participate in a facilitated workshop to follow up on the opportunities raised in the ACBC/SWA Report, *The Long Boom: What China's Rebalancing means for Australia's Future*. Discussions also focused on the opportunities presented by the Belt & Road Initiative. The National CEO has negotiated sponsorship for each Branch contributing to the series.

Thought leadership report on digital marketing to Chinese consumers

The new ACBC thought leadership report produced in partnership with Sinorbis is called *Stoking the Dragon: Unlocking China's New Generation of Digital Consumers*. The report was officially launched in Canberra on 21 February at the Canberra Business Chamber, and also in Melbourne, Sydney and Adelaide. <http://acbc.com.au/admin/images/uploads/Copy2WhitePaper-Sinorbis-ACBC-StokingTheDragon-Web.pdf>

New KPMG Report on Doing Business in China

The National CEO attended the Melbourne launch of KPMG's new business sentiment report. Jan Adams, Australia's Ambassador to China launched the report by direct video link from Beijing and discussed current issues in the bilateral relationship. ACBC received a mention in the report on page 35 where businesses were asked how effective agencies were in supporting their China market strategy. Pleasingly ACBC rated marginally higher than Austrade.

<https://home.kpmg.com/au/en/home/insights/2018/03/doing-business-in-china.html>

ChAFTA National Training

James Scullin has recently posted ACBC's China Path Podcast Number 10 featuring Dan Tebbutt from Austrade in Beijing discussing ChAFTA two years on. The Branches have been including links to the Podcast in their member newsletters and the podcast continues to be well received. Episodes are released each fortnight and are available on the iTunes store and ACBC's Soundcloud page via the website. <http://acbc.com.au/podcasts>

From Helen Sawczak, National ACBC CEO



*Expert Insight
Into Achieving
China Business
Success*

Australia China Business Council
澳大利亚中国工商业委员会

Episode 10

With much talk over the past 2 years of the opportunities provided by ChAFTA (The China Australia Free Trade Agreement), how much of an effect has the agreement had on Australian business? In this episode of [Australia China Business Council](#)'s China Path Podcast, we speak with Austrade Senior Trade Commissioner for North China, [Dan Tebbutt](#), who discusses - the impact of ChAFTA on export goods, services, investment, tourism and education

- the role [Australian Trade and Investment Commission \(Austrade\)](#) plays on the ground in China
- ChAFTA's high utilisation rate with Australian companies
- how ChAFTA has made Australia a more attractive business partner in the eyes Chinese businesses and
- the rapid modernisation and overall maturity of the China market.

Links:

- Soundcloud: <https://soundcloud.com/australia-china-business/episode-10-the-chafta-impact-2-years-on-dan-tebbutt-austrade-beijing>
- iTunes: <https://itunes.apple.com/au/podcast/episode-10-chafta-effect-2-years-on-dan-tebbutt-austrade/id1282254811?i=1000406296593&mt=2>
- ACBC Online: http://www.acbc.com.au/episode_detail_24

NT ACBC Branch Meeting Dates

Meeting venue is kindly provided by Deloitte NT.

Meetings are open to all members of the ACBC, not just the committee members. Most matters discussed at the meeting are passed by general agreement. All members are encouraged to contribute ideas to the discussions.

Current proposed meeting dates are:

Dates	Time
2-May	8-9 AM
13-Jun	8-9 AM
25-Jul	8-9 AM
5-Sep	8-9 AM
17-Oct	8-9 AM
28-Nov	8-9 AM

2017-2018 NT ACBC Executive

Daryl Guppy - Guppytraders.com (**President / National Board Member**) China@guppytraders.com

Kelvin Keung – Homebuild NT (**Vice President**) kelvin@homebuildnt.com.au

Willem Westra Van Holthe – Primary Consulting International (**Vice President**)

willem.westra@bigpond.com

Fiona Liu – Synergy admin@synergy-migration.com.au

Wei Dong - AUSTRALIA ASIA INTERNATIONAL CONSULTANTS

will@aainternationalconsultants.com.au

Joseph Aladin - Deloitte Touche Tohmatsu jaladin@deloitte.com.au

Lisa Goodhand –Wildman Wilderness Resort lisa@chinablueprint.Com.au

Annie Zhu – SmartMate annient@qq.com

Xian Li – Dept of Resources Xian.Li@nt.gov.au

Martin Kelly – Finlaysons Martin.Kelly@finlaysons.com.au

Ex-Officio members

Wayne Fan – Department of Business

Cecila Brennan - Dept. of Foreign Affairs and Trade

Austrade - Martin Ferreyra

NT Tourism – Daryl Hudson

Lisa O'Donoghue – South Australia Liaison

PROPOSED NT BRANCH CHINA BUSINESS BRIEFINGS 2018

The Business Briefings will start again in 2018 and be provided free of charge for members only. Visitors are welcome to attend, but a small \$20 fee is payable. (Free if you join ACBC at the briefing) . Briefings run for about 60 minutes. Business Briefing sponsorship options are also available.

For more information, or requests for specific briefing topics, please contact ACBC Secretariat on 89270061 or acbcnt@acbc.com.au

GOT A CHINA STORY TO TELL? READ A GOOD CHINA BOOK - SEND US YOUR NEWS OR VIEWS

You are a valued member of the Australia China Business Council and we are keen to receive news on your business activities that we can published on our national website or in our NT newsletters. Do you have an amusing, or interesting or cautionary tale. Drop us a note for the newsletter. Send us a email at acbcnt@acbc.com.au

ACBC NT OBJECTIVES

We aim for these services for ACBC NT members:

- To assist members to understand the nature of the business environment in China and where relevant opportunities lie.
- To raise the profile of ACBC NT members within the NT and Chinese business environment
- To share information regarding industry issues in the China market.
- To assist in generating business between member businesses.
- To facilitate co-operation with the China Council for the Promotion of International Trade in relation to business issues.
- To present the views of NT SMEs operating in China to government authorities and other business groups where appropriate.
- To share market and economic intelligence and insights on critical industry issues.
- To create and maintain a collaborative community of business owners that can draw on each other for support in their engagement with China.
- To work in a collaborative community of Chinese business, cultural and friendship organisations to expand the networking capacity of NT members.

These objectives are achieved with networking events, workshops, conferences, briefing, newsletter communication and participation in creation of NT and national Government strategies.

ACBC NT WELCOMES NEW AND CONTINUING MEMBERS

Nidus Innovation and Enterprise Pty Ltd Gloria Chang, [gloria.chang@nidus-
aus.com](mailto:gloria.chang@nidus-
aus.com)

Reef Navigator Pty Ltd Adam Mervyn-Jones reefnavigator@gmail.com

Have your member business profile included in the newsletter. Send details to acbcnt@acbc.com.au

China News reports that did not make it into the local media.

Xi stresses high quality development in rural areas

President Xi Jinping has emphasised the nation's rural vitalisation strategy as the leading agenda for government work

For more China business news and information, visit www.chinaeconomicreview.com

AUSTRALIA CHINA FRIENDSHIP SOCIETY

The Darwin branch of the ACFS is a co-operative partner with ACBC NT. ACBC NT members are encouraged to attend ACFS events.

ACFS has completed their first News Letter, a website and facebook. The web address is: www.acfsnt.org.au The facebook address is <https://www.facebook.com/acfs.nt>

UPDATED CHINA RESOURCES FOR NT MEMBERS

ACBC NT has an updated list of China resources available for NT members. This includes translators, interpreters, graphic artists and design teams. Some are based in Darwin and some in China. Please contact ACBC Secretariat on 89270061 or acbcnt@acbc.com.au for details



FORWARD THE NEWSLETTER TO A FRIEND

NEWSLETTER CONTRIBUTIONS ARE WELCOME. Keep other members informed about China experiences. Please email notes or comments to acbcnt@acbc.com.au. Please use email header ACBC NOTE. Information received up to the day prior to publication will be included.

NOTE. The views of contributors are their own and do not necessarily reflect the views of the ACBC NT or the ACBC. Content is copyright and cannot be used without permission



Australia China Business Council
澳大利亚中国工商业委员会

Northern Territory

MEMBERSHIP APPLICATION

Please complete this Membership Form with your details if you are applying to join the Australia China Business Council for the first time.

BASIC DETAILS

Company Name	
Company name in Chinese	
Industry sector	
Branch membership	NT Branch
Member Type - This is based on the annual turnover (See page 2 for details).	
Company email address	
Company web site http://	
Date of application	

PERSONAL DETAILS

Title	
First name	
Last name	
Job title	
Personal email address	

CONTACT DETAILS

Company phone	
Company fax	
Direct phone	
Direct fax	
Mobile phone	

LOCATION DETAILS

Street address	
City	
State	Northern Territory
Post code	
Postal address	
Please cross out if you do not want your contact details to be given to third parties who issue event invitations to ACBC members	I agree to be included in all associated ACBC and appropriate third party event notifications
Country	Australia

PAYMENT METHOD

Cheque	Please post to: GPO Box 2769, Darwin NT 0801
Cash Deposit	ANZ Darwin, BSB: 015901, A/C: 487 379 699
Credit Card	Card type / VISA / Mastercard
Card number	
Name on card	
Expiry date	CCV#
Amount paid (See member type)	\$

PLEASE RETURN COMPLETED FORM TO ACBC NT GPO BOX 2769, Darwin NT 0801

Or Email: acbcnt@acbc.com.au

Membership

TOTAL

NT Government Departments

1024.87

Companies

Annual turnover:

More than \$ 50 million *	3492.50
\$ 15 million to \$ 50 million	1831.50
\$ 5 million to \$ 15 million	1024.87
Less than \$ 5 million	532.40

Student member (non-voting)	88.00
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